

# Section 25 – Recommendations Table At 14 November 2020

| Recommendation   | Crown's Response   | Proposed Action/Progress Update   | Target/Action<br>Dates | Completed<br>Yes/No | VCGLR Outcome   |
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| <ul> <li>Recommendation 1</li> <li>The VCGLR recommends that, by 1 January 2019, Crown develop, and submit to the VCGLR for approval, a change program to fully engage its independent directors in proactive strategic oversight of the operations of the Melbourne Casino. Particular consideration should be given to - <ul> <li>formulating a charter for the Crown Melbourne board</li> <li>fully documenting, for visibility to the VCGLR, the reporting and decision-making relationships between all of the boards, committees and executive meetings with responsibility for, or oversight of, Melbourne Casino functions, and</li> <li>elevation of governance to the group board and committees.</li> </ul> </li> <li>The submission should identify any changes to regulatory frameworks and how these will be addressed.</li> </ul> | Recommendation<br>Accepted<br>Crown will, in conjunction<br>with its parent company,<br>review its governance<br>framework, taking into<br>account the matters<br>recommended by the<br>Commission for<br>consideration. A new<br>framework for reporting<br>has already been designed<br>and is being worked<br>through. Crown will<br>continue to review its<br>corporate structure moving<br>forward with any proposed<br>changes brought to the<br>attention of the<br>Commission.<br>We also note that the<br>current Crown Melbourne<br>Framework has been<br>considered by the<br>Commission in times past,<br>with some of the current<br>structures in place as a<br>result of regulatory<br>obligations. | <ul> <li>A submission addressing all points referenced<br/>in Recommendation 1 was submitted to the<br/>VCGLR on 24 December 2018. The<br/>submission included a Crown Melbourne<br/>Board Charter.</li> <li>Although not specifically related to<br/>Recommendation 1, Crown is drafting a new<br/>updated Company Constitution, which will<br/>require the approval of the Commission in<br/>due course.</li> </ul> | 1 January 2019         | Yes                 | The VCGLR noted Crown's<br>undertaking of the<br>Recommendation by letter dated<br>March 2019.                |
| Recommendation 2<br>The VCGLR recommends that, by 1<br>January 2019, Crown undertake a<br>review of the required qualifications for  | Recommendation<br>Accepted   | • Review undertaken and letter outlining actions taken by Crown submitted to the VCGLR on 24 December 2018.   | 1 January 2019         | Yes                 | The VCGLR noted Crown's<br>undertaking of the<br>Recommendation by letter dated<br>March 2019. It was further |

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| committee chairs set out in the<br>charters, and ensure that the<br>appointees' actual qualifications match.   |   |   |                        |                     | requested that Crown should<br>undertake the same review for<br>Crown Resorts' Committees.<br>Although not a requirement of the   |
|  |   |   |                        |                     | recommendation to carry out a<br>review of the Crown Resorts<br>Limited Committees, Crown<br>responded by sending two letters<br>outlining the review of the Crown<br>Resorts Committees on 3 June<br>2019.   |
|  |   |   |                        |                     | The VCGLR noted Crown's response to the Recommendation by letter dated 6 August 2019.   |
| Recommendation 3<br>The VCGLR recommends that, by 1 July<br>2019, Crown assess the robustness and<br>effectiveness of its risk framework and<br>systems, including reporting lines in the<br>chain of command, and upgrade them<br>where required. This assessment should<br>be assisted by external advice. | Recommendation<br>Accepted<br>It should be noted that the<br>risk framework has already<br>been reviewed and an<br>enhanced framework is<br>currently being<br>implemented, which is<br>supported by an IT based<br>reporting, recording and<br>management framework.<br>Also, a Group General<br>Manager – Risk and Audit<br>was appointed in 2017 to<br>oversee the group function<br>of risk and audit.<br>Additional resources have<br>also been committed to<br>support the enhanced<br>framework. | <ul> <li>The Group General Manager Risk &amp; Audit has reviewed Crown's risk framework and commenced enhancements to the framework and systems in early 2018. In this respect the enhanced risk framework has started to be rolled out across the business and is being embedded into work processes and systems.</li> <li>A new "Risk Appetite" was presented to, and ultimately approved, in December 2018 by the relevant Crown Boards and Committees.</li> <li>The supporting Risk Matrix was revised, approved by the business and embedded into the risk system to ensure the capture of Risk Profile data.</li> <li>Risk reporting has been restructured, and organised around seven risk categories, including the development of a key risk indicator (KRI) dashboard.</li> <li>An external firm was engaged to carry out a review of the risk framework elements. The relevant observations provided by the external firm have been included in the Risk Management Strategy document, which was presented to the relevant Crown Boards and</li> </ul> | 1 July 2019            | Yes                 | By letter dated 3 September 2019,<br>the VCGLR deferred its<br>consideration of the<br>Recommendation until the<br>Deloitte Report was provided.Crown sent a copy of the Deloitte<br>Report to the VCGLR by letter<br>dated 13 September 2019.On 14 October 2019, the VCGLR<br>wrote to Crown making further<br>enquiries as to the status of each<br>recommendation in the Deloitte<br>Report.Crown responded to the VCGLR's<br>further enquiries by letter dated<br>28 October 2019.By email on 15 November 2019,<br>the VCGLR queried detail of<br>Crown's letter of 28 October 2019,<br>which Crown responded to on 18<br>November 2019.By letter dated 9 January 2020,<br>the VCGLR noted Crown's<br>implementation of |

