TRANSCRIPT OF PROCEEDINGS

COMMISSIONER: HON. RAY FINKELSTEIN AO QC

IN THE MATTER OF A ROYAL COMMISSION INTO THE CASINO OPERATOR AND LICENCE

MELBOURNE, VICTORIA

10.00 AM, WEDNESDAY, 2 JUNE 2021

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MR PETER GRAY QC MR GLYN AYRES MS GEORGIE COLEMAN MS HELEN TIPLADY

		COMMISSIONER: Good morning, everyone.
	2 3	WITNESS: Good morning.
10:02		
10:02 10:02	5 6	MR FINANZIO: Good morning.
		COMMISSIONER: We'll try with a little bit more precision
		today to sit from now until say 11.15, have a break, in other
		words, according to the timetable that I suggested yesterday
10:03		which we didn't comply with. I will try and do a bit better today
10:03		to the extent that we need to be here all day, and if we do we'll
10:03		have a break in the morning and a break in the afternoon. All
10:03		right. Thank you. Mr Finanzio.
	14	<u></u>
	15	
	16	MS SONJA MARIA BAUER, ON PRIOR AFFIRMATION
	17	•
	18	
	19	EXAMINATION-IN-CHIEF BY MR FINANZIO,
,	20	CONTINUED
	21	
	22	
10:03		MR FINANZIO: Thank you.
10:03		
10:03		We might start this morning, Ms Bauer and, Commissioner, with
10:03		a copy of the Responsible Gambling Code of Conduct which is at
10:03		tab 211 of the tender bundle, and for the operator it is
10:03		COM.0005.0005.0001. I want to ask you a couple of questions
10:04 2 10:04 3		about the document generally. This is a document that is required to be prepared and implemented under the licenses correct?
10:04		to be prepared and implemented under the licence; correct?
10:04		A. Yes, there are two other requirements, I believe: one is in
10:04		accordance with section 69 of the Casino Control Act and also
10:04		Ministerial Directions.
10:04		
10:04		Q. Did you have anything to do with the drafting of the
10:04		document itself?
10:04	38	
10:04	39	A. Yes, I did.
10:04	40	
10:04	41	Q. Can you take me through the proceedings of that. Are you
10:04		principally the author of the document?
10:04		
10:04		A. Certainly in more recent years any updates have been
10:04		effected by me. When the Code was initially effected there was,
10:04		in my recollection, more of a purview from the Victorian
10:05	47	Commission for Gambling and Liquor Regulation so I remember

- 10:05 1 that there was quite a lot of toing and froing between the VCGLR
- 10:05 2 and Crown as to ensuring that Crown included all the relevant
- 10:05 3 elements that were required within the Code, which was back in
- 10:05 4 2009.
- 10:05 5
- 10:05 6 Q. But in terms of the current drafting of it, that sits with you;
- 10:05 7 yes?
- 10:05 8
- 10:05 9 A. Yes, it does, and the update sits with me, yes.
- 10:05 10
- 10:05 11 Q. So to the extent that the current Code is approved, it is
- 10:05 12 approved with your endorsement as effectively your work; is that
- 10:05 13 right?
- 10:05 14
- 10:05 15 A. Yes, that is right, Mr Finanzio.
- 10:05 16
- 10:05 17 Q. I'm assuming, but you tell me if I'm wrong about this, that
- 10:05 18 you don't just sit in your office and write a code and not consult
- 10:05 19 with anybody else in the business about it. Is there a consultation
- 10:05 20 process that goes on in relation to the Code and changes to it?
- 10:05 21
- 10:05 22 A. Yes, absolutely, Mr Finanzio. So we, being Crown, review
- 10:06 23 the Responsible Gambling Code of Conduct annually and we
- 10:06 24 consult with various areas. We hold meetings with heads of
- 10:06 25 business from gaming, from the cage account team, from Legal,
- 10:06 26 by way of example, as well we also seek feedback from our
- 10:06 27 customers and employees and from the Responsible Gambling
- 10:06 28 team as well.
- 10:06 29
- 10:06 30 Q. Is that feedback documented?
- 10:06 31
- 10:06 32 A. Yes, it is. So, for clarity, Mr Finanzio, up until the last
- 10:06 33 couple of years the requirement was to produce the report to the
- 10:06 34 VCGLR annually in relation to the review, the Responsible
- 10:06 35 Gambling Code of Conduct.
- 10:06 36
- 10:06 37 Q. What I mean is, when you consult, for example, with the
- 10:07 38 Head of Gaming, does the Head of Gaming provide you with
- 10:07 39 written comments?
- 10:07 40
- 10:07 41 A. I would need to double-check to confirm but the comments
- 10:07 42 can come via writing or they can come via a meeting that is held
- 10:07 43 annually with those heads of business, and I would like to also
- 10:07 44 add, Mr Finanzio, that we can also consult with the Gambler's
- 10:07 45 Help services that we regularly deal with for their feedback.
- 10:07 46
- 10:07 47 Q. For clarity, from my point of view, what I'm interested in is

