

From: Jose Machado
Sent: Wed, 3 Mar 2021 17:55:35 +1100
To: Mark Mackay
Cc: Simon Noonan
Subject: Bonusing data

Hi Mark,

As requested, see below for the data on hand. Hoping I can catch you tomorrow to run you through it

I will be in the office

	Fiscal Year Number	Turnover	Net Revenue	Rewards Amount	Free Credits Program	Member Consolations	MAIL OUTS	MATCH PLAY	MISCELLANEOUS	RANDOM RICHES PROMOS	CONSOLATION PRIZES	POKIE CREDIT TICKET TOTAL	PROMOTIONAL TICKETS	Program Promotions	Birthday Promotions	Country Members	Incentive Programs	Total Points	Total Bonusing
From COGNOS whe D A C O M d	2005	\$3,967,418,646	\$323,348,201	\$0	\$27,100,608	\$0	\$7,084,530	\$15,688,126	\$0	\$0	\$0	\$0	\$0	\$216,650	\$524,110	\$585,149	\$693,690	\$51,892,863	\$51,892,863
	2006	\$4,366,686,874	\$364,084,421	\$0	\$28,608,578	\$0	\$7,199,749	\$19,167,582	\$0	\$0	\$0	\$0	\$0	\$287,850	\$433,285	\$615,000	\$644,181	\$56,951,605	\$56,951,605
	2007	\$4,352,968,474	\$367,531,498	\$0	\$37,618,409	\$0	\$6,731,198	\$22,448,587	\$0	\$0	\$0	\$0	\$0	\$342,700	\$279,960	\$241,232	\$197,160	\$67,859,246	\$67,859,246
	2008	\$4,445,573,704	\$375,232,896	\$0	\$40,613,652	\$0	\$7,033,371	\$21,050,329	\$0	\$0	\$0	\$0	\$0	\$377,700	\$0	\$0	\$4,680	\$69,080,071	\$69,080,071

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2018	\$5,551,893,797	\$445,511,203	\$1,761,352	\$23,410,326	\$0	\$1,427,505	\$51,975,553	\$1,177,060	\$2,487,733	\$623,243	\$301,555	\$187,540	\$0	\$0	\$0	\$0	\$81,590,155	\$93,351,508
2019	\$5,851,909,081	\$459,123,840	\$1,279,5305	\$23,402,648	\$58,230	\$1,225,857	\$47,592,060	\$418,367	\$2,927,374	\$278,031	\$549,340	\$0	\$0	\$0	\$0	\$0	\$76,351,907	\$89,147,211
2020	\$4,460,847,924	\$339,599,507	\$8,680,348	\$14,863,300	\$27	\$78,6525	\$35,329,787	\$810,666	\$1,865,807	\$181,003	\$398,667	\$0	\$0	\$0	\$0	\$0	\$54,235,782	\$62,916,130
2021	\$89,849,511	\$72,025,789	\$1,226,418	\$156,141	\$0	\$0	\$3,901,883	\$727	\$1,335	\$0	\$22,285	\$0	\$0	\$0	\$0	\$0	\$4,082,372	\$5,308,789

Best Regards,

Jose Machado
 Finance and Commercial Manager – Gaming
 Crown Melbourne Limited



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