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|  |   | <ul> <li>approved.</li> <li>The risk system has been updated to reflect the updated framework elements, and implemented across Crown Melbourne.</li> <li>Letter outlining actions taken by Crown in accordance with the recommendation submitted to the VCGLR on 1 July 2019.</li> <li>A request was made by the VCGLR on 3 September 2019 for Crown to provide a copy of the Deloitte Report, which was provided on 13 September 2019.</li> <li>On 14 October 2014, the VCGLR emailed Crown requesting further detail on the status of each recommendation in the Deloitte Report which Crown responded to on 28 October 2019.</li> </ul>  |                        |                     | Recommendation 3, also<br>indicating that the VCGLR will<br>monitor Crown's implementation<br>of the three outstanding Deloitte<br>recommendations. |
| Recommendation 4<br>The VCGLR recommends that, by 1 July<br>2019, Crown undertake a robust review<br>of internal controls to ensure that<br>Crown's regulatory and compliance<br>department is aware of all projects and<br>works in progress for which regulatory<br>approvals might be relevant. | Recommendation<br>Accepted<br>In this respect, a new<br>business-wide compliance<br>framework has been<br>designed and the roll out<br>has commenced across the<br>business. Further a new<br>process has been<br>implemented to address<br>any proposed changes to<br>the regulatory<br>environment. | <ul> <li>A Gaming Initiatives Form was developed and<br/>implemented into processes in the business<br/>and is the key action in satisfying this<br/>recommendation; along with the new<br/>Regulatory and Compliance Requirements<br/>Policy.</li> <li>A submission was made for an amendment to<br/>the EGM ICS to provide for the Gaming<br/>Initiative Form – VCGLR approval has been<br/>received.</li> <li>Review was undertaken to determine<br/>whether additional Internal Controls are<br/>required or existing controls require<br/>amendment.</li> <li>Although not specifically in response to this<br/>Recommendation, a new business wide<br/>compliance framework has been developed<br/>and rolled out to the business (95% of<br/>relevant departments are now integrated into<br/>the new framework). This included the<br/>commissioning of a reporting system (known<br/>as CURA) to support the new compliance</li> </ul> | 1 July 2019            | Yes                 | The VCGLR noted Crown's<br>undertaking of the<br>Recommendation by letter dated<br>3 September 2019.  |

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|                |                  | <ul> <li>framework.</li> <li>A detailed submission on the Compliance<br/>Framework was sent to the Chairman of the<br/>Commission on 24 December 2018, related to<br/>the Blanking Buttons matter.</li> <li>Review undertaken and letter outlining<br/>actions submitted to the VCGLR on 1 July<br/>2019.</li> <li>Following the review of internal controls,<br/>Crown will include a reference in relevant<br/>ICSs to Compliance being consulted prior to<br/>new initiatives being implemented (this will<br/>be done in conjunction with the changes<br/>required for Recommendation 17 once closed<br/>by the VCGLR).</li> </ul> |                        |                     |               |

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| Recommendation 5<br>The VCGLR recommends that Crown<br>convene annual roundtable sessions<br>briefing key internal staff on the<br>VCGLR's risk-based approach to<br>regulation, with a particular focus on<br>how that approach relies on the<br>integrity of Crown's internal processes.  | Recommendation<br>Accepted  | <ul> <li>An annual briefing will be provided to<br/>Management at the Crown Melbourne<br/>Executive Risk and Compliance Committee<br/>(ERCC) meeting on the VCGLR's risk-based<br/>approach and its impact on Crown and its<br/>processes.</li> <li>On 21 May 2019 the Chairman presented to<br/>the ERCC the VCGLR's risk-based approach<br/>and how it relies on the integrity of Crown's<br/>internal processes. Each member of the<br/>Committee was also provided with a copy of<br/>the VCGLR's Regulatory Approach document<br/>as well as the summary version, for future<br/>reference. The minutes of the ERCC meeting<br/>reflect that the VCGLR's Risk Based Approach<br/>was presented at this meeting (and will be<br/>annually presented thereafter).</li> <li>A letter outlining the actions taken by Crown<br/>was submitted to the VCGLR on 28 June 2019.</li> </ul> | Annual, ongoing        | Yes                 | The VCGLR noted Crown's<br>undertaking of the<br>Recommendation by letter dated<br>29 October 2019.   |
| <b>Recommendation 6</b><br>The VCGLR recommends that, by 1<br>January 2020, Crown Melbourne review<br>its allocation of staffing resources to<br>increase the number of work hours<br>actually available to responsible<br>gambling and intervention with patrons.<br>This might be achieved by training more<br>gaming staff to undertake assessments<br>and then approach patrons identified as<br>at risk, without the need to contact a<br>RGLO. However, this will only be<br>effective if those staff have sufficient<br>time aside from their gaming duties. | Recommendation<br>Accepted<br>Crown has already<br>commenced the process of<br>employing an additional<br>five Responsible Gaming<br>staff members.<br>Additionally, there will be a<br>review of training for<br>gaming and other related<br>staff | <ul> <li>Crown recruited five additional Responsible<br/>Gaming Liaison Officers (renamed<br/>Responsible Gaming Advisors (RGAs) and<br/>there are now 12 RGAs, which have assisted<br/>in having a greater presence on the gaming<br/>floor. The Gaming Machines and Table<br/>Games staff training framework has also been<br/>reviewed - Crown remains of the view that<br/>the referral to expert RG staff remains a<br/>corner stone of its RG model. However,<br/>revised training for Gaming Machines staff is<br/>being settled with the VCGLR and additional<br/>Senior Manager Training is being provided to<br/>all (330) Table Games Area Managers (over<br/>12 months).</li> <li>A letter outlining the actions taken by Crown<br/>was submitted to the VCGLR on 23 December<br/>2019.</li> </ul>   | 1 January 2020         | Yes                 | In response to Crown's submission<br>of 23 December 2019, the VCGLR<br>sent Crown some clarifying<br>questions on 7 and 24 February<br>2020 (e.g. how many hours per<br>week does an RGA work etc.),<br>which Crown responded to on 20<br>and 26 February 2020.<br>By letter dated 5 May 2020, the<br>VCGLR noted that Crown had<br>implemented Recommendation 6. |