- 10:07 1 the consultation that occurs within the business, not externally. Is
- 10:07 2 one reason that you consult with the head of gaming to
- 10:07 3 understand what the business implications of changes to the Code
- 10:07 4 might be?
- 10:07 5
- 10:07 6 A. The purpose of the consultation is to ensure that the Code
- 10:07 7 reflects the current status of what the gaming product might be,
- 10:08 8 so if there has been any changes to the gaming product, to ensure
- 10:08 9 that that is effected, amongst other things that may have come
- 10:08 10 forth in terms of what might be useful changes to the Code.
- 10:08 11
- 10:08 12 Q. Thank you. It is clear from the answers that you've given
- 10:08 13 that you are very familiar with the drafting of the Code and its
- 10:08 14 content, obviously. I want to just ask you some questions about it
- 10:08 15 now. Yesterday we were talking about breaks in play as one
- 10:08 16 example of one of the preventative measures included in the Code
- 10:08 17 at page 21. And I think we discussed yesterday that that is where
- 10:08 18 the Code encourages players to take regular breaks in play.
- 10:08 19
- 10:09 20 A. Yes, from my recollection, yes. I don't have it in front of
- 10:09 21 me. I believe it might be coming available.
- 10:09 22
- 10:09 23 Q. Page 21. I'm sure you won't need it in front of you, but if
- 10:09 24 you do, tell me. That's the bit that talks about different
- 10:09 25 announcements and announcements on the machines and so on.
- 10:09 26 but also by staff.
- 10:09 27
- 10:09 28 A. Certainly, I'm now on the page which details some of the
- 10:09 29 various forms that it might take to announce an opportunity for
- 10:09 30 a break in play, yes.
- 10:09 31
- 10:09 32 Q. Various forms but also including staff giving a verbal
- 10:09 33 encouragement, see the third dot point?
- 10:09 34
- 10:09 35 A. Yes, I do.
- 10:09 36
- 10:09 37 Q. The Code itself doesn't say when or for how long such
- 10:10 38 a verbal encouragement might be for; does it?
- 10:10 39
- 10:10 40 A. From my recollection, no.
- 10:10 41
- 10:10 42 Q. Nor does it say which staff are responsible for it?
- 10:10 43
- 10:10 44 A. Not specifically. However, in the context of the Code and
- 10:10 45 when the Code is socialised and used for training purposes it does
- 10:10 46 imply that staff across the business are involved potentially in this
- 10:10 47 type of environment.

```
10:10 1
10:10 2
            Q. All staff?
10:10 3
10:10 4
            A. Yes.
10:10 5
10:10 6
            Q. Now, the other one I just wanted to draw your attention to
            at the moment is under the heading "Observable signs", which
10:10 7
            commences at the bottom of page 15. But the list of observable
10:10 8
10:11 9
            signs is on page 16.
10:11 10
10:11 11
            A. Yes, I have that in front of me, Mr Finanzio.
10:11 12
10:11 13
            Q. They are listed in dot points unhelpfully because you can't
            tell the number of them, but the fifth dot point down is:
10:11 14
10:11 15
10:11 16
                  Often gambles for long periods without a break.
10:11 17
10:11 18
            You see that?
10:11 19
10:11 20
            A. Yes.
10:11 21
10:11 22
            Q. Both the observable sign and breaks in play in the parts of
            the Code are concerned with the period of play; aren't they?
10:11 23
10:11 24
10:11 25
            A. Yes, they are.
10:11 26
10:11 27
            Q. To administer and supervise those parts of the Code, the
10:11 28
            staff need to know when and how to take appropriate steps; don't
10:11 29
            they?
10:11 30
10:11 31
            A. Yes, they do.
10:11 32
10:12 33
            Q. For that purpose Crown has a Play Periods Policy; doesn't
10:12 34
            it?
10:12 35
10:12 36
            A. Yes, we do.
10:12 37
10:12 38
            Q. That document sets out the steps for staff to take in
            administering the Play Periods Policy; correct?
10:12 39
10:12 40
10:12 41
            A. Yes, that's right.
10:12 42
10:12 43
            Q. That Policy is approved by Crown personnel at a certain
10:12 44
            level in the Responsible Gaming team; isn't it?
10:12 45
10:12 46
            A. Yes, it is.
10:12 47
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10:12 1
            Q. It's not approved by the VCGLR, it is approved by --- in
            fact, I think you've been the person who has approved most of
10:12 2
10:12 3
            them over time; is that correct?
10:12 4
10:12 5
            A. Yes, most times, yes.
10:12 6
10:12 7
            Q. The most recent one is approved by Mr Overman, but
            you've been the one who has approved them before that?
10:12 8
10:12 9
10:12 10
            A. Yes, that's right.
10:12 11
10:12 12
            Q. I just want to take you to the current one, the current Play
10:13 13
            Periods Policy, which is behind, Commissioner, tender bundle
            127, VCG.0001.0002.8046.
10:13 14
10:13 15
10:13 16
            A. I have it in front of me, Mr Finanzio.
10:13 17
10:13 18
            Q. Thank you. I want to step through the policy. It says:
10:13 19
10:13 20
                  Crown Loyalty Program Members (Members) who have
                 confirmed continuous ratings for a 18-hour period
10:13 21
10:13 22
                  without appropriate breaks will not be permitted to
                  remain on the gaming floor and will be directed to take
10:13 23
10:14 24
                 a 24-hour break.
10:14 25
10:14 26
            A. That's right.
10:14 27
10:14 28
            Q. The second one is that:
10:14 29
10:14 30
                  Members with significant continuous ratings without
10:14 31
                 appropriate breaks under 18 hours will be reminded to
10:14 32
                 take regular breaks.
10:14 33
10:14 34
            A. Yes.
10:14 35
10:14 36
            Q. And then the third part of the policy is that:
10:14 37
10:14 38
                  Management may exercise its discretion in relation to
10:14 39
                 break times based on the unique circumstances of the
10:14 40
                 Member.
10:14 41
10:14 42
            A. Yes.
10:14 43
10:14 44
            Q. I am right, aren't I, that if someone has confirmed,
10:14 45
            continuous ratings for 18 hours --- can you hear me okay?
10:14 46
10:14 47
            A. Yes, I can. I have a slight hearing loss so I can hear okay.
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10:14 1
            That's fine.
10:14 2
10:14 3
            Q. When you put your hand up like that --
10:14 4
            A. It is actually a rote movement, Mr Finanzio. Sorry.
10:14 5
10:14 6
            Q. That's fine. It is right, isn't it that someone might get to 18
10:15 7
            hours without an appropriate break, but management might
10:15 8
10:15 9
            exercise the discretion not to direct a 24-hour break at that time?
10:15 10
10:15 11
            A. The item, or, sorry, the sentence leaves that open.
            However, in my experience, that is not necessarily the case, that
10:15 12
10:15 13
            that is actually an outcome.
10:15 14
            Q. Okay. The way the policy is written to guide the staff?
10:15 15
10:15 16
            Correct?
10:15 17
10:15 18
            A. Yes, the policy is written to guide the Responsible Gaming
10:15 19
            staff, ves.
10:15 20
10:15 21
            Q. The policy is written in a way which expressly says that
10:16 22
            discretion can be exercised to vary the break times?
10:16 23
10:16 24
            A. That's a possibility, and in my mind those break times could
            be varied both in the lesser and the greater amount.
10:16 25
10:16 26
10:16 27
            Q. So they can all varied?
10:16 28
10:16 29
            A. They can be varied.
10:16 30
10:16 31
            Q. And that would depend upon the unique circumstances of
10:16 32
            the member?
10:16 33
10:16 34
            A. That's right.
10:16 35
10:16 36
            Q. I just want to go to the procedures. This tells the staff there
            what steps to take. Step one:
10:16 37
10:16 38
10:16 39
                  Reports are generated and reviewed by the Responsible
10:16 40
                  Gaming Advisor ..... group.
10:17 41
10:17 42
            A. Yes.
10:17 43
10:17 44
            Q. It says there:
10:17 45
10:17 46
                  The RGA will check ratings of 12 hours or greater.
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10:17 47

- 10:17 1 A. Yes.
- 10:17 2
- 10:17 3 Q. Just to pause on that one for a minute, the earliest under the
- 10:17 4 policy that someone will have their rating checked is at 12 hours?
- 10:17 5
- 10:17 6 A. For a rating, yes. But it does not discount that a person may
- 10:17 7 or may not be displaying observable signs prior to that.
- 10:17 8
- 10:17 9 Q. An observable sign other than length of continuous play?
- 10:17 10
- 10:17 11 A. Potentially, yes. It is the totality of those observable signs.
- 10:17 12
- 10:17 13 Q. When you say "potentially", if the only observable sign is
- 10:17 14 length of play and no other ---
- 10:17 15
- 10:17 16 A. Yes.
- 10:17 17
- 10:17 18 Q. --- the first time that an RGA will check the length of play
- 10:17 19 is at 12 hours?
- 10:17 20
- 10:17 21 A. That's correct.
- 10:17 22
- 10:18 23 Q. And that's done by the RGA?
- 10:18 24
- 10:18 25 A. It is done by the RGA or we also work in concert with the
- 10:18 26 gaming team. So it might be an RGA or it might be a member of
- 10:18 27 the gaming team who are equally charged with monitoring play
- 10:18 28 periods.
- 10:18 29
- 10:18 30 Q. Yes, but --- all right, we'll come in a moment to deal with
- 10:18 31 the differences.
- 10:18 32
- 10:18 33 A. Sure.
- 10:18 34
- 10:18 35 Q. But when they do that, it is done for carded players at the
- 10:18 36 moment, an alert is given at the 12th hour?
- 10:18 37
- 10:18 38 A. Yes, it is.
- 10:18 39
- 10:18 40 Q. That alert goes to the RGA; doesn't it?
- 10:18 41
- 10:18 42 A. Yes, it does.
- 10:18 43
- 10:18 44 Q. For uncarded players, we are at the moment --- though you
- 10:19 45 said yesterday there is a plan to try and improve this a bit --- at the
- 10:19 46 moment and up until now, we are relying on observation for
- 10:19 47 periods of play; correct?

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10:19 1
10:19 2
            A. Yes, and I agree that we have implemented a new trial---
10:19 3
10:19 4
            Q. I think "yes" was in the answer.
10:19 5
10:19 6
           A. Yes.
10:19 7
10:19 8
            Q. "Yes" was the answer?
10:19 9
10:19 10
            A. Yes.
10:19 11
10:19 12
            Q. So, in relation to uncarded play, isn't it right --- a minute
10:19 13
            ago you said you rely on other staff, not necessarily the RGA. It
            is the other staff that might be in the field observing uncarded
10:19 14
            play; is that correct?
10:19 15
10:19 16
10:19 17
            A. Yes. And that would be the gaming staff predominantly,
10:19 18
            ves.
10:19 19
            O. So when you say "gaming staff", they are dealers and
10:19 20
            managers and other people on the floor?
10:19 21
10:19 22
10:19 23
            A. That's right.
10:19 24
10:19 25
            Q. I take you to point 3 there ---
10:19 26
10:20 27
            COMMISSIONER: Just before you go to that, can I ask
10:20 28
            a question, Ms Bauer. If gaming staff usually work an 8-hour
10:20 29
            shift, how would any of them know whether a player has been
10:20 30
            playing for more than or up to 12 hours?
10:20 31
10:20 32
            A. Thank you. I beg your pardon?
10:20 33
10:20 34
            COMMISSIONER: That's it. That's the question.
10:20 35
10:20 36
            A. Mr Commissioner, there is --- when gaming staff finish
10:20 37
            their shift, there is what we call shift changeover. And any
10:20 38
            relevant observations and activities throughout the shift would be
10:20 39
            communicated between the person changing over their shift and
10:20 40
            passed on to the incoming shift.
10:20 41
10:20 42
            COMMISSIONER: So that means that there is an obligation on
            gaming staff, for example, on changeover to say that "Patron
10:20 43
10:20 44
            playing an EGM over in the left-hand corner has been there for
10:21 45
            six hours, keep your eye on it"?
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10:21 46 10:21 47

A. If that's an observation that is made, yes, Commissioner.

10:21 1 10:21 2 COMMISSIONER: The question is, is that an obligation on 10:21 3 gaming staff when there is a changeover between shifts? Does 10:21 4 a gaming staff member fall under an obligation to advise the incoming staff member that, for example, a particular patron has 10:21 5 10:21 6 been playing a particular game, card game or EGM for six hours or seven hours or eight hours or whatever it might be? 10:21 7 10:21 8 10:21 9 A. Yes. 10:21 10 10:21 11 COMMISSIONER: That is the obligation? 10:21 12 10:21 13 A. Yes. 10:21 14 10:21 15 COMMISSIONER: And that is an obligation that is put into 10:21 16 effect? 10:21 17 10:21 18 A. To my understanding, yes, Mr Commissioner. 10:21 19 10:21 20 COMMISSIONER: Okay. 10:21 21 10:21 22 MR FINANZIO: Thank you. Now ---10:22 23 10:22 24 COMMISSIONER: Just to follow that up. Sorry. I will stay out 10:22 25 of it for a while. 10:22 26 10:22 27 MR FINANZIO: First of all, that obligation is not recorded in 10:22 28 the Play Policy that we are talking about, is it? 10:22 29 10:22 30 A. No, it's not. 10:22 31 10:22 32 Q. Is it written down anywhere? 10:22 33 10:22 34 A. I couldn't attest 100 per cent whether it is written down 10:22 35 anywhere, Mr Finanzio. 10:22 36 10:22 37 Q. All right. Do you test to see whether it does occur in 10:22 38 practice, as opposed to it just being your understanding? 10:22 39 10:22 40 A. I'm sorry, what was the question, Mr Finanzio? 10:22 41 10:22 42 Q. I said, do you test to see whether or not it is actually done in the field as opposed to it being just your understanding that it is 10:22 43 10:23 44 done? 10:23 45 A. There is no test per se. However, the staff are obliged to 10:23 46 record any events that fall under what we might call a low-level 10:23 47

- 10:23 1 sign as well as any signs that are more in accordance with the
- 10:23 2 Responsible Gambling Code of Conduct and pass that
- 10:23 3 information on during or at the end of their shift as part of
- 10:23 4 recording what we call low-level observations, or if there is
- 10:23 5 a more likely to be potential problem gambling observation, that
- 10:23 6 is passed on either to a manager or to a Responsible Gaming
- 10:23 7 Advisor and that is the instruction to the staff.
- 10:23 8
- 10:23 9 Q. And you don't check to see whether it's done or not?
- 10:23 10
- 10:23 11 A. I don't know.
- 10:23 12
- 10:23 13 Q. All right. Can I take you now to just the --- while we are
- 10:24 14 doing this, can we pause for a minute. Can I ask the operator,
- 10:24 15 there is a lot of stuff happening on my screen which is not being
- 10:24 16 done by me. I'm just not sure what is going on there.
- 10:24 17
- 10:24 18 COMMISSIONER: This screen has gone off.
- 10:24 19
- 10:24 20 MR FINANZIO: Operator, I was pinning Ms Bauer so that she
- 10:24 21 was on my screen with the sub-screen over to the side, and now it
- 10:24 22 all seems to have switched around.
- 10:24 23
- 10:24 24 COMMISSIONER: Yes, I think something has gone awry for
- 10:24 25 the minute. Sorry about this. Give us a second and we'll see if
- 10:24 26 we can sort it out.
- 10:25 27
- 10:25 28 MR FINANZIO: For the operators, I have Ms Bauer pinned but
- 10:25 29 she is only appearing in the ticker tape across the top.
- 10:25 30
- 10:25 31 COMMISSIONER: The one screen is back on. Good, that is
- 10:25 32 working. And the document one?
- 10:25 33
- 10:25 34 MR FINANZIO: Okay, it seems to be working now. Bear with
- 10:25 35 us while we try and ---
- 10:25 36
- 10:25 37 A. I understand. I'm not having those difficulties, if that
- 10:25 38 assists the operator.
- 10:25 39
- 10:25 40 MR FINANZIO: Can I ask, Commissioner, are you in a position
- 10:25 41 to proceed?
- 10:25 42
- 10:25 43 COMMISSIONER: Yes, the document has come back on the
- 10:25 44 screen just now.
- 10:25 45
- 10:25 46 MR FINANZIO: Thank you.
- 10:25 47

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10:25 1
            I think I was up to number 3 in the list there:
10:25 2
10:26 3
                 Gaming staff or a RGA will interact or observe as
10:26 4
                 appropriate with customers at the 12, 15 and 17-hour
                 mark to encourage Members to take a break from play.
10:26 5
10:26 6
10:26 7
            Now, just pausing there. The way the policy reads, the obligation
            is for staff or an RGA to do that; is that correct?
10:26 8
10:26 9
10:26 10
            A. Yes.
10:26 11
10:26 12
            Q. It's not necessarily an RGA at 12, 15 or the 17-hour mark?
10:26 13
10:26 14
            A. At this point, no.
10:26 15
10:26 16
            Q. So this could happen, couldn't it: the RGA might receive
10:27 17
            a Splunk alert for a carded player, that they have reached that
10:27 18
            period of play; is that correct?
10:27 19
10:27 20
            A. Yes.
10:27 21
10:27 22
            Q. It is right, isn't it, that the way the Splunk alerts are set up is
            to accord with the policy, so alerts will be sent at 12 hours, 15
10:27 23
10:27 24
            hours and at 17 hours; correct?
10:27 25
10:27 26
            A. Yes, that's right. That's right.
10:27 27
10:27 28
            Q. So when the RGA gets the Splunk alert, what then happens
10:27 29
            is the RGA will either themselves wander out to have a look,
10:27 30
            observe, or interact; is that correct?
10:27 31
10:27 32
            A. Yes.
10:27 33
10:27 34
            Q. So they might just observe; correct?
10:27 35
10:27 36
            A. They could, yes.
10:27 37
10:27 38
            Q. But they might also interact, depending on the
10:27 39
            circumstances?
10:27 40
10:27 41
            A. That's right.
10:27 42
10:27 43
            Q. But if the RGA is busy, the RGA might send a note via text
10:27 44
            or make a call to the staff member in that area to check on the
10:27 45
            player?
10:27 46
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A. That's right.

10:27 47

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10:27 1
10:27 2
            Q. And the staff member might make an observation or they
10:28 3
            might interact?
10:28 4
10:28 5
            A. That's right.
10:28 6
10:28 7
            COMMISSIONER: If a staff member interacts, is that an event
10:28 8
            which is recorded in a register?
10:28 9
10:28 10
            A. Yes, it is, Mr Commissioner.
10:28 11
10:28 12
            COMMISSIONER: So the instruction to staff is every
10:28 13
            interaction with a patron should be recorded?
10:28 14
10:28 15
            A. Yes, it is.
10:28 16
10:28 17
            MR FINANZIO: And can I just confirm something.
10:28 18
10:28 19
            Let's say a Splunk alert goes to an RGA at 12 hours and the RGA
            is in the middle of some other task. It is possible the Splunk alert
10:28 20
            could go unanswered; isn't it?
10:28 21
10:28 22
10:28 23
            A. No, the Splunk alert would go to --- so I provided in my
10:29 24
            evidence yesterday that there is always a minimum of one RGA,
10:29 25
            but usually two to three per shift. So the alert would come on to
            what we call the second shift time, is my understanding.
10:29 26
10:29 27
10:29 28
            Q. Sure. Let's assume the worst-case scenario and all the
10:29 29
            RGAs are working with self-exclusion patrons. The Splunk alert
10:29 30
            might not be on-sent?
10:29 31
10:29 32
            A. The Splunk alert would be viewed on the completion of the
10:29 33
            task that the RGA may have been attending to at the time when
10:29 34
            they couldn't attend to the Splunk alert.
10:29 35
10:29 36
            Q. Right, so if the Splunk alert came on this setting at 12
            hours, but the RGA didn't get free until, say, 13.5 hours, the RGA
10:29 37
10:29 38
            might action it then?
10:29 39
10:29 40
            A. That's a possibility.
10:29 41
10:30 42
            Q. It's like an electronic ticketing system, isn't it, that the alert
            gets sent, and then when it gets actioned, it is the action that is
10:30 43
10:30 44
            recorded in the register; isn't it?
10:30 45
            A. That's right.
10:30 46
10:30 47
```

```
10:30 1
            Q. So the Splunk alerts themselves don't get recorded in the
10:30 2
            register; do they?
10:30 3
10:30 4
            A. There is no link between the Splunk alerts and the register.
10:30 5
            It is at the behest of the RGA to record that in the register, yes.
10:30 6
10:30 7
            Q. The RGA only records things in the register that they've
            actually done in relation to the Splunk alert; correct?
10:30 8
10:30 9
10:30 10
            A. Yes.
10:30 11
10:30 12
            Q. They don't record the fact of receiving the Splunk alert?
10:30 13
10:30 14
            A. No, to my understanding.
10:30 15
10:30 16
            Q. Okay. And then we go on to four:
10:30 17
10:30 18
                  If a Member is displaying any observable signs during the
10:31 19
                  conversation or observation, staff will request the
                  Member to take a break and offer all Responsible Gaming
10:31 20
10:31 21
                  Centre (RGC) services.
10:31 22
10:31 23
            A. Yes, I see that.
10:31 24
10:31 25
            Q. You see that? So, if they are displaying an observable sign
            then they will request a break. That means, doesn't it, that --- take
10:31 26
             this scenario: the policy says that the staff or the RGA can simply
10:31 27
            observe at the 12-hour period, not necessarily interact; correct?
10:31 28
10:31 29
10:31 30
            A. Yes.
10:31 31
10:31 32
            Q. And unless the RGA or the staff member sees a visible,
10:31 33
            observable --- detectible, visible, observable sign other than
10:32 34
             simply gambling for 12 hours straight, it might just stop with the
10:32 35
             observation, might it?
10:32 36
10:32 37
            A. There is a possibility. However, if I may, Mr Finanzio, the
10:32 38
            alert at 12 hours doesn't mean that a person has been playing for
10:32 39
             12 hours straight. That person may have played for episodes in
10:32 40
             that 12-hour period and that is something that the RGA would be
10:32 41
            looking into.
10:32 42
10:32 43
            Q. Yeah. But with an observation only the RGA or staff
10:32 44
            member isn't informed by anything that the customer might say
10:32 45
            about their experience; correct?
```

