

Organiser: Jason O'Connor
Subject: 10.30am: Crown and China Union Pay (NAB/Crown)
Required: Jason O'Connor; IR_Harkness, Kevin; Matthew Luttick; Shannon L Softley;
MeetingRoom-MEL-Meeting Room C Level 6; Rob Meade
Optional: Steve Hanson
Location: Crown / Meeting Room C (Level 6)
Start time: 19 May 2016 10:30:00 +1000
End time: 19 May 2016 11:30:00 +1000

Crown and China Union Pay

* Thu 19/05/2016


* 10:30 AM

CROWN
Jason O'Connor
Matthew Luttick

NAB
Kevin Harkness (apologies)
Allan Goldring
Shannon L Softley

Kind Regards,

MICHELLE HAY
EXECUTIVE ASSISTANT - VIP INTERNATIONAL
CROWN RESORTS
8 Whiteman Street, Southbank VIC 3006


w: www.crownresortsvip.com

P Please consider our environment before printing this email

<https://protect-au.mimecast.com/s/BCgCCANZzoIB2WnXT9sBO_?domain=facebook.com/>

<<https://protect-au.mimecast.com/s/IIaCBNZApI0B4MrFjKXoQ?domain=twitter.com/>>

<<https://protect-au.mimecast.com/s/wLsQCD1jDrCw0VnztIMkiq?domain=linkedin.com/>>

<<https://protect-au.mimecast.com/s/d2A7CE8kEvcOMDg2CQp7Ss?domain=instagram.com/>>

<<https://protect->

[au.mimecast.com/s/JKLbCGvmJxhEGM0Rf1DpgJ?domain=crownmelbourne.com.au/](https://protect-au.mimecast.com/s/JKLbCGvmJxhEGM0Rf1DpgJ?domain=crownmelbourne.com.au/)>


Hi there,

Can we please lock in Thursday the 19th at 10:30?

Thanks,
Shannon

Shannon Softley

Associate Director, Transactional Solutions Institutional | Specialised Sales, National Australia Bank




On 5 May 2016, at 4:15 pm, Shannon L Softley <[redacted]> wrote:
Hi Jason,

Following on from our call this morning, I have spoken to our Head of Merchant Risk (Allan Goldring) who is well across the CUP processing requirements for Australian merchants from a card scheme perspective. Allan would like to meet with yourself (and possibly Matt Luttick from a Finance perspective) to go through the details. Are you available at some stage next week?

Regards,
Shannon

<image001.gif> Shannon Softley

Associate Director, Transactional Solutions Institutional | Specialised Sales, National Australia Bank



From: Kevin Harkness
Sent: Thursday, 5 May 2016 8:55 AM
To: Jason O'Connor
Cc: Shannon L Softley
Subject: Re: Crown and China Union Pay

Hi Jason
Thanks for your email, Shannon Softley from our transactional team who looks after the Crown Group will give you a call to discuss.
Kind regards
Kevin

Sent from my iPhone

On 4 May 2016, at 2:54 PM, Jason O'Connor <[redacted]> wrote:

Hi Kevin,

Travis Costin (Crown Treasury) has provided me your address as someone who may be able to assist me.


I head up the international marketing function at Crown (think VIP Asian gamblers) and as such, have many customers looking to use their CUP cards in various ways.

I've heard that our counterparts at Star Entertainment in Sydney (who also bank with NAB) have recently attracted some attention from CUP, so would like to understand what that might mean for us. I would appreciate an opportunity to discuss this with you, or someone else, at your convenience. My number is below.

I look forward to hearing from you.

Regards,

JASON O'CONNOR
GROUP EXECUTIVE GENERAL MANAGER - VIP INTERNATIONAL
CROWN RESORTS
8 Whiteman Street, Southbank VIC 3006


w: www.crownresortsvip.com

P Please consider our environment before printing this email.

<image001.png>