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| Recommendation 7<br>The VCGLR further recommends that<br>Crown Melbourne use observable signs<br>in conjunction with other harm<br>minimisation measures such as data<br>analytics to identify patrons at risk of<br>being harmed from gambling. | Recommendation<br>Accepted<br>A new data analytics trial<br>has commenced in relation<br>to carded players. | <ul> <li>Crown has continued to use observable signs as a key element to its responsible gaming framework, together with the enhancement of its Play Period monitoring tool and the Crown Model.</li> <li>Crown has developed a data analytics program called the "Crown Model", which has been developed from data and behaviours of former patrons who have self-excluded from Crown Melbourne. The Crown Model is designed as a predictive tool to assist in proactively identifying patrons who may be gambling in a manner which could be an indicator of potential harm.</li> <li>The trial of the Crown Model commenced on 25 June 2018 with operational procedures developed to respond to players of interest that are identified.</li> <li>The Crown Model is in its early stages with processes being adjusted as we learn from outputs.</li> <li>The first six month review is complete and the team is meeting regularly to discuss refinements.</li> <li>The 12 month trial has finished with the results being considered by the Responsible Gaming and Data Analytics team.</li> <li>Crown is also in the process of obtaining a separate external review of the methodology.</li> <li>A letter (in combination with the response to Recommendation 8) outlining the actions taken by Crown was submitted to the VCGLR on 30 December 2019.</li> </ul> | Ongoing                                  | Yes                                  | <ul> <li>In response to Crown's submission of 30 December 2019, the VCGLR sent Crown some clarifying questions on 18 and 19 February 2020 (e.g. how many staff are in the Customer Analytics Team etc.), which Crown responded to on 24 and 26 February 2020.</li> <li>A further question was received from the VCGLR on Friday, 27 March 2020, which Crown responded to on 31 March 2020.</li> <li>The VCGLR has sent clarifying questions, the most recent on 24 June 2020. Crown has responded to all questions, which address:</li> <li>The mechanics of the Crown Model</li> <li>Departments/resources involved in the Crown Model</li> <li>How observable signs are used in conjunction with data analytics</li> <li>By letter dated 19 August 2020, the VCGLR noted Crown's undertaking of the Recommendation.</li> </ul> |
| Recommendation 8<br>The VCGLR recommends that Crown<br>Melbourne proceed with development  | Recommendation<br>Accepted<br>As referenced above,  | Rec 8(a)         • Crown Melbourne has commenced its Crown Model trial (refer Recommendation 7).   | Recommendation<br>8(a)<br>1 January 2020 | 8(a)<br>submitted.<br>8(b) submitted | The VCGLR noted Crown's<br>commencement of the<br>comprehensive study for<br>Recommendation 8(b), by letter  |

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| and implementation of comprehensive<br>data analytics tools for all patrons, to<br>proactively identify for intervention<br>patrons at risk of harm from gambling.<br>These tools would utilise both historical<br>data (with parameters developed from<br>the second player model), and real-time<br>monitoring of play periods. Crown<br>Melbourne should look to models in<br>other jurisdictions, and consult with<br>external data analytics experts, with a<br>view to implementing world-class,<br>proactive approaches with real-time (or<br>near-real time) operational<br>effectiveness. In particular—<br>(a) for carded play (that is, player<br>activity which can be systematically<br>tracked), Crown Melbourne will have in<br>operation a comprehensive real-time<br>player data analytics tool by 1 January<br>2020, and<br>(b) for uncarded play (that is, all other<br>player activity), Crown Melbourne will,<br>by 1 January 2019, commence a<br>comprehensive study of all the practical<br>options for a real time player data<br>analytics tool, with a view to reporting<br>in detail (including legal, technical and<br>methodological issues) to the VCGLR by<br>1 January 2020 and the tool being in<br>operation by 1 July 2022. | Crown has commenced a<br>data analytics trial in<br>relation to carded players.<br>Further, work will be<br>undertaken on systems to<br>explore and implement<br>real-time concepts by 1<br>January 2020.<br>Crown also supports<br>reviewing the extent to<br>which further data analytics<br>tools might enhance the<br>framework into the future.<br>In this respect, the use and<br>reliability of data from<br>uncarded play is new<br>ground for the land based<br>gaming industry which is<br>not yet supported by<br>reliable research and<br>evidence.<br>Crown will commit to<br>carrying out a study of the<br>options available and<br>assess and analyse the<br>research and expert<br>evidence available with a<br>view to exploring<br>appropriate tools and<br>options available to it for<br>uncarded play. | <ul> <li>Crown has commenced its review of relevant literature and other jurisdictional experiences.</li> <li>The "real time monitoring" of play periods is currently under consideration and development including the recent adjustment of Crown's own "Play Periods" whereby RG, in conjunction with IT, is developing a reporting system, that identifies if a carded patron has been on the property for 12 hours or more and play has been recorded.</li> <li>A tool for monitoring Play Periods has been developed.</li> <li>A phone alert has been developed.</li> <li>Rec 8(b)</li> <li>On 24 December 2018 Crown wrote to the VCGLR noting that it had commenced a comprehensive study of all the practical options for a real time player data analytics tool.</li> <li>Undertaking regular meetings with Gaming senior management to discuss possible approaches for monitoring uncarded play.</li> <li>Crown has held discussions with external parties regarding possible solutions.</li> <li>A letter (in combination with the response to Recommendation 7) outlining the actions taken by Crown for Recommendations 8(a) and 8(b) was submitted to the VCGLR on 30 December 2019. No solution for 8(b) has yet been identified.</li> </ul> | Recommendation<br>8(b)<br>Commence study<br>by 1 January<br>2019<br>Report to the<br>VCGLR by 1<br>January 2020<br>Commence<br>operation by 1<br>July 2022 | for 1 January<br>2019 and 1<br>January 2020<br>requirements.<br>1 July 2022<br>requirement<br>in progress. | dated March 2019.<br>In response to Crown's submission<br>of 30 December 2019, the VCGLR<br>sent Crown some clarifying<br>questions on 18 February 2020<br>(e.g. how many Customer<br>Analytics Teams does Crown have<br>etc.), which Crown responded to<br>on 24 February 2020. A further<br>question was received from the<br>VCGLR on 31 March 2020, which<br>Crown responded to in April.<br>On 27 April 2020, the VCGLR asked<br>Crown if it would agree to the<br>information and data from<br>Recommendation 8 being<br>provided to the VRGF Crown<br>responded on 30 April 2020 that is<br>not comfortable with the<br>information and data from<br>Recommendation 8 being<br>provided to the VRGF, as:<br>1. It was not a requirement of<br>Recommendation 8 to liaise<br>with or involve the VRGF in<br>this Recommendation, as it<br>was for others;<br>2. It was therefore not part of<br>what Crown had agreed to<br>in accepting the<br>Recommendation; and<br>3. The information is<br>commercially sensitive to<br>Crown and its<br>confidentiality should<br>therefore be protected.<br>The VCGLR has sent clarifying<br>questions in response to Crown's<br>December 2019 submission, the<br>most recent of which was received<br>on 24 June 2020. Crown has |