10:32 46 10:32 47

A. Yes.

```
10:32 1
10:32 2
            Q. So the customer could have been playing for 12 hours
10:32 3
            straight, but the RGA or staff member wouldn't know that?
10:33 4
10:33 5
            A. There would be an investigation as to the times, and I'm
            just going to use the language of time on property, so time from
10:33 6
            the first card-in that is recorded versus 12-hour alert of how many
10:33 7
            hours that person may have played in that time. So it may be that
10:33 8
10:33 9
            the first card-in could have been for 10 minutes and the next
10:33 10
             card-in could have been 8 hours later, for example, or 10 hours
10:33 11
             later, and it would still provide an alert.
10:33 12
10:33 13
             Q. Yes, but let's test this proposition out. If the person is being
             observed at the 12-hour mark it is quite possible that
10:33 14
             an observation, it's not only possible but likely, that
10:33 15
10:33 16
             an observation of them simply playing will not provoke
             an interaction: is that correct?
10:34 17
10:34 18
10:34 19
             A. It's possible, yes.
10:34 20
             Q. We'll leave it there for now. And that is true in terms of
10:34 21
10:34 22
             interaction or observation. That is true for the 12, 15 and 17-hour
10:34 23
             mark: isn't it?
10:34 24
10:34 25
             A. Yes, it is.
10:34 26
10:34 27
             Q. The most that might occur is an observation only from
10:34 28
             a distance?
10:34 29
10:34 30
             A. The least that would occur is an observation.
10:34 31
10:34 32
             Q. Pardon me, the least that would occur, you say, is
             an observation. You are quite right. And unless there was
10:34 33
             another visible observable sign, it is unlikely there would be
10:34 34
10:34 35
             an interaction?
10:34 36
10:34 37
             A. That's a possibility, yes.
10:34 38
10:34 39
             Q. You've doubled up our probabilities. My proposition to
10:34 40
             you was: it was unlikely there would be an interaction if there
10:35 41
             was not also another visible observable sign. It is unlikely that
10:35 42
             would occur; isn't it?
10:35 43
10:35 44
             A. Yes.
10:35 45
10:35 46
             Q. Then I want to take you to paragraph 5 over the page.
10:35 47
```

10:35 1 COMMISSIONER: Sorry, can I interrupt again. Sorry about 10:35 2 10:35 3 10:35 4 That position that you spoke about, that it is unlikely that there would be any interaction between the RGA and the patron, that 10:35 5 was really the practice that you knew existed until toward the end 10:35 6 10:35 7 of last year; is that correct? 10:35 8 10:35 9 A. Mr Commissioner, I'm not sure what is meant by the 10:35 10 question. When I'm reading these elements around observation 10:35 11 versus intervention, there is sometimes a likelihood that there is no intervention dependent on the observation, but there might be 10:36 12 10:36 13 an intervention dependent on the observation and the information 10:36 14 that may be recorded in terms of length of play. So I'm sorry, I'm 10:36 15 hoping I'm answering your question, Mr Commissioner. 10:36 16 10:36 17 COMMISSIONER: No. I was just trying to --- I had an RGA 10:36 18 give evidence the other day. And the RGA gave evidence that it 10:36 19 was her practice not to intervene at all --- and this is an RGA, one of the people trained to do this ---10:36 20 10:36 21 10:36 22 A. Yes. 10:36 23 10:36 24 COMMISSIONER: --- the RGA would not intervene at any 10:36 25 time, unless after getting an alert that a player had been playing for 12 or 15 or 17 hours, would not intervene unless there was 10:36 26 10:36 27 some other observable sign. That was her practice and I understood that was the practice on the gaming floor. 10:36 28 10:36 29 10:36 30 A. Right, and if that is the RGA's evidence, I can only point to 10:37 31 what is in the policy in that --- (overspeaking) --- yes, I 10:37 32 understand ---10:37 33 10:37 34 COMMISSIONER: I'm talking about what actually happens on 10:37 35 the gaming floor, not what is written on a piece of paper. 10:37 36 10:37 37 A. Right. Okay, Mr Commissioner. 10:37 38 10:37 39 COMMISSIONER: And this RGA said that from on high the 10:37 40 instructions changed late last year. 10:37 41 10:37 42 A. Yes, that's right. 10:37 43 10:37 44 COMMISSIONER: Were you involved in changing the instructions? 10:37 45

10:37 46 10:37 47

A. I was involved in the change of the policy in terms of the

```
10:37 1
            length of hours. So dropping it from 24 hours to 18 hours, and
10:37 2
            assisted in the development of the policy. So I was involved to
10:37 3
            that extent, yes.
10:37 4
10:37 5
            COMMISSIONER: Okay. I think Mr Borsky, you want to say
10:37 6
            something?
10:37 7
10:37 8
            MR BORSKY: Yes, Commissioner. We are concerned with
10:37 9
            respect that there is potential for unfairness in these lines of
10:38 10
            questioning. We have of course observed our obligations in
10:38 11
            relation to the confidentiality of the evidence given by the RGAs
            to which you have referred and the other Crown employees, and
10:38 12
10:38 13
            selected paraphrases from parts of that evidence being put to this
10:38 14
            witness in this way could be productive of unreliable evidence
10:38 15
            and even unfairness in our respectful submission.
10:38 16
10:38 17
            COMMISSIONER: I'm not sure what is unfair unless I've
10:38 18
            misquoted or mis-summarised the basis of the evidence that I've
10:38 19
            heard. If I've misstated it, then that should be corrected. If I've
10:38 20
            summarised it correctly, there simply can't be any unfairness.
10:38 21
10:38 22
            MR BORSKY: I accept that, with great respect. We are still not
            graced with a transcript from those confidential sessions, and the
10:38 23
10:39 24
            way in which the evidence has been stated and summarised
10:39 25
            doesn't accord precisely with at least my note of the RGA's
            evidence, but I don't want to take that further at the moment in the
10:39 26
10:39 27
            presence of the witness.
10:39 28
10:39 29
            COMMISSIONER: Okay. All right. Thank you, Mr Borsky.
            As I said, if I've misquoted or incorrectly stated the evidence,
10:39 30
10:39 31
            then that obviously should be corrected. But otherwise, the
10:39 32
            questions --- well, I'm not going to disallow my own questions,
10:39 33
            how about that. Sorry to interrupt, Mr Finanzio.
10:39 34
10:39 35
            MR FINANZIO: That's, okay.
10:39 36
10:39 37
            I was going to take you to paragraph 5 of the policy which says
10:39 38
            that:
10:39 39
10:39 40
                  If a Member has continuous ratings for 18 hours or more
                  without a substantial break, the RGA/Gaming Manager
10:40 41
10:40 42
                  will to attend where possible.
10:40 43
10:40 44
            It is right, isn't it, that it might not be possible for a variety of
10:40 45
            reasons: correct?
10:40 46
10:40 47
            A. Yes, it is.
```

10:40 1 10:40 2 Q. And the policy contemplates that attendance upon a person 10:40 3 who has been playing continuously, or has continuous ratings up to the 18-hour mark, may not ever be interacted with; is that 10:40 4 correct: isn't it? 10:40 5 10:40 6 10:40 7 A. If I may elucidate somewhat Mr Finanzio, where it says "where possible", it may also mean that the member has actually 10:40 8 10:40 9 left the location and is unable to be located, as an example, to be 10:41 10 contemplated. 10:41 11 10:41 12 Q. Sure. But it also means, doesn't it, that it might not be possible for the RGA to attend because the RGA might be busy 10:41 13 doing something else? 10:41 14 10:41 15 10:41 16 A. In which case the policy refers to that the RGA ---10:41 17 10:41 18 Q. Can you answer my question? Is the answer to my ---10:41 19 (overspeaking) ---10:41 20 A. --- attend. Yes, it's a possibility. 10:41 21 10:41 22 10:41 23 Q. This policy contemplates that no one might attend if they 10:41 24 were busy doing something else? 10:41 25 10:41 26 A. That's the conclusion that can be drawn, yes, Mr Finanzio. 10:41 27 10:41 28 Q. Is there any other conclusion? 10:41 29 10:41 30 A. I only hold that in my experience that I, and I would need to reflect on my reading of reports, et cetera, that the main reason 10:41 31 10:41 32 that I observe that a person may not be attended to at 18 hours is 10:42 33 because they've already left. 10:42 34 10:42 35 Q. I'm asking you about the words of the policy, not about 10:42 36 your experience. 10:42 37 10:42 38 A. Yes. Right. 10:42 39 10:42 40 Q. And the words of the policy contemplate, don't they, that 10:42 41 a person may not be attended for any number of reasons, including that the RGA or the staff member might be busy doing 10:42 42 something else; is that right? 10:42 43 10:42 44 10:42 45 A. Yes. 10:42 46

10:42 47

Q. In relation to carded players, we have the benefit of the play

- 10:42 1 periods technology, don't we, because once a play puts their card
- 10:42 2 in, the system is tracking them?
- 10:42 3
- 10:42 4 A. Yes, that's right.
- 10:42 5
- 10:42 6 Q. That provides --- when the relevant period is reached, there
- 10:42 7 is that Splunk message that we talked about. Just to be clear
- 10:43 8 about it, the message will denote the player, who the player is?
- 10:43 9
- 10:43 10 A. Yes.
- 10:43 11
- 10:43 12 Q. Where they are on the gaming floor?
- 10:43 13
- 10:43 14 A. Yes.
- 10:43 15
- 10:43 16 Q. How long they have been playing for when the Splunk alert
- 10:43 17 comes, so it might be 12, 15 or 17 hours?
- 10:43 18
- 10:43 19 A. Yes. It will be divided into time on site and time spent
- 10:43 20 playing.
- 10:43 21
- 10:43 22 Q. Right. It won't necessarily have a photo?
- 10:43 23
- 10:43 24 A. No.
- 10:43 25
- 10:43 26 Q. The Commissioner issued a Notice to Produce, which was
- 10:44 27 Notice to Produce 45, where the Commission asked for a copy of
- 10:44 28 the register, which in summary turned out to be a difficult request
- 10:44 29 to comply with because the register comprises a collection of
- 10:44 30 data; doesn't it?
- 10:44 31
- 10:44 32 A. Yes, it does.
- 10:44 33
- 10:44 34 Q. So it's not like the register is a book that can be handed over
- 10:44 35 to be looked at; correct?
- 10:44 36
- 10:44 37 A. Yes, correct. Sorry to interrupt. Yes, it is, Mr Finanzio.
- 10:44 38
- 10:44 39 Q. It generates reports, doesn't it?
- 10:44 40
- 10:44 41 A. Yes, it generates daily operational reports at the very
- 10:44 42 minimum.
- 10:44 43
- 10:44 44 Q. And so --- but it also generates reports across different
- 10:44 45 selected items; doesn't it? (Inaudible).
- 10:44 46
- 10:44 47 A. My understanding is that those reports need to be requested

```
10:45 1
           as opposed to what is the daily operations report, which is
10:45 2
           an automated report.
10:45 3
10:45 4
           Q. Yes, and the Commission in response invited Crown to
           produce reports from the database rather than for the whole
10:45 5
           period, because there might be thousands of entries, for different
10:45 6
10:45 7
           types of reports; were you aware of that?
10:45 8
10:45 9
           A. I was aware of the notices to produce, I was aware that it
10:45 10
            was a Notice to Produce the entire register, which to your point
            may have caused some difficulty. And I was subsequently aware
10:45 11
            that there was a request to produce certain time periods. If I
10:45 12
10:45 13
            recollect correctly, that's my recollection.
10:45 14
10:46 15
            Q. Okay. So one of the things that were asked for were reports
10:46 16
            from the Responsible Gaming register that record all information
            relevant to the provision ---
10:46 17
10:46 18
10:46 19
            A. I'm sorry, I lost you there, Mr Finanzio.
10:46 20
10:46 21
            Q. Yes, I'm getting a bit of feedback too. I'm not sure what
10:46 22
            that is. It may be from the Commission.
10:46 23
10:46 24
            COMMISSIONER: Hold on a second. I'm not sure what it may
10:46 25
            be.
10:46 26
10:46 27
            It is a distinct possibility, which might be a recurrent possibility,
            is there was a car noise in the background which was causing the
10:46 28
10:46 29
            problem. Being located in the city, I suppose with the lockdown
            it won't matter that much, but it doesn't auger well! You will
10:46 30
10:47 31
            have to ask the question again, Mr Finanzio, but before you do
10:47 32
            that, I think I will force you to tender as an exhibit the document
10:47 33
            we were looking at earlier.
10:47 34
10:47 35
            MR FINANZIO: Sorry.
10:47 36
10:47 37
            COMMISSIONER: The Responsible Gaming Department Policy
10:47 38
            and Procedures for Play Periods, issued August 2015, is Exhibit
10:47 39
            116.
10:47 40
      41
      42
            EXHIBIT #RC0116 - RESPONSIBLE GAMING
      43
            DEPARTMENT POLICY AND PROCEDURES FOR PLAY
      44
            PERIODS ISSUED AUGUST 2015
      45
      46
10:47 47
            MR FINANZIO: Thank you.
```

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10:47 1
10:47 2
            COMMISSIONER: While I'm interrupting everybody, this is for
10:47 3
            Mr Borsky, I understand that at least those instructing you were
            supplied with transcripts of the employees' evidence a couple of
10:47 4
            days ago, that is on 31 May. There is probably so many
10:47 5
10:47 6
            documents that they wouldn't have got to you yet.
10:47 7
10:47 8
            MR BORSKY: Thank you.
10:47 9
10:47 10
            COMMISSIONER: But if that is wrong and something has gone
10:48 11
            wrong in the delivery process, if you could find that out and let
            my solicitors know, we can fix it. They understand it has been
10:48 12
10:48 13
            passed on.
10:48 14
10:48 15
            MR BORSKY: I'm grateful for that and I will certainly check at
10:48 16
            our end too, but I'm sure that is not correct, and we will come
10:48 17
            back to you immediately if it is incorrect.
10:48 18
10:48 19
            COMMISSIONER: Thank you. Sorry, Mr Finanzio.
10:48 20
10:48 21
            MR FINANZIO: So, a number of reports that were requested,
10:48 22
            but the reports I'm interested in is reports that were described this
            way, reports from the Responsible Gambling register that record
10:48 23
            all information relevant to the provision of the following services,
10:48 24
            observable play, play periods, play period breaks, and welfare, so
10:48 25
            they were the four categories. And it was across date ranges
10:48 26
10:49 27
            April/May 2019, November/December 2019, April to May 2021
            and February to March 2021. I think they were the date ranges
10:49 28
10:49 29
            that were requested; were you aware?
10:49 30
10:49 31
            A. I recall seeing some communication around the request. I
10:49 32
            couldn't be certain as to the date ranges.
10:49 33
10:49 34
            Q. Yes. The dates were selected --- I want to take you to some
10:49 35
            extracts from the reports that we received. I wonder if you could
            be shown what is headed Table B. COM.0014.001.0013. Now
10:49 36
            this document should be redacted to remove persons' names and
10:49 37
10:50 38
            identity details. So I'm asking the operator to make sure that that
            is so. You don't happen to have a hard copy of that in front of
10:50 39
10:50 40
            you; do you?
10:50 41
10:50 42
            A. No, I don't, Mr Finanzio, no. I'm pleased that it is redacted.
            Obviously it is highly confidential for our customers.
10:50 43
10:50 44
10:50 45
            Q. Sure. Is that being shown yet?
10:50 46
10:50 47
            A. Not yet.
```

```
10:50 1
10:50 2
            MR FINANZIO: I'm not sure what number it is in a tender
10:50 3
            bundle, Commissioner.
10:51 4
            COMMISSIONER: I will check that from the index. It is 226 in
10:51 5
10:51 6
            my bundle.
10:51
10:51 8
            MR FINANZIO: Thank you.
10:51 9
10:51 10
            MR BORSKY: Commissioner, while we wait for that to come
10:51 11
            up, may I through you reiterate an offer made from those
            instructing me to Solicitors Assisting, and that is we didn't want
10:51 12
            to take the liberty of doing this without the blessing of the
10:51 13
10:51 14
            Commission for obvious reasons, but we can make available
10:51 15
            resources to have printed in hard copy certain documents for
10:51 16
            Ms Bauer and brought to her. If that would assist, particularly
            with confidential documents. We have the facility at Crown to
10:51 17
            assist Ms Bauer with that, but for propriety reasons she's been
10:51 18
10:51 19
            directed only to bring in a copy of her statement in clean form and
            nothing else to this point.
10:51 20
10:51 21
10:51 22
            MR FINANZIO: Can I indicate to Mr Borsky, thank you very
10:52 23
            much for that indication, that is very helpful. It might be useful,
10:52 24
            now that I see the redacted version up on the screen, that
10:52 25
            Ms Bauer actually be provided with a hard copy of these printouts
            before I commence this part of the cross-examination.
10:52 26
10:52 27
10:52 28
            MR BORSKY: We're not far from a break. It is a matter for my
10:52 29
            learned friend, of course, but if he or those instructing him send
            to me or those instructing me the documents he wants in hard
10:52 30
10:52 31
            copy for the next session, we'll ensure that they are printed for
10:52 32
            Ms Bauer.
10:52 33
10:52 34
            MR FINANZIO: I'm indebted to Mr Borsky. I can do a few
10:52 35
            questions by way of preparation.
10:52 36
10:52 37
            COMMISSIONER: Do that, and we'll break a bit earlier, and
10:52 38
            then if there is some communication, and we can get hard copies.
10:52 39
            I've got the blocked-out version on the screen, you can't see very
10:53 40
            much because of all the redactions, which is fair enough for
10:53 41
            privacy purposes, but it might make it difficult to ask questions
10:53 42
            about it.
10:53 43
10:53 44
            MR FINANZIO: The most important parts are the unredacted
            bits. Commissioner, but it will make it easier for context for the
10:53 45
10:53 46
            witness to have.
10:53 47
```

- 10:53 1 COMMISSIONER: Well, why don't you go as far as you can
- 10:53 2 before you have to go to the document with any precision, and
- 10:53 3 then we will have a break.
- 10:53 4
- 10:53 5 MR FINANZIO: So this document is broken into two date
- 10:53 6 ranges off the list of date ranges I gave you before. This is a set
- 10:53 7 of entries from 1 to 136 which cover 1 April to 1 May 2019. So
- 10:53 8 before ---
- 10:53 9
- 10:53 10 A. Sorry to interrupt, Mr Finanzio, I can see 6 April 2019 at
- 10:53 11 0603 hours.
- 10:53 12
- 10:53 13 Q. Can you see at the top of the page, top left corner, entry
- 10:54 14 number 1? Can you see that?
- 10:54 15
- 10:54 16 COMMISSIONER: This starts at entry number 24. Now we've
- 10:54 17 got it.
- 10:54 18
- 10:54 19 A. Now we've got it.
- 10:54 20
- 10:54 21 MR FINANZIO: Yes, that is the page. Thank you. Can you see
- 10:54 22 entry number 1?
- 10:54 23
- 10:54 24 A. Yes, I can.
- 10:54 25
- 10:54 26 Q. That is 1 April 2019?
- 10:54 27
- 10:54 28 A. Yes.
- 10:54 29
- 10:54 30 Q. Operator, you don't need to do this, but that runs through to
- 10:54 31 entry 136 for that month and then there is a second group that run
- 10:54 32 from 5 April 2021 to I think 1 May 2021. So they are in two
- 10:54 33 categories. I just want to ask you something about the way that
- 10:54 34 the document is laid out. Can you see there is the date across the
- 10:54 35 top? The time, the patron ID number, so that would be specific to
- 10:55 36 the patron; correct?
- 10:55 37
- 10:55 38 A. So the person ID number is the person ID number in the
- 10:55 39 register.
- 10:55 40
- 10:55 41 Q. Right. And who would that be?
- 10:55 42
- 10:55 43 A. That is the identification assigned to the person within the
- 10:55 44 register, so it is a universal register code, if you will.
- 10:55 45
- 10:55 46 Q. Yes, but who ---
- 10:55 47

- 10:55 1 A. For example, Mr Finanzio, if we had an interaction with
- 10:55 2 you and we were to put that interaction into our register, you
- 10:55 3 would be assigned a person ID so that for future ---
- 10:55 4
- 10:55 5 Q. For the register?
- 10:55 6
- 10:55 7 A. --- entries, we would then assign those entries to you.
- 10:55 8
- 10:55 9 Q. So you can track the person in the register by reference to
- 10:55 10 that number?
- 10:55 11
- 10:55 12 A. Yes, that's right.
- 10:55 13
- 10:55 14 Q. It's not necessarily their patron number or their loyalty
- 10:56 15 number?
- 10:56 16
- 10:56 17 A. So in the next column where it says "SYCO No.", that is
- 10:56 18 old terminology for the loyalty program number.
- 10:56 19
- 10:56 20 Q. Thank you. And then you will have the given name and
- 10:56 21 surname of the person, their gender and their date of birth and
- 10:56 22 then you will have the comments that the RGA puts up on to the
- 10:56 23 register when there is an interaction?
- 10:56 24
- 10:56 25 A. That's right.
- 10:56 26
- 10:56 27 Q. You can tell in the right-hand column, "Created By" and
- 10:56 28 that is the employee code of the relevant person?
- 10:56 29
- 10:56 30 A. Yes, that is the employee initial and their staff
- 10:56 31 identification. I want to make sure that that is not --- I don't think
- 10:56 32 it is breaching any kind of privacy elements. We all display our
- 10:57 33 licenses. I wanted to bring that fact to the attention. Then is says
- 10:57 34 "Referred By" and down the list, "Responsible Gaming".
- 10:57 35
- 10:57 36 A. Yes.
- 10:57 37
- 10:57 38 Q. It says "Responsible gaming" there, but then in the 2021 set
- 10:57 39 of data, it says "referred by Splunk". In 2019, was the play
- 10:57 40 system or software operational?
- 10:57 41
- 10:57 42 A. Yes, it was.
- 10:57 43
- 10:57 44 Q. So I shouldn't draw any inferences about the difference in
- 10:57 45 technology, just a change in the registration?
- 10:57 46
- 10:57 47 A. It is a change and I believe we have provided the

10:57 1 Commission with the updates to the changes of how things have 10:58 2 been imported into the register. 10:58 3 10:58 4 Q. Yes. 10:58 5 10:58 6 A. If I may draw your attention, I note in the registration 10:58 7 comments that there are actually details of other staff members that are mentioned. I'm not sure if that is something that ought to 10:58 8 10:58 9 be redacted. 10:58 10 10:58 11 Q. Yes, I'm not sure --10:58 12 10:58 13 COMMISSIONER: There are a few names there. 10:58 14 10:58 15 MR FINANZIO: Okay. It might be now is an appropriate time 10:58 16 to take a break. 10:58 17 10:58 18 COMMISSIONER: Yes, we'll take that down off the screen. It 10:58 19 may be we have to have a look to see whether further redactions will need to be made to remove names and other personal 10:58 20 identification features. If that is going to prove a lengthy task, we 10:59 21 10:59 22 might have the questions continue but without publishing the 10:59 23 register, and we might have to publish it later on in fully redacted 10:59 24 form. 10:59 25 10:59 26 MR FINANZIO: Yes. 10:59 27 10:59 28 COMMISSIONER: Mr Borsky? 10:59 29 MR FINANZIO: That would be perfectly fine, Commissioner. 10:59 30 10:59 31 10:59 32 COMMISSIONER: Mr Borsky, you want to say something? 10:59 33 10:59 34 MR BORSKY: Just to suggest that to assist and make this line of 10:59 35 questioning able to proceed expeditiously today, it could perhaps be done just with hard copies. So the witness having a hard copy, 10:59 36 you, Commissioner and Counsel Assisting have a hard copy and 10:59 37 10:59 38 with nothing displayed on the screen for now and the 10:59 39 confidentiality could be sorted out later just so as not to derail my 11:00 40 learned friend's examination and delay the witness. 11:00 41 11:00 42 COMMISSIONER: I agree that may be the best way to proceed. Can I let the two of you or somebody on your respective behalves 11:00 43 11:00 44 communicate --11:00 45

immediately after you rise.

11:00 46

11:00 47

MR BORSKY: Yes, Mr Finanzio and I will have a conversation