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|  |                            |   |                        |                     | responded to all questions, which<br>were largely focused on the use of<br>the Splunk dashboard for play<br>period reporting (e.g. timeliness of<br>reporting).  |
|  |                            |   |                        |                     | By letter dated 19 August 2020,<br>the VCGLR noted Crown's<br>undertaking of Recommendation<br>8a), however, suggested some<br>matters may need to be addressed<br>through Recommendation 9. The<br>VCGLR further requested that<br>Crown provide to it within 14<br>days, the report it relied upon for<br>Recommendation 8, by Alex<br>Blaszczinski. |
|  |                            |   |                        |                     | On 2 September 2020, Crown<br>provided the VCGLR a copy of<br>Professor Blaszczinski's Report –<br>(redacted to remove the matters<br>outside the scope of the Crown<br>Model, which were commissioned<br>under Legal Professional<br>Privilege).  |
|  |                            |   |                        |                     | On 15 October 2020 the VCGLR<br>again wrote to Crown regarding<br>the Blaszczinski Report, querying<br>Crown's redactions. On 29<br>October 2020, in an effort to be<br>more transparent, Crown provided<br>the VCGLR with an un-redacted<br>version of the Report.  |
| Recommendation 9<br>The VCGLR recommends that Crown<br>Melbourne arrange, at its expense, for<br>an independent assessment of the real-<br>time player data analytics tool for<br>carded play (see Recommendation 8(a)),<br>to be completed 12 months after<br>implementation of the tool. The | Recommendation<br>Accepted | <ul> <li>Crown has approached two individuals<br/>recommended by the Chair of the Crown<br/>Resorts Responsible Gaming Advisory Panel,<br/>Professor Alex Blaszczynski, to conduct the<br/>independent assessment, and both have<br/>expressed interest. The candidates are<br/>currently under consideration.</li> </ul> | 1 December 2020        | No                  | By letter dated 19 August 2020,<br>the VCGLR noted that Crown and<br>the VCGLR should review the<br>matters required by<br>Recommendation 9.<br>A meeting was held on Tuesday 1<br>September 2020 between Crown<br>and the VCGLR. It was agreed that   |

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| independent assessment is to be<br>undertaken by a person approved by<br>the VCGLR, after consultation with<br>Crown.   |                            |  |                        |                     | the VCGLR would propose to the<br>Commission that the 2.5 months<br>of data that was collated prior to<br>closure of the Casino for COVID-<br>19, would be insufficient for the<br>purposes of assessing<br>effectiveness. Crown will likely be<br>asked to make a submission<br>seeking a new date range for the<br>data, once notified by the VCGLR<br>that their internal meeting has<br>occurred.   |
|   |                            |  |                        |                     | On 8 October 2020, Crown wrote<br>to the VCGLR requesting an<br>extension for Recommendation 9,<br>proposing that the new starting<br>point for data collection is a<br>minimum of three months post<br>the opening of Crown's Main<br>Gaming Floor, to allow for gaming<br>activity to return to a somewhat<br>normalised level, to capture data<br>that is not overly skewed by the<br>impact of re-opening. The VCGLR<br>responded on 4 November 2020,<br>providing an extension until 15<br>months after gaming<br>recommencement at Crown. |
| Recommendation 10<br>The VCGLR recommends that, by 1 July<br>2019, Crown Melbourne undertake a<br>comprehensive review of its policy for<br>the making and revocation of voluntary<br>exclusion orders under section 72(2A) of<br>the <i>Casino Control Act</i> . The<br>comprehensive review should be<br>undertaken in conjunction with the<br>VCGLR, VRGF and other relevant<br>external stakeholders. The review<br>should be undertaken with a view to | Recommendation<br>Accepted | <ul> <li>Literature review completed.</li> <li>The VCGLR, VRGF and Crown had their first meeting on 29 November 2018 to commence discussions on this recommendation.</li> <li>The VCGLR, VRGF and Crown held six tripartite meetings to discuss Recommendation 10.</li> <li>Crown has obtained external opinion on its proposals for recommendation 10.</li> <li>Crown considered voluntary exclusion orders,</li> </ul> | 1 July 2019            | Yes                 | <ul> <li>On 16 September 2019, the VCGLR wrote to Crown in response to its submission, asking for further clarifying information.</li> <li>Crown responded to the VCGLR's requests on 26 September 2019.</li> <li>By letter dated 13 November 2019, the VCGLR noted Crown's undertaking of the Recommendation. The letter further requested data from Crown's 12 month trial of the</li> </ul>  |