```
11:00 1
11:00 2
           COMMISSIONER: --- about what needs to be copied and put
11:00 3
           into hard form in front of Ms Bauer.
11:00 4
           MR BORSKY: Ms Bauer does have, as she indicated yesterday
11:00 5
11:00 6
           in another room, a full hard copy set of the exhibits to her
           statement. So it may be a good idea for that to be brought in as
11:00 7
11:00 8
           well.
11:00 9
11:00 10
            COMMISSIONER: I think that is probably not a bad idea at all.
11:00 11
11:00 12
            MR FINANZIO: (Nods head).
11:00 13
11:00 14
            COMMISSIONER: I should indicate that the document which
11:00 15
            has just been on, that part of the register which has been on the
11:00 16
            screen has not been livestreamed. So at this point there is no
            issue about keeping it confidential. I think that is because we
11:01 17
            have a time gap or something like that. Whatever is the technical
11:01 18
11:01 19
            reason, it's not made public. I don't care what the technical
11:01 20
            reason is.
11:01 21
11:01 22
            MR BORSKY: Thank you. I can confirm, as you indicated,
            Commissioner, that those instructing me did receive the transcript
11:01 23
            a couple of days ago and I have it now. So thank you and sorry
11:01 24
11:01 25
            for that.
11:01 26
            COMMISSIONER: That's okay. We'll adjourn ---
11:01 27
11:01 28
11:01 29
            MR FINANZIO: Oh, no, no, no!
11:01 30
11:01 31
            COMMISSIONER: All right, what do you want to do?
11:01 32
11:01 33
            MR FINANZIO: I have a couple more questions and the
11:01 34
            Commission said we might run to 11.15. I think I can do these
11:01 35
            questions before we rise, Commissioner.
11:01 36
11:01 37
            COMMISSIONER: All right.
11:01 38
11:01 39
            MR FINANZIO: I just wanted to clarify a couple of things. The
11:01 40
            Play Periods Policy that I took you to before was the Play Periods
11:01 41
            Policy approved by Mr Overman, which is version 1.7?
11:02 42
11:02 43
            A. I don't have it in front of me but I take your point.
11:02 44
11:02 45
            Q. And that came into effect in December 2020?
11:02 46
11:02 47
            A. That's right.
```

```
11:02 1
11:02 2
            Q. There have been a few different versions of the Play
11:02 3
            Periods Policy over the course of the last 1.5 years or so; haven't
11:02 4
            there?
11:02 5
11:02 6
            A. Yes, there have.
11:02 7
11:02 8
            Q. Just to be clear about the table, as at 1 April 2019, the Play
11:02 9
            Period Policy that was then enforced was version 1.3, which had
11:02 10
            slightly different hours; didn't it?
11:02 11
11:02 12
            A. I can't acknowledge which version it was, Mr Finanzio.
            However, I do know that in April 2019 the hours were different,
11:03 13
11:03 14
            yes.
11:03 15
11:03 16
            Q. So it was version --- you might check this, I would be
11:03 17
            happy for you to check it in the break, it was version 12 --- it was
            version 1.3 and instead of the current hours of 12, 15 and 17, it
11:03 18
11:03 19
            was 12, 16 and 20. Does that sound right to you?
11:03 20
11:03 21
            A. Mr Finanzio, without having it in front of you, I don't
11:03 22
            actually have a pen. I wasn't instructed to be able to bring in
            a pen to note down your versions. If I may obtain a pen to write
11:03 23
11:03 24
            that down and then seek the policy in the break, I would be happy
11:03 25
11:03 26
11:03 27
            MR FINANZIO: I give up, Commissioner, trying to do these
11:03 28
            things before the break. We will deal with them comprehensively
            after the break.
11:03 29
11:03 30
11:03 31
            COMMISSIONER: All right. I will adjourn. Will one or both
11:04 32
            of you, Mr Finanzio or Mr Borsky, let me know when the
11:04 33
            photocopying is done? I assume there is no point in coming back
11:04 34
            until that is done and Ms Bauer has the relevant parts of the
11:04 35
            register in front of her and whatever other documents
11:04 36
            Mr Finanzio suggests should be copied so that Ms Bauer can
            have hard copies of them as well. I don't know whether there are
11:04 37
11:04 38
            others, best to sort it out now.
11:04 39
11:04 40
            MR FINANZIO: Thank you.
11:04 41
11:04 42
            COMMISSIONER: Thanks very much. I will adjourn.
11:04 43
11:04 44
11:04 45
            ADJOURNED
                                                                      [11:04A.M.]
11:04 46
11:04 47
```

11:34 1	RESUMED [11:34A.M.]
11:35 2	
11:35 3	
11:35 4	COMMISSIONER: Mr Borsky, we'll wait for Mr Bauer to come
11:35 5	on screen.
11:35 6	
11:35 7	A. Sorry, I hadn't pushed the button.
11:35 8	, , , , , , , , , , , , , , , , , , ,
11:35 9	COMMISSIONER: That's all right.
11:35 10	
11:35 11	MR BORSKY: Commissioner, with your leave, may I enquire
11:35 12	with Ms Bauer as to the documents she has with you.
11:35 13	ř
11:35 14	A. Thank you, Mr Borsky, I have CRW.510.052.5936, and
11:35 15	then I have documents COM.0014.0001.0001, and the same
11:35 16	advance with 11 and then the same advance with 26 at the end.
11:35 17	
11:35 18	MR BORSKY: Do you also have a set of the exhibits to your
11:35 19	statement with you, Ms Bauer?
11:35 20	
11:35 21	A. I do have it. It is just out of reach here, so if I need to refer
11:36 22	to those, I have them handy, thank you.
11:36 23	
11:36 24	COMMISSIONER: Thanks very much. What we will do, it is
11:36 25	11.40. We will see if we can go through to about 12.45, 1.00-ish
11:36 26	and, Ms Bauer, if you are okay until 12.45, if I won't interfere so
11:36 27	much then we can do it quite smoothly, I hope.
11:36 28	
11:36 29	A. Certainly, Mr Commissioner, thank you.
11:36 30	
11:36 31	COMMISSIONER: Okay.
11:36 32	
11:36 33	MR FINANZIO: Ms Bauer and Commissioner, operator, can
11:36 34	you bring up CRW.510.052.5936. I'm not sure if it is in the
11:37 35	tender bundle. It is sufficient to look at the screen. I will be brief
11:37 36	with it. Do you have that document in front of you?
11:37 37	
11:37 38	A. Yes, I do.
11:37 39	
11:37 40	COMMISSIONER: It's not on the screen yet.
11:37 41	AD EDIANGIO OL I III II
11:37 42	MR FINANZIO: Okay. I will wait.
11:37 43	A. Landada, Thanki in forms of the 1
11:37 44	A. I apologise, I have it in front of me physically.
11:37 45	COMMISSIONED. Ide installed I deals been is Me December 11
11:37 46	COMMISSIONER: It's just that I don't have it, Ms Bauer. I will
11:37 47	wait for it to come up. Do I need the documents to follow the

```
11:37 1
            questions?
11:37 2
11:37 3
            MR FINANZIO: I don't think so, Commissioner. Take a note of
11:37 4
            things. That document is dated December 2018.
11:37 5
11:37 6
            A. Yes, that's right.
11:37 7
11:37 8
            Q. It was approved by you?
11:37 9
11:37 10
            A. Yes, it was.
11:37 11
11:37 12
            Q. It was the relevant Play Period Policy as at 1 April 2019?
11:38 13
11:38 14
            A. I understand that the next revision may not have been after
11:38 15
            that, yes.
11:38 16
11:38 17
            Q. Not until after 1 April 2019?
11:38 18
11:38 19
            A. I understand that to be the case, yes.
11:38 20
11:38 21
            Q. There are two relevant differences. If you go to paragraph
11:38 22
            3 of the procedures it sets out that the hours are different, 12, 16
            and 20 as compared with 12, 15 and 17; correct?
11:38 23
11:38 24
11:38 25
            A. Yes.
11:38 26
11:38 27
            Q. The significance of that is that the Splunk reporting would
11:38 28
            have been at that time, as at 1 April, in accordance with those
            times, 12, 16 and 20 hours; correct?
11:38 29
11:38 30
11:38 31
            A. That's right.
11:38 32
11:38 33
            O. The other difference is that at 3 it said at that time:
11:38 34
11:39 35
                  The gaming staff, or the RGLO .....
11:39 36
11:39 37
            Which was the then equivalent of the RGA; correct?
11:39 38
11:39 39
            A. That's right.
11:39 40
11:39 41
            Q.
11:39 42
11:39 43
                  .... will interact with customers at those times.
11:39 44
11:39 45
            A. That's what it says, yes.
11:39 46
11:39 47
            Q. As opposed to "will interact or observe at those times";
```