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| <ul> <li>implementing policies that facilitate:</li> <li>Crown Melbourne issuing short<br/>term exclusion orders for 3, 6, 12<br/>or 24 months under section 72 of<br/>the <i>Casino Control Act</i>,<br/>considering the specific<br/>circumstances of the person and<br/>their preferred time period for<br/>exclusion, and conditional on the<br/>person undertaking to comply<br/>with the order and with other<br/>matters (such as obtaining<br/>treatment), and</li> <li>Crown Melbourne reviewing<br/>voluntary exclusion orders which<br/>are more than 10 years old to<br/>consider whether the continued<br/>operation of these orders serves a<br/>useful purpose, with a view to<br/>retaining only those orders that<br/>are beneficial to the persons who<br/>are subject to them, and can be<br/>adequately enforced. The VCGLR<br/>further recommends that the<br/>review of such orders occurs in an<br/>orderly manner between 1 July<br/>2019 and 30 June 2020.</li> </ul> |                            | <ul> <li>determined not to revoke them.</li> <li>Crown has amended its Self-Exclusion<br/>Program to allow patrons to determine the<br/>number of years they will be Self-Excluded for<br/>(minimum of 12 months) and has amended<br/>its Time-Out Program to include a 3 and 6<br/>month Agreement.</li> <li>A letter outlining the actions taken by Crown<br/>was submitted to the VCGLR on 28 June 2019.</li> <li>Further inquiries were made by the VCGLR on<br/>16 September 2019 in relation to the benefits<br/>of the Time Out program and its comparison<br/>to the Exclusion Program, which were<br/>answered by Crown on 26 September 2019.</li> </ul> |                        |                     | <ul> <li>Time Out Program.</li> <li>On 15 January 2020, the VCGLR wrote to Crown setting out its requirements for the provision of data, which Crown provided as required on 24 February 2020.</li> <li>The second and final tranche of data was provided to the VCGLR on 31 August 2020.</li> <li>On 25 September the VCGLR requested further time out data, from earlier trials, which was provided as requested, on 19 October 2020.</li> </ul> |
| <b>Recommendation 11</b><br>The VCGLR recommends that, by 1 July<br>2019, Crown Melbourne develop and<br>implement a policy and procedure to<br>facilitate Crown Melbourne issuing<br>involuntary exclusion orders under<br>section 72(1) of the <i>Casino Control Act</i><br>at the request of family members and<br>friends in appropriate cases. The policy<br>and procedure should be developed in<br>conjunction with the VCGLR, VRGF and<br>other external stakeholders. Crown<br>Melbourne should include information   | Recommendation<br>Accepted | <ul> <li>The Crown Perth Third Party Exclusion (TPE)<br/>Policy and Procedure was reviewed and<br/>adjusted, in draft, to suit Crown Melbourne.</li> <li>The VCGLR, VRGF and Crown at their<br/>tripartite meetings (refer Recommendation<br/>10) considered the draft TPE Policy and<br/>Procedure.</li> <li>At the second tripartite meeting on 18<br/>December 2018 the VCGLR requested further<br/>material for the literature review and that<br/>Crown Melbourne provide Third Party<br/>Exclusion statistics from Crown Perth.</li> </ul>  | 1 July 2019            | Yes                 | On 16 September 2019, the VCGLR<br>wrote to Crown in response to its<br>submission, asking for further<br>clarifying information.<br>Crown responded to the VCGLR's<br>requests on 26 September 2019.<br>By letter dated 13 November<br>2019, the VCGLR noted Crown's<br>undertaking of the<br>Recommendation.   |

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| about this option in all its responsible<br>gambling publications, website and<br>regularly provide information to<br>relevant stakeholders, such as<br>Gambler's Help and other similar<br>organisations, about this option.   |   | <ul> <li>The VCGLR also indicated that it proposed to meet with the South Australian Regulator to discuss its processes.</li> <li>Various versions of the TPE Program were reviewed, amended and settled by the Tripartite group.</li> <li>A letter outlining the actions taken by Crown was submitted to the VCGLR on 28 June 2019.</li> <li>Further inquiries were made by the VCGLR on 16 September 2019 in relation to the methods of contact with Crown regarding Third Party Exclusions, which were answered by Crown on 26 September 2019.</li> </ul> |   |                     |   |
| Recommendation 12<br>The VCGLR recommends that, by 1 July<br>2019, Crown Melbourne expand facial<br>recognition technology to cameras on<br>all entrances to the casino and that<br>Crown Melbourne provide written<br>updates on a quarterly basis on its<br>effectiveness to the VCGLR. | Recommendation<br>Accepted<br>Crown notes that it has<br>already expanded its facial<br>recognition capabilities and<br>proposes to continue to do<br>so in FY20. | <ul> <li>Facial recognition cameras are now operating<br/>on all entrances to the casino.</li> <li>A letter to the VCGLR confirming that all<br/>entrances to the Casino (including salons) are<br/>covered by facial recognition cameras was<br/>sent to the VCGLR on 28 May 2019 to close<br/>out the Recommendation.</li> <li>Crown commenced providing quarterly<br/>updates from October 2019 (which covered<br/>the period 1 July 2019 to 30 September 2019)<br/>on the effectiveness of its Facial Recognition<br/>Technology.</li> </ul>             | 1 July 2019 (and<br>ongoing quarterly<br>reports) | Yes                 | On 24 June 2019 the VCGLR<br>emailed Crown to arrange an<br>inspection of the cameras at each<br>entrance to ensure compliance.<br>The audit was arranged for<br>Wednesday 3 July 2019 and<br>proceeded as scheduled.<br>The VCGLR noted Crown's<br>undertaking of the<br>Recommendation by letter dated<br>6 August 2019.<br>By email dated 22 November<br>2019, the VCGLR sought clarifying<br>information regarding Crown's<br>first provision of the Quarterly<br>Update. The queries largely<br>concerned whether an over-<br>reliance on Neoface could reduce<br>Crown's regular efforts at<br>detecting breaches or attempted<br>breaches. Crown responded no,<br>as no existing processes were<br>altered as a result of the<br>implementation of Neoface.<br>By letter dated 9 January 2020, |