```
11:39 1
           correct?
11:39 2
11:39 3
           A. That's right.
11:39 4
11:39 5
           Q. The "or observe" came in later?
11:39 6
11:39 7
           A. That's right.
11:39 8
11:39 9
           Q. Then paragraph 4 says:
11:39 10
11:39 11
                 If a customer is displaying any observable signs during
11:39 12
                 the conversation .... request the customer to take a break
11:39 13
                 and offer all RCSG services.
11:39 14
11:40 15
            That is consistent with the current policy, which is at the point of
11:40 16
            interaction or observation under the current policy, you have to
            see another detectible observable sign beyond just length of play?
11:40 17
11:40 18
11:40 19
            A. Yes.
11:40 20
11:40 21
            COMMISSIONER: I will mark that as Exhibit 117. That will be
11:40 22
            the Responsible Gaming Department Play Periods Policy issued
            August 2015 --
11:40 23
11:40 24
11:40 25
            MR FINANZIO: Sorry ---
11:40 26
11:40 27
            COMMISSIONER: --- and for completeness, version 1.3. I have
11:40 28
            it as tab 234.
      29
      30
      31
            EXHIBIT #RC0117 - RESPONSIBLE GAMING
      32
            DEPARTMENT PLAY PERIODS POLICY (VERSION 1.3)
      33
            ISSUED AUGUST 2015
      34
      35
11:40 36
            MR FINANZIO: Thank you. Could we go to one of the tables
            that was prepared that ends in the numbers 0011.
11:40 37
11:40 38
11:40 39
            A. Yes, I will go to that. Thank you.
11:41 40
11:41 41
            Q. I want to go in that document so that we have the same
11:41 42
            understanding about the codes and things in the document. We
            walked through before the break the different columns. I now
11:41 43
            want to go to the registration comments column.
11:41 44
11:41 45
            A. Yes.
11:41 46
11:41 47
```

- 11:41 1 Q. Let's go to entry number 1, just for a little test. "PP"
- 11:41 2 indicates "play period"; doesn't it?
- 11:41 3
- 11:41 4 A. Yes, it does.
- 11:41 5
- 11:41 6 Q. And PP16 indicates the trigger point for what the play
- 11:41 7 period talks about as the interaction; correct? The 16 ---
- 11:41 8
- 11:41 9 A. 16 hours. I apologise, I talked over you, Mr Finanzio. Yes,
- 11:42 10 16 hours.
- 11:42 11
- 11:42 12 Q. I don't know why the document has come up in all its glory
- 11:42 13 on the screen.
- 11:42 14
- 11:42 15 COMMISSIONER: I think that is not public; is that right? It's
- 11:42 16 not public. It is not being live broadcast.
- 11:42 17
- 11:42 18 MR FINANZIO: Okay, I wanted to be doubly sure of that. The
- 11:42 19 letters "VIP" stand for themselves, that is a VIP area; isn't it?
- 11:42 20
- 11:42 21 A. Yes, it does.
- 11:42 22
- 11:42 23 Q. If I see other designations, casting my eye down the list,
- 11:42 24 "PRE" is premium rooms?
- 11:42 25
- 11:42 26 A. Yes, that's right.
- 11:42 27
- 11:42 28 Q. "MGF", main gaming floor?
- 11:42 29
- 11:42 30 A. Yes, that's right.
- 11:42 31
- 11:42 32 Q. That tells you, that tells the register the timing of the trigger
- 11:42 33 point and the location of it?
- 11:43 34
- 11:43 35 A. Yes, that's right.
- 11:43 36
- 11:43 37 Q. Then there is a description of the action registered in the
- 11:43 38 register for each of these; correct?
- 11:43 39
- 11:43 40 A. In the registration comments, yes.
- 11:43 41
- 11:43 42 Q. And they are the registration comments that would be put in
- 11:43 43 there by the RGA?
- 11:43 44
- 11:43 45 A. That's correct, yes.
- 11:43 46
- 11:43 47 Q. Let's just go to the first one. That is PP16VIP. What that

- 11:43 1 means is we've reached 16 hours in the VIP room at the tables,
- 11:43 2 and a staff member with the designation AM ---
- 11:43 3
- 11:43 4 A. Yes.
- 11:43 5
- 11:43 6 Q. What might that mean?
- 11:43 7
- 11:43 8 A. It stands for "area manager", Mr Finanzio.
- 11:43 9
- 11:43 10 Q. Area manager "informed", and then there are the initials of
- 11:43 11 the client, or the customer, can you see that?
- 11:43 12
- 11:44 13 A. Yes, I can.
- 11:44 14
- 11:44 15 Q. "Has played for 18hrs and requires reminder to take break";
- 11:44 16 you see that?
- 11:44 17
- 11:44 18 A. Yes, I do.
- 11:44 19
- 11:44 20 Q. To unpack that a little bit, the Splunk alert would have been
- 11:44 21 sent electronically to the RGA at the 16-hour mark; correct?
- 11:44 22
- 11:44 23 A. That's right.
- 11:44 24
- 11:44 25 Q. But when the RGA informs the area manager of the need
- 11:44 26 for a reminder, it is at 18 hours. There has been a delay, hasn't
- 11:44 27 there, between the Splunk alert and the giving of the reminder?
- 11:44 28
- 11:44 29 A. That appears to be so, yes.
- 11:44 30
- 11:44 31 Q. There would be no record in here of the area manager
- 11:45 32 actually delivering the reminder, correct?
- 11:45 33
- 11:45 34 A. As I see it in front of me, no, however I don't see any ---
- 11:45 35 I can see subsequent entries but I don't see any closure.
- 11:45 36 However, it is a statement that they have been informed to
- 11:45 37 conduct a reminder.
- 11:45 38
- 11:45 39 Q. What has happened is the RGA has said to the area
- 11:45 40 manager that "You have to go and remind player X that they have
- 11:45 41 been playing for longer than 16 hours"; correct?
- 11:45 42
- 11:45 43 A. Yes.
- 11:45 44
- 11:45 45 Q. At the time this one is given, they have been playing for 18
- 11:45 46 hours because two hours has elapsed since the PP alert has been
- 11:45 47 given; correct?

```
11:45 1
11:45 2
            A. It appears to be so, yes.
11:45 3
11:45 4
            Q. And there is no recording of the alert actually being given,
            no confirmation from the area manager that the alert was given?
11:45 5
11:46 6
11:46 7
            A. Not from what I can see in front of me, no.
11:46 8
11:46 9
            Q. Would you expect to see that in the register?
11:46 10
11:46 11
            A. Typically I would expect to see it in the register.
11:46 12
11:46 13
            O. Who would record that?
11:46 14
            A. The RGA would record that.
11:46 15
11:46 16
11:46 17
            Q. So how would the RGA know that the alert was given, that
            the reminder to take a break was given?
11:46 18
11:46 19
11:46 20
            A. The area manager in question would have confirmed with
            the RGA that the reminder had been given by way of a number of
11:46 21
11:46 22
            communication methods, including a telephone call or perhaps
11:46 23
            a text message.
11:46 24
11:46 25
            Q. Right, and if the RGA had received that, it would be for the
11:46 26
            RGA to register in the register that the reminder had been given?
11:46 27
11:46 28
            A. Yes, it should be, yes.
11:46 29
11:47 30
            Q. These are --- let's go now to line number 8.
11:47 31
11:47 32
            A. Yes, I have it.
11:47 33
11:47 34
            Q. Line number 8 is a PP12MGF. That is play period 12 hours
11:47 35
            in the main gaming floor; correct?
11:47 36
11:47 37
            A. Yes, it is.
11:47 38
11:47 39
            Q. It is for machines?
11:47 40
11:47 41
            A. Yes, it does, the play machines.
11:47 42
11:47 43
            Q. It says 18 hours?
11:47 44
11:47 45
            A. Yes, it does.
11:47 46
```

11:47 47

Q. It says:

```
11:47 1
11:47 2
                 GM was advised and will remind patron to take breaks.
11:47 3
11:47 4
            A. Yes, it does.
11:47 5
11:47 6
            Q. Can I just ask you this: if I stay at 8, the PP12 entry, the
            PP12 Splunk was reporting the player having played for 18 hours.
11:48 7
            Can I suggest to you that that could indicate that the PP12 Splunk
11:48 8
11:48 9
            was not addressed not only during the period between 12 and 16
11:48 10
            hours' play but not at 16 hours' play either?
11:48 11
11:48 12
            A. The register entry seems to indicate that, yes.
11:48 13
11:48 14
            Q. Yes. So it does work like a complaints --- it does work like
            a ticketing system, doesn't it; the PP12 Splunk goes up, and when
11:48 15
11:48 16
            the action is taken, that action will stay up for the RGA until the
            RGA actions it, won't it?
11:48 17
11:49 18
11:49 19
             A. My understanding is so. However, from the time period
             mentioned here I hesitate to be absolutely confirming of that. But
11:49 20
            it appears to be the case.
11:49 21
11:49 22
11:49 23
            Q. It appears to be the case that the person didn't get, here in
            2019, operating under the policy 1.3, this says that the gaming
11:49 24
             staff or the RGLO will interact at 12, 16 and 20 hours and what
11:49 25
            this seems to reveal is that there was no interaction at 12 or 16
11:49 26
11:49 27
            hours?
11:49 28
11:49 29
            A. It appears to be the case without seeing any other entries,
11:49 30
            yes.
11:49 31
11:50 32
            Q. All right. Let me take you to line 11.
11:50 33
11:50 34
            A. Yes, I have it.
11:50 35
11:50 36
            Q. Line 11 has an entry "PP12MGF" played for 15 hrs, so that
            is one hour before the PP16 would be delivered; right?
11:50 37
11:50 38
11:50 39
            A. That's right.
11:50 40
11:50 41
            Q. "TGACM [that's the position] was notified and will remind
            patron to take break." That's right?
11:50 42
11:50 43
11:51 44
            A. Yes.
11:51 45
11:51 46
            Q. Then the call is the person has left the table.
```

11:51 47