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|   |                            |  |                        |                     | the VCGLR noted Crown's<br>provision of the first quarterly<br>update, in line with<br>Recommendation 12. Crown has<br>since submitted a further two<br>quarterly updates.  |
| Recommendation 13<br>The VCGLR recommends that, as part of<br>developing a new responsible gambling<br>strategy, by 1 July 2019, Crown<br>Melbourne rebrand or refresh its<br>responsible gambling messaging and<br>publish new responsible gambling<br>messages throughout the casino, in all<br>Crown Melbourne publications,<br>including online and social media<br>platforms.                | Recommendation<br>Accepted | <ul> <li>To be progressed upon finalisation of the RG<br/>Strategy (see recommendation 14).</li> <li>Initial drafts of new logo being developed.</li> <li>Marketing has been briefed regarding a<br/>refresh and a new logo has been developed –<br/>ready for internal review/approval. Strategy<br/>will be set by 1 July 2019 and roll-out will<br/>commence at that time.</li> <li>Crown finalised the new marketing design<br/>and refresh (including logo). Nomenclature<br/>changed from Responsible Gambling Support<br/>Centre to Responsible Gambling Support<br/>Centre to Responsible Gambling Liaison Officer to<br/>Responsible Gaming Advisors. Brochures and<br/>on-line material have been refreshed.</li> <li>A letter outlining the actions taken by Crown<br/>was submitted to the VCGLR on 29 June 2019.</li> </ul> | 1 July 2019            | Yes                 | The VCGLR noted Crown's<br>undertaking of the<br>Recommendation by letter dated<br>3 September 2019.  |
| Recommendation 14The VCGLR recommends that, by 1 July2019, Crown Melbourne develop andimplement a responsible gamblingstrategy focusing on the minimisation ofgambling related harm to personsattending the casino. The strategyshould address:(a)early proactive interventioninitiatives(b)player data analytics(c)proactive engagement with pre-<br>commitment(d)intervening with local players | Recommendation<br>Accepted | <ul> <li>A draft strategy was prepared and ratified by<br/>the Crown Resorts Limited Responsible<br/>Gaming Committee and is being<br/>implemented.</li> <li>A letter outlining the actions taken by Crown<br/>was submitted to the VCGLR on 29 June 2019.</li> </ul>  | July 2019              | Yes                 | On 20 August 2019, the VCGLR<br>wrote to Crown in response to its<br>submission, asking for further<br>clarifying information.<br>Crown responded to the VCGLR's<br>request on 26 August 2019.<br>By letter dated 13 November<br>2019, the VCGLR noted Crown's<br>undertaking of the<br>Recommendation. |

| Reco                                      | ommendation   | Crown's Response           | Proposed Action/Progress Update  | Target/Action<br>Dates | Completed<br>Yes/No | VCGLR Outcome  |
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|   | with continuous play based on<br>shorter timeframes which are<br>more reflective of responsible<br>gambling   |                            |  |                        |                     |  |
| (e)                                       | the role of all staff in minimising harm  |                            |  |                        |                     |  |
| (f)                                       | the effective use and monitoring of exclusion orders  |                            |  |                        |                     |  |
| (g)                                       | internal reporting arrangements   |                            |  |                        |                     |  |
| (h)                                       | integrating responsible gambling<br>into proposals for trialing or<br>introduction of new products<br>and equipment   |                            |  |                        |                     |  |
| (i)                                       | performance measures to assess<br>the performance of the RGLOs,<br>RGSC and casino staff in relation<br>to harm minimisation  |                            |  |                        |                     |  |
| (j)                                       | the roles of the Crown Resorts<br>Responsible Gambling<br>Committee and the Responsible<br>Gambling Management<br>Committee in driving harm<br>prevention strategies based on<br>world's best practice                  |                            |  |                        |                     |  |
| (k)                                       | the objectives of the RGSC in<br>relation to minimising harm to<br>patrons, and   |                            |  |                        |                     |  |
| (I)                                       | the responsible service of<br>gambling as a fundamental core<br>business consideration when<br>making strategic decisions<br>regarding casino operations.   |                            |  |                        |                     |  |
| The V<br>three<br>respo<br>(Reco<br>repor | mmendation 15<br>/CGLR recommends that, within<br>e months of implementing the new<br>onsible gambling strategy<br>ommendation 14), there is regular<br>rting to the Crown Resorts<br>onsible Gambling Committee for it | Recommendation<br>Accepted | <ul> <li>Revised reporting developed.</li> <li>A letter was sent to the VCGLR to close the<br/>Recommendation on 1 October 2019,<br/>notifying that reporting would commence at<br/>the next meeting of the Crown Resorts<br/>Responsible Gaming Committee, dated 9<br/>October 2019.</li> </ul> | 1 October 2019         | Yes                 | By email on 12 November 2019,<br>the VCGLR requested a copy of the<br>RG Report that was provided to<br>the Crown Resorts Limited RG<br>Committee on 9 October 2019.<br>Crown provided the Report with a<br>covering letter concerning its |