```
11:51 1
            A. Yes, that's right.
11:51 2
11:51 3
            Q. But the position here is similar to the one that I described
11:51 4
            before, that the PP Splunk alert gets made at 12 hours, but there
11:51 5
            might be --- and take my word for it, we don't want to take days
11:51 6
            and days of time taking it all through one --- indicates that the alert
11:51
            for the reminder might not be delivered from the RGA to some
            other staff member until some time after the PP alert has been
11:51 8
11:51 9
            received by the RGA.
11:51 10
11:51 11
            A. From what is before me, that appears to be the case, yes,
11:51 12
            Mr Finanzio.
11:51 13
11:51 14
            Q. You've no reason to think that that couldn't happen; that
            could be possible, couldn't it? Based on your understanding of
11:52 15
11:52 16
             the systems that operate at Crown?
11:52 17
11:52 18
             A. It could be possible, and without appearing to be
11:52 19
            contentious, I do think that in the periods that we were clarifying,
            updating and solidifying the Splunk alert system, I can't be
11:52 20
             100 per cent sure that there may not have been something in the
11:52 21
11:52 22
            system. I don't want that to be the answer, but it could be
             a possibility, but I agree with you that in this instance, according
11:52 23
11:52 24
             to this record, there is a time period difference.
11:52 25
11:52 26
            Q. Before we had the Splunk system we were just relying on
11:52 27
            observation: weren't we?
11:52 28
11:52 29
             A. Before we had the Splunk system we had another system
11:52 30
            which relied on a different style of reporting.
11:52 31
11:52 32
             Q. But it won't as precision-like as the 16-hour alerts and
11:53 33
             12-hour alerts: was it?
11:53 34
11:53 35
            A. In our minds, no.
11:53 36
11:53 37
            Q. Let me take you --- is it right that we can make some short
            points about the system. The first one is that the PP system that
11:53 38
            was in place at that time gave a PP alert at 12, 16 and 20 hours?
11:53 39
11:53 40
11:53 41
            A. Yes, that's right.
11:53 42
11:53 43
            Q. That was consistent with the Play Policy that was in place
```

11:53 44

11:53 45

11:53 46 11:53 47 at that time?

A. Yes.

- 11:53 1 Q. The RGA would try to give a reminder or delegate the
- 11:53 2 giving of the reminder to a relevant staff member in the area as
- 11:54 3 quickly as they could after receiving it?
- 11:54 4
- 11:54 5 A. Yes.
- 11:54 6
- 11:54 7 Q. But sometimes it could take some hours before they did so?
- 11:54 8
- 11:54 9 A. According to the entries here, it appears to be the case, yes.
- 11:54 10
- 11:54 11 Q. And often they might get in just before the next alert
- 11:54 12 occurs. So we've seen some examples of that, an alert at 15 hours
- 11:54 13 just before the 16-hour alert?
- 11:54 14
- 11:54 15 A. I can't comment on whether they would try and get it in
- 11:54 16 before the next alert. I can only see what I have in front of me as
- 11:54 17 recorded.
- 11:54 18
- 11:54 19 Q. I don't mean to be contentious, what I'm suggesting is that
- 11:54 20 what I'm suggesting is the delay given to staff might be for a few
- 11:55 21 hours?
- 11:55 22
- 11:55 23 A. Yes, it appears to be the case.
- 11:55 23 11:55 24
- 11:55 25 Q. And when the alerts are finally given, sometimes those
- 11:55 26 alerts are given close to, as a matter of fact, close to the time for
- 11:55 27 the next alert?
- 11:55 28
- 11:55 29 A. Yes, that's correct.
- 11:55 30
- 11:55 31 Q. If the RGA got an alert but wasn't, for whatever reason,
- 11:55 32 able to action it at all, that wouldn't show up in this register;
- 11:55 33 would it?
- 11:55 34
- 11:55 35 A. Not in the register, no, because the register requires the
- 11:55 36 entry
- 11:55 37
- 11:55 38 Q. Do you keep track of unactioned Splunk alerts?
- 11:55 39
- 11:55 40 A. We have been attempting to find a way to appropriately do
- 11:56 41 this. I understand that there may be some system features that
- 11:56 42 make it more difficult. So currently, we do not match, no.
- 11:56 43
- 11:56 44 Q. Okay. Let's go in that table to line 9. That's a person who
- 11:56 45 had a PP16 alert in the VIP area on machines; do you see that?
- 11:56 46 Line 9.
- 11:56 47

- 11:56 1 COMMISSIONER: I think the picture is frozen.
- 11:56 2
- 11:57 3 MR FINANZIO: Oh. We've lost you, Ms Bauer.
- 11:57 4
- 11:57 5 COMMISSIONER: Is there anything we can do at this end? If
- 11:57 6 I was being unkind, I'd blame Mr Borsky!
- 11:57 7
- 11:57 8 MR FINANZIO: I think you probably have to stand it down and
- 11:57 9 see if the witness can drop out and --- I don't mind if Mr Borsky
- 11:57 10 wants to make a contact. Is Mr Borsky there?
- 11:57 11
- 11:57 12 MR BORSKY: Yes, I am. Not to try to dissuade the
- 11:57 13 Commissioner from his instincts, but may I suggest that we just
- 11:57 14 give it a moment. No doubt Ms Bauer is trying to reconnect.
- 11:57 15
- 11:57 16 MR FINANZIO: I think the strategy of turn it off and on again
- 11:57 17 should be trialled before we do anything.
- 11:57 18
- 11:57 19 COMMISSIONER: It is working.
- 11:58 20
- 11:58 21 MR FINANZIO: I've lost everybody now.
- 11:58 22
- 11:58 23 COMMISSIONER: Ms Bauer, you are on mute. If you unmute
- 11:58 24 then we might be back on air again.
- 11:58 25
- 11:58 26 WITNESS: Can you hear me, Mr Commissioner? My apologies,
- 11:58 27 I'm not sure what happened there, it just went blank. I apologise.
- 11:58 28
- 11:58 29 MR FINANZIO: That's okay. I think I was asking you about
- 11:58 30 line entry number 9.
- 11:58 31
- 11:58 32 A. Yes.
- 11:58 33
- 11:58 34 Q. Line entry number 9 is a PP16 entry for machines. It says
- 11:58 35 that the staff member with the initials VO, I'm taking that to be
- 11:58 36 the title of a job ---
- 11:59 37
- 11:59 38 A. That's an contraction, yes.
- 11:59 39
- 11:59 40 Q. "Has been playing for over 19hrs with no break" and the
- 11:59 41 indication is given by the RGA to the staff member to remind the
- 11:59 42 player to take a substantial break; do you see that?
- 11:59 43
- 11:59 44 A. Yes, I do.
- 11:59 45
- 11:59 46 Q. Now, at the PP16 --- that is a PP16 warning or alert that has
- 11:59 47 delivered at the 19-hour mark.

```
11:59 1
11:59 2
            A. Yes, it appears that the alert was at 16 hours and then the
11:59 3
            advice was at 19 hours.
11:59 4
11:59 5
            Q. Just as an example of the situation I described before, you
11:59 6
            would expect to see, in the register, a PP12 warning for that same
12:00 7
            patron in the period before it; wouldn't you?
12:00 8
12:00 9
            A. I would, yes.
12:00 10
12:00 11
            Q. If one isn't there, it is likely that the reminder --- if the PP12
            alert isn't recorded in the register, it's likely that the reminder was
12:00 12
12:00 13
            not --- the need for the reminder was not conveyed to the staff
12:00 14
            member otherwise ---
12:00 15
12:00 16
            A. It so appears, yes.
12:00 17
12:00 18
            Q. Can I take you to the second part of the table, which starts
            at page 23 of it.
12:00 19
12:00 20
12:00 21
            A. Mr Finanzio, is that entry number 23?
12:01 22
12:01 23
            Q. No, no, those entries for that month run through to entry
12:01 24
            number 136.
12:01 25
12:01 26
            A. I don't have any pagination, that's all, I'm sorry.
12:01 27
12:01 28
            Q. Top right corner where the long number identifying the
12:01 29
            document is ---
12:01 30
12:01 31
            A. Yes.
12:01 32
12:01 33
            Q. --- the last four digits should be 0023.
12:01 34
12:01 35
            A. Right. I have it.
12:01 36
12:01 37
            Q. You have it?
12:01 38
            A. Yes.
12:01 39
12:01 40
12:01 41
            Q. 0023 commences the period 5 April 2021.
12:01 42
12:01 43
            A. April, are you talking about entry number 1?
12:01 44
12:01 45
            Q. Yes.
12:01 46
12:01 47
```

A. Yes.

```
12:01 1
12:01 2
            Q. 5 April 2021; you see that?
12:01 3
12:01 4
            A. Yes.
12:01 5
12:01 6
            Q. By April 2021 the PP codes will be different because the
12:02 7
            December Play Periods Policy by that stage had come into effect?
12:02 8
12:02 9
            A. That's right.
12:02 10
12:02 11
            Q. So we'd be talking about 15 hours, 17 hours instead of the
12:02 12
            other times.
12:02 13
12:02 14
            A. Yes, that's right.
12:02 15
12:02 16
            Q. But the same principles apply; correct?
12:02 17
            A. Yes.
12:02 18
12:02 19
12:02 20
            O. I will take you to line two. PP12, tables, "Advised patron
            has reached 14 hrs". That is another example in the more recent
12:02 21
12:02 22
            period of the advice being given a few hours after the alert?
12:02 23
12:02 24
            A. Yes, it does.
12:02 25
12:03 26
            Q. I will ask you some questions about the number of PP12
12:03 27
            alerts in the table --- can you hear me okay?
12:03 28
12:03 29
            A. Yes, thank you.
12:03 30
12:03 31
            Q. I've counted them up. In the first period April 2019 to May
12:03 32
            2019, there are 136 entries.
12:03 33
12:03 34
            A. Right.
12:03 35
12:03 36
            Q. But the number of PP12 actions recorded is 9 out of 136.
12:03 37
12:04 38
            A. Right.
12:04 39
12:04 40
            Q. Could that be in part because the actioning of the PP12 alert
12:04 41
            to give a reminder was not regarded as particularly significant?
12:04 42
12:04 43
            A. I'm not sure, Mr Finanzio, and this is where I suppose my
12:04 44
            more intimate coal-face experience leaves me wanting, I expect
12:04 45
            that ---
12:04 46
```

12:04 47

Q. Sorry, can I just ask you a question about that. When you

- say your "coal-face experience leaves you wanting", do you mean 12:04 2 to say by that that you don't have much coal-face experience? 12:05 3 12:05 4 A. I certainly have some coal-face experience, however, in terms of what we are talking about in particular my mind goes to 12:05 5 that, for example, if there is no PP12 entry, perhaps the player 12:05 6 12:05 7 was unable to be located and the RGA at the time did not provide a comment in the register. I'm surmising. 12:05 8 12:05 9 12:05 10 Q. I see. 12:05 11 12:05 12 A. I'm trying to assist the Commission but it could very well 12:05 13 be that that entry was not recorded. 12:05 14 12:05 15 Q. I just want to be fair to you. You are saying that what 12:05 16 happens on the ground on a day to day basis is what you were referring to as your coal-face experience; correct? 12:05 17 12:05 18 12:05 19 A. (Nods head). Yes. 12:05 20 12:05 21 Q. You would defer to an RGA, for example, who actively 12:05 22 works on the floor ---12:05 23 12:05 24 A. (Nods head). 12:05 25 12:05 26 Q. --- and what they might say about how all this works? 12:06 27 12:06 28 A. I would prefer to have their commentary as opposed to what I might surmise, yes. 12:06 29 12:06 30
- 12:06 32 12:06 33 A. In the same 23 document?
- 12:06 34

12:06 31

12:04 1

- 12:06 35 Q. Yes.
- 12:06 36
- 12:06 37 A. Sorry, I need to shuffle a little bit.
- 12:06 38
- 12:06 39 Q. It's line number 48 for April 2019. It is the entry for 13
- 12:06 40 April 2019.
- 12:06 41
- 12:06 42 A. I will need to shuffle. It may be in a COM ending in
- a different location. 12:06 43
- 12:06 44
- Q. It might be that someone didn't stable it for you by the look 12:06 45
- 12:07 46 of it?
- 12:07 47

Q. Okay. I wanted to take you to one entry. Line number 48.

12:07 1 A. Well, in an attempt to make it easier. My apologies, if you 12:07 2 let me shuffle. 12:07 3 12:07 4 Q. It has the COM number 0014 at the end. 12:07 5 12:07 6 A. Yes, I have it in front of me. 12:07 7 12:07 8 Q. Line number 48 is at the bottom and it will go over the 12:07 9 page. 12:07 10 12:07 11 A. Yes, I have it. 12:07 12 12:07 13 O. Line 48 has three entries for the same patron, can you see 12:07 14 that? 12:07 15 12:07 16 A. I see number 48 and ---12:07 17 12:07 18 O. There are three entries ---12:07 19 12:07 20 A. Yes, I do see the three entries, Mr Finanzio. 12:07 21 12:07 22 Q. One at 3.30 in the afternoon, one at 9.09 and one again at 7.30 the following day; you see that? 12:08 23 12:08 24 12:08 25 A. Yes, I do. 12:08 26 12:08 27 Q. There are no other entries in the register for that person beforehand, and it is an entry for PP24, VIP machines. Do you 12:08 28 12:08 29 see that? 12:08 30 12:08 31 A. Yes, I do, at 48, yes. 12:08 32 12:08 33 Q. So the first entry given at 3.30 is that the VOSM was advised to remind the client to take a substantial break after 24 12:08 34 12:08 35 hours of play, and a 5-hour break. Patron not at EGM, placed on 12:08 36 pager. Do you see that? 12:08 37 12:08 38 A. Yes, I do. 12:08 39 12:08 40 Q. Then at 21:09, another PP24VIP pager alert was given. "Patron returned to play after 4, 5 hrs break". And then the next 12:09 41 entry: 12:09 42 12:09 43 12:09 44 In response to the pager Patron playing at Ba2533 12:09 45

What does "Ba2533" mean?

12:09 46 12:09 47