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| to maintain oversight of Crown<br>Melbourne's harm minimisation<br>strategy for responsible gambling.<br>Regular reports every two months<br>should include numbers and types of<br>interventions and other harm<br>minimisation activities of RGSC and<br>other staff, details of the number and<br>nature of referrals to external service<br>providers, exclusion orders, breaches,<br>revocation and appeals, as well as<br>results from player data analytics and<br>other initiatives to minimise gambling<br>related harm. These reports should also<br>be made available to the VCGLR for<br>monitoring purposes. (The VCGLR<br>intends to share this information, as<br>appropriate, with the VRGF). |                            | New reporting on statistics provided to CRL<br>Responsible Gaming Committee.   |                        |                     | confidentiality, on 26 November<br>2019.<br>By letter dated 9 January 2020,<br>the VCGLR noted Crown's<br>undertaking of the<br>Recommendation, additionally<br>requiring that each report to the<br>CRRGC be provided to the VCGLR<br>after each meeting and that each<br>report include 'results from player<br>analytics' post completion of<br>Recommendation 8.                  |
| Recommendation 16<br>The VCGLR recommends that within<br>three months of implementing the<br>strategy, a charter is developed for the<br>Crown Melbourne Responsible<br>Gambling Management Committee<br>(staff committee) which includes<br>reference to the role and responsibility<br>of driving a harm minimisation culture.  | Recommendation<br>Accepted | <ul> <li>Management is currently reviewing all<br/>Australian Resorts RG Committees to align<br/>processes where appropriate.</li> <li>A Charter has been developed.</li> <li>A letter was sent to the VCGLR attaching the<br/>Charter to close the Recommendation off on<br/>1 October 2019.</li> </ul>   | 1 October 2019         | Yes                 | By letter dated 20 December<br>2019, the VCGLR noted Crown's<br>undertaking of the<br>Recommendation.   |
| <b>Recommendation 17</b><br>The VCGLR recommends that, by 1 July<br>2019, Crown undertake a robust review<br>(with external assistance) of relevant<br>internal control statements, including<br>input from AUSTRAC, to ensure that<br>anti-money laundering risks are<br>appropriately addressed.  | Recommendation<br>Accepted | <ul> <li>Crown met with AUSTRAC to discuss this recommendation. A new joint AML Program across Crown's Australian Resorts is being developed and will be reviewed by an external party. AUSTRAC is being kept informed of progress.</li> <li>Internal Controls have been reviewed, preliminary discussions with AUSTRAC have taken place and draft changes have been made for management review.</li> <li>In addition to a review of the ICSs, Crown also reviewed the primary tool to manage the</li> </ul> | 1 July 2019            | Yes                 | On 21 August 2019, the VCGLR<br>wrote to Crown noting its<br>intention to conduct its own<br>independent review of the ICSs for<br>risk mitigation opportunities with<br>regard to AML (was not part of the<br>Recommendation).<br>The VCGLR noted Crown's<br>undertaking of the<br>Recommendation by letter dated<br>29 October 2019. The letter<br>further noted again, the VCGLR's |

| Recommendation | Crown's Response | Proposed Action/Progress Update   | Target/Action<br>Dates | Completed<br>Yes/No | VCGLR Outcome   |
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|                |                  | <ul> <li>risks associated with anti-money laundering,<br/>being the AML/CTF Program;</li> <li>Crown has performed an extensive review of</li> </ul>   |                        |                     | intention to conduct its own<br>independent review of the ICSs,<br>with external assistance.  |
|                |                  | <ul> <li>Crown has performed an extensive review of its corporate risk management framework, ensuring its relevance and effectiveness to Crown. An extensive alignment effort was also undertaken, to ensure consistency across all key areas of the business, including the AML program.</li> <li>In March – May 2019, Crown conducted its annual ML/TF Risk Assessment of the designated services it provides, its delivery methods, the technology used and its customers. The ML/TF Risk Assessment includes a consideration of Junket Operators and Junket Players, and potential ML/TF risks arising in respect thereof.</li> </ul> |                        |                     | On 10 August 2020, the VCGLR<br>wrote to Crown noting that it has<br>completed its independent review<br>of the ICSs and asked for Crown to<br>nominate a contact it could liaise<br>with to settle proposed changes.<br>Crown replied to the VCGLR's<br>letter on 18 August 2020,<br>nominating Michelle Fielding as<br>their key contact. On 11<br>September 2020, the VCGLR<br>forwarded a proposed schedule to<br>review 10 Internal Control<br>Statements, commencing mid-<br>October. |
|                |                  | • Crown examined all relevant Internal Control<br>Statements and Standard Operating<br>Procedures, in light of the ML/TF Risk<br>Assessment above, to ensure that we reflect<br>in the relevant ICSs, the seriousness with<br>which Crown focuses upon, and addresses,<br>potential ML/TF risks that might be presented<br>by its business.   |                        |                     |   |
|                |                  | • We have also had regard to the language<br>adopted for the Internal Control Manuals in<br>NSW, which were accepted and approved by<br>Liquor & Gaming NSW.  |                        |                     |   |
|                |                  | • We further examined ancillary documentation (policies, procedures, training) to ensure that AML risks are appropriately addressed by Crown.   |                        |                     |   |
|                |                  | • Since the last update, Crown has had further conversations with AUSTRAC regarding Recommendation 17.  |                        |                     |   |
|                |                  | Crown has packaged the extensive work it has  |                        |                     |   |

| Recommendation   | Crown's Response           | Proposed Action/Progress Update   | Target/Action<br>Dates | Completed<br>Yes/No | VCGLR Outcome   |
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|  |                            | undertaken over the past 6 months and sent<br>it to AUSTRAC during the week commencing<br>27 May 2019, seeking its input.   |                        |                     |   |
|  |                            | • Crown also sent the packaged to an external AML expert during the week commencing 27 May 2019, seeking its input.   |                        |                     |   |
|  |                            | <ul> <li>Crown received input/responses from both<br/>AUSTRAC and the independent expert, which<br/>it incorporated into proposed ICS changes,<br/>which will be submitted to the VCGLR for<br/>approval once their letter closing the<br/>Recommendation is received.</li> <li>A letter outlining the actions taken by Crown</li> </ul>                            |                        |                     |   |
|  |                            | <ul> <li>was submitted to the VCGLR on 1 July 2019.</li> <li>On 21 August 2019 the VCGLR wrote to<br/>Crown requesting a copy of the expert report<br/>from Initialism Pty Ltd. Additionally, the<br/>letter noted that the VCGLR would conduct its<br/>own review of the relevant ICSs. Crown<br/>provided the Initialism Report on 28 August<br/>2019.</li> </ul> |                        |                     |   |
| Recommendation 18<br>The VCGLR recommends, in all future<br>submissions by Crown Melbourne to the<br>VCGLR for approvals under the <i>Casino</i><br><i>Control Act</i> or <i>Gambling Regulation Act</i> ,<br>that Crown document: | Recommendation<br>Accepted | <ul> <li>A new template for submissions to the VCGLR for seeking approvals was drafted and has been in use since July 2018.</li> <li>A letter was sent to the VCGLR to close the Recommendation off on 11 October 2019.</li> </ul>  | Immediate effect       | Yes                 | By letter dated 20 December<br>2019, the VCGLR noted Crown's<br>undertaking of the<br>Recommendation. |
| <ul> <li>the purpose</li> <li>obligations under relevant<br/>provisions of legislation, the<br/>Transaction Documents, and<br/>existing approvals</li> </ul>   |                            |   |                        |                     |   |
| <ul> <li>what changes the grant of the<br/>approval would make to products,<br/>rules and procedures, etc</li> </ul>   |                            |   |                        |                     |   |
| • risks associated with the approval and how they will be treated  |                            |   |                        |                     |   |

| Section 25 – Timeline – Implementation of | f Recommendations |
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| Recommendation  | Crown's Response  | Proposed Action/Progress Update   | Target/Action<br>Dates | Completed<br>Yes/No | VCGLR Outcome  |
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| <ul> <li>how responsible gambling<br/>considerations have been taken<br/>into account in the process and<br/>the measures Crown will<br/>implement to mitigate the risk of<br/>gambling related harm, and</li> <li>which areas of Crown will be<br/>responsible for managing<br/>implementation.</li> </ul>   |   |   |                        |                     |  |
| Recommendation 19<br>The VCGLR recommends that, by 1 July<br>2019, Crown Melbourne implement a<br>policy to make an exclusion order under<br>section 72 of the <i>Casino Control Act</i> in<br>appropriate cases where a person has<br>engaged in significant unacceptable<br>conduct in the casino or is the subject of<br>serious criminal charges. | Recommendation<br>Accepted<br>Crown notes that it has had<br>a policy in place to issue<br>Exclusion Orders for<br>unacceptable behaviour for<br>over ten years and does<br>issue Exclusion Orders for<br>this purpose in appropriate<br>circumstances. Crown also<br>notes that it issues<br>withdrawal of licence<br>notices to persons in<br>appropriate circumstances,<br>as it is entitled to do as a<br>common law right, as those<br>notices cover broader areas<br>of the Crown property than<br>the more limited area<br>covered by Exclusion<br>Orders. | <ul> <li>The existing 'Unacceptable Behaviour' policy statement has been reviewed and amended to strengthen the use of exclusion orders either instead of or as well as withdrawal of licences (in appropriate cases). Policy is currently under review by management.</li> <li>Management feedback has been received and the policy has been updated. A letter to the VCGLR to close out the Recommendation was sent on 27 May 2019.</li> <li>On 11 June 2019 the VCGLR wrote to Crown asking for further amendments, including explaining to staff when to issue each type of ban order (was not a requirement of the Recommendation).</li> <li>Various discussions and meetings were held between Crown and the VCGLR, including on the difficulty of amending a non-Regulated document, which operates effectively and will be amended annually.</li> <li>A further letter outlining Crown's policies was submitted to the VCGLR made further queries of Crown and it provided amended versions of the Policies on 9</li> </ul> | 1 July 2019            | Yes                 | On 11 June 2019 the VCGLR wrote<br>to Crown asking for further<br>amendments, including explaining<br>to staff when to issue each type of<br>ban order (not a requirement of<br>the Recommendation).<br>A number of meetings and<br>correspondence on the matter<br>have since transpired. Crown last<br>met with the VCGLR to discuss this<br>matter on 24 October 2019.<br>The VCGLR made further queries<br>of Crown and Crown provided<br>amended versions of the Policies<br>on 9 January 2020.<br>By letter dated 20 February 2020,<br>the VCGLR noted Crown's<br>undertaking of the<br>Recommendation.<br>Crown published the amended<br>Policies on its intranet on 20<br>February 2020. |

| Recommendation   | Crown's Response           | Proposed Action/Progress Update  | Target/Action<br>Dates                     | Completed<br>Yes/No | VCGLR Outcome  |
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|  |                            | January 2020.  |  |                     |  |
| Recommendation 20<br>The VCGLR recommends that, between<br>November 2019 and March 2020,<br>VCGLR Commissioners and directors of<br>the Crown Resorts Board meet to<br>review the implementation of the<br>recommendations set out in this report. | Recommendation<br>Accepted | <ul> <li>On 21 October 2019, MF called Alex<br/>Fitzpatrick (Director) requesting guidance on<br/>suitable Crown Resorts Directors to attend the<br/>meeting. Ms Fitzpatrick will consider and<br/>revert.</li> <li>Meeting dates and attendees have been<br/>proposed by Crown and are being reviewed by<br/>the Commission.</li> <li>The meeting has been postponed until a date<br/>to be set at the completion of the ILGA<br/>Inquiry.</li> </ul> | Between<br>November 2019<br>and March 2020 | In progress         | On 28 October 2019 the VCGLR<br>wrote to Crown asking for further<br>clarifying information as to date<br>and attendee proposals.Crown responded to the VCGLR on<br>30 October 2019 advising that it is<br>open to any dates whereby the<br>Commissioners and Crown<br>Directors are available (the VCGLR<br>proposed three dates in March)<br>and possible Directors, which was<br>put to the Commission, however<br>the dates were proposed and<br>agreed, however, Crown had late<br>unavailability.The VCGLR wrote to Crown by<br>email on 22 January 2020<br>expressing that the meeting now<br>won't occur within the timeframe<br>required by the recommendation,<br>because of the unavailability of<br>Crown Directors and proposing<br>two new dates for the meeting,<br>noting that the Commission will<br>not consider an extension beyond<br>the proposed dates. Crown<br>confirmed 22 April 2020, which<br>was one of the two proposed<br>dates.The 22 April 2020 meeting was<br>postponed as a consequence of<br>the COVID-19 pandemic and is<br>now scheduled for 1 September<br>2020. |

| Recommendation | Crown's Response | Proposed Action/Progress Update | Target/Action<br>Dates | Completed<br>Yes/No | VCGLR Outcome   |
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|                |                  |                                 |                        |                     | has been postponed as a<br>consequence of the ILGA Inquiry,<br>to a date yet to be set. |