```
12:09 1
            A. That is a table.
12:09 2
12:09 3
            Q. What type of game is it?
12:09 4
            A. I understand "Ba", and I can't be 100 per cent, but "Ba"
12:09 5
12:09 6
            looks to me to be baccarat.
12:09 7
12:09 8
            Q. Right.
12:09 9
12:09 10
            A. With which --- sorry, I beg your pardon.
12:09 11
12:09 12
            Q.
12:09 13
12:09 14
                  ..... had returned to the gaming floor earlier than was told.
                  He has been continually playing for more than 34 hours.
12:09 15
12:09 16
                  WL was advised by staff twice for taking an adequate
12:10 17
                  break. Even over 24 hours playing period. The break
                  time was negotiated to 8 hours break. However, he still
12:10 18
12:10 19
                  returned too early. I attended Mahogany Room and
12:10 20
                  spoke to ACM who said the patron belonged to GM.
12:10 21
12:10 22
            I imagine that is the host?
12:10 23
12:10 24
            A. GM would be gaming machines.
12:10 25
12:10 26
            Q. Pardon me, belonged to gaming machines, thank you.
12:10 27
12:10 28
                  He calls ..... from GM host who too scared to talk to the
12:10 29
                  patron. Another person called another person, who was
12:10 30
                  the manager, and provided all relevant information and
12:10 31
                  advised patron to take 24 hours break.
12:10 32
12:10 33
            I mean, this record reflects, doesn't it that there are instances of
12:11 34
            gaming occurring for extensive hours without intervention from
12:11 35
            the staff?
12:11 36
12:11 37
            A. From what I see in front of me, yes.
12:11 38
12:11 39
            Q. And that is at a time when the Play Period Policy says that
            staff will interact with customers; correct?
12:11 40
12:11 41
12:11 42
            A. Yes, it does.
12:11 43
12:11 44
            Q. I want to ask you some questions about uncarded play.
12:11 45
            We've been talking about the system where people have a card,
            Splunk alerts get given and so on. Even now, even though there
12:11 46
            are attempts to improve the system, we are fundamentally relying
12:11 47
```

12:12 1 on observation alone for these play periods, aren't we? 12:12 2 12:12 3 A. Yes, we are. 12:12 4 12:12 5 Q. As the records in the register that I have taken you to 12:12 6 reflect, they can be complex situations; can't they? 12:12 7 12:12 8 A. Yes, they can. 12:12 9 12:12 10 Q. When the player plays for a long time? 12:12 11 12:12 12 A. Yes. 12:12 13 12:12 14 Q. That makes it very difficult, does it not, to keep account or a record or even a mental observation or note of how long 12:12 15 12:12 16 somebody has been playing when you are not assisted by the kind 12:12 17 of technology that the Splunk system affords you? 12:12 18 12:12 19 A. Yes. 12:12 20 12:12 21 Q. I mean one answer would be, wouldn't it, for the casino to 12:12 22 have everybody play carded, that way you could keep track of 12:12 23 everyone? 12:12 24 12:12 25 A. That could be one answer, yes. 12:12 26 12:12 27 Q. That would be an answer that would be pretty consistent 12:12 28 with or facilitate more easily the Responsible Service of Gaming, 12:13 29 as well as other things? 12:13 30 12:13 31 A. Yes, it could. 12:13 32 12:13 33 Q. And the ability to track for a long time ---12:13 34 12:13 35 A. Sorry, due to my coughing I missed your question, would 12:13 36 you mind repeating. 12:13 37 Q. No problem. The ability to track carded play has been 12:13 38 around for a while: hasn't it? 12:13 39 12:13 40 12:13 41 A. Yes, it has. 12:13 42 12:13 43 Q. It was obviously in place in 2019 in the dates that we were 12:13 44 just looking at. When was the play periods --- when was the first 12:13 45 software that Crown used to track carded play introduced?

A. My recollection I should say is around 2013.

12:13 46 12:13 47 12:13 1 12:13 2 Q. So the technology to track carded play has been in place for 12:13 3 at least that long? 12:14 4 12:14 5 A. Yes, it has. 12:14 6 12:14 7 Q. It's true, isn't it, that many problem gamblers prefer 12:14 8 anonymity, that they prefer to go under the radar; that's correct, 12:14 9 isn't it? 12:14 10 12:14 11 A. From my reading of literature that could be described as an indicator, but honestly I can't be sure. I recall some reading of 12:14 12 12:14 13 that, yes. 12:14 14 12:15 15 Q. It is likely, if someone prefers anonymity, they are unlikely 12:15 16 to play carded? 12:15 17 12:15 18 A. Yes. 12:15 19 12:15 20 O. Uncarded players are the least likely to be picked up for reminders, aren't they, under any of the policies that we've been 12:15 21 12:15 22 talking about? 12:15 23 A. Yes. 12:15 24 12:15 25 12:15 26 Q. They are the ones most likely to be trying to avoid them? 12:15 27 12:15 28 A. Yes, for some uncarded players that could be the case, and there may also be other reasons for remaining uncarded, which 12:15 29 could be episodic play, which could be, "Yes, I'm just a visitor" 12:15 30 12:15 31 or "I prefer not to be tracked." 12:15 32 12:16 33 Q. Can I suggest to you that we've heard evidence before the 12:16 34 Commission from a number of different people who say that they 12:16 35 have gambled at the casino for extensive periods without any interaction with Crown staff seeking to remind them to take 12:16 36 a break or any such thing at all. Given the way the system works 12:16 37 12:16 38 that we've gone through, that is something that could easily happen; isn't it? 12:16 39 12:16 40 12:16 41 A. In some circumstances, yes, I agree. 12:16 42 12:16 43 Q. Indeed, the system is set up to make it quite possible that someone could gamble in the casino for hours on end and never 12:16 44

be approached by any staff.

12:16 45

12:16 46 12:16 47

A. When you say "system", I'm drawing a conclusion you are

12:17 1 referring to the loyalty program, so whether the person would engage with the loyalty program or not so as to afford some way 12:17 2 12:17 3 of tracking --12:17 4 12:17 5 Q. No, no, that's not what I mean. 12:17 6 12:17 7 A. Okay, sure. 12:17 8 12:17 9 Q. I mean by a combination of the staffing levels and by 12:17 10 combination of the way that the system, the technological system 12:17 11 operates and by combination of what the register tells us about the way in which the alerts are given and by combination of the 12:17 12 12:17 13 size of the casino and the range of activities that are available, it 12:17 14 is quite possible that someone could gamble in the casino for hours without ever being noticed? 12:17 15 12:17 16 12:17 17 A. It can be possible, yes. 12:17 18 12:17 19 Q. And one way to make it less likely or less possible is to change the systems; isn't it? 12:17 20 12:17 21 12:18 22 A. Yes, it is. 12:18 23 12:18 24 Q. I do want to ask you some questions about a part of the Code that we were talking about earlier. Could you go to the 12:18 25 Code and to page 15, I think it is. I just want to walk through the 12:18 26 12:18 27 code and make sure that my understanding of the way it applies is 12:18 28 the same as yours. 12:18 29 12:19 30 So one of the observable signs is often playing for long periods of 12:19 31 time in the list; isn't it? 12:19 32 12:19 33 A. Yes, it is. And I believe --- yes, I'm now on that page, yes. 12:19 34 12:19 35 Q. It is just one of the 13 listed observable signs; isn't it? 12:19 36 12:19 37 A. Yes, it is. 12:19 38 12:19 39 Q. I just want to take you to the language of the Code. At the 12:19 40 bottom of page 15, the paragraph that leads into the Code, that 12:19 41 leads into the list of observable signs says this: 12:19 42 12:19 43 Observable Signs are seen or reported behaviours or 12:19 44 patterns of behaviours which are potential indicators that

behaviours.

12:19 45

12:19 46

12:19 47

a person may be experiencing problems with their gaming

```
12:19 1
            Do you see that?
12:19 2
12:19 3
            A. Yes, I do.
12:19 4
12:19 5
            Q. Then:
12:19 6
12:19 7
                 These are seen or reported in context and usually more
12:20 8
                 than one is displayed to indicate potential problems with
12:20 9
                 gaming.
12:20 10
12:20 11
            A. Yes.
12:20 12
12:20 13
            Q. I want to talk to you about that for a minute. "Usually more
12:20 14
            than one is displayed" but we can have one sign alone, can't we?
            One observable sign alone as a good indicator that there is
12:20 15
12:20 16
            a problem?
12:20 17
12:20 18
            A. Yes, we can. For example, our first observable sign.
12:20 19
12:20 20
            O. Yes, the first observable sign, straight off the bat, someone
            says "I want self-exclusion", or someone strikes the machine and
12:20 21
12:20 22
            so on; right?
12:20 23
12:20 24
            A. Yes. With the first it is whether someone declares
12:20 25
            a problem with their gaming behaviours, they say that they are
            a problem gambler, or in ordinary circumstances people seeking
12:21 26
12:21 27
            self-exclusion experience that problem gambling behaviour.
12:21 28
12:21 29
            Q. Yes.
12:21 30
12:21 31
            A. Yes.
12:21 32
12:21 33
            Q. But with self-exclusion, for example, it is a pretty obvious
12:21 34
            sign, it is an unequivocal sign of a potential problem; isn't it?
12:21 35
12:21 36
            A. In my experience, absolutely. With most cases of
            self-exclusion, however there are people who self-exclude to
12:21 37
12:21 38
            support their partner, or who --- thinking they may be on
            a trajectory as opposed to being at the end of that. So that is in
12:21 39
12:21 40
            my experience.
12:21 41
12:21 42
            Q. Yes. But what we are concerned with in that paragraph are
            potential indicators of problem gambling, not that they would
12:21 43
            actually be problem gamblers, we are looking for the potential
12:21 44
12:21 45
            indicators that they might be problem gamblers; aren't we?
12:21 46
```

A. That's right.

12:21 47

12:21 1 12:22 2 Q. Do you agree that a person sitting quietly in the corner of 12:22 3 the casino, gambling alone for 12 hours on end but not showing 12:22 4 any other sign, is still a sign of a possible problem? 12:22 5 12:22 6 A. It can be, yes. 12:22 7 12:22 8 Q. In the context of this policy, no action is taken by an RGA 12:22 9 in relation to that person until 12 hours of continuous play has 12:22 10 passed? 12:22 11 12:22 12 A. In the context of the Play Periods Policy that speaks 12:23 13 predominantly to the element of carded play, that can be the case, 12:23 14 yes. 12:23 15 12:23 16 Q. You are not saying that action is taken for uncarded play sooner than 12 hours; are you? 12:23 17 12:23 18 12:23 19 A. No, I'm suggesting that a system provides us with better indicators to attend to that. However, that if a person is 12:23 20 displaying observable signs prior to a 12-hour mark, that that 12:23 21 12:23 22 could be to the point of the observable sign f they are playing for extended periods, it is an observable sign, yes. 12:23 23 12:23 24 12:23 25 Q. I asked you whether playing continuously for 12 hours was an observable sign in and of itself, and you said it was. 12:23 26 12:23 27 12:23 28 A. Yes, it can be, yes. 12:23 29 12:23 30 Q. And my next question to you was that neither an RGA nor 12:24 31 a staff member, nor anybody else that works for the casino, will 12:24 32 take any step to approach or interact with a player before 12 hours 12:24 33 has passed; that's correct, isn't it? 12:24 34 12:24 35 A. I don't think that's correct because in our signs, we talk 12:24 36 about extended play ---12:24 37 12:24 38 COMMISSIONER: Just hold on one second, Ms Bauer. 12:24 39 12:24 40 Mr Borsky? 12:24 41 12:24 42 MR BORSKY: Thank you, Commissioner. There is, in our submission, a difficulty with respect in our friend's questions 12:24 43 which alternate between the notion of continuous play on the one 12:24 44 12:24 45 hand, which we take him to mean continuously playing at a machine or table without a break, and a play period on the other 12:24 46 12:24 47 hand which, as Ms Bauer has given evidence about, according to

- 12:24 1 Crown systems, is calculated on the basis of when a player or
- 12:25 2 patron first cards in, as compared to when the player is then
- 12:25 3 subsequently playing uncarded.
- 12:25 4
- 12:25 5 COMMISSIONER: I'm familiar with the evidence. I understand
- 12:25 6 the questions to be, and I think Ms Bauer understands the
- 12:25 7 questions to refer to a patron who continuously plays the period
- 12:25 8 the subject to the question, which in the last set of questions was
- 12:25 9 12 hours. I don't think the reference was certainly intended to be,
- 12:25 10 and I think Ms Bauer understood it to be, a person who might
- 12:25 11 play for an hour, go to a show, play for another hour, go and have
- 12:25 12 a meal, so it continuously shows on the system a 12-hour
- 12:25 13 presence or whatever it might be. I will just check with
- 12:25 14 Ms Bauer. Did you understand Mr Finanzio's questions to be
- 12:26 15 referable to people who continuously play for periods that he was
- 12:26 16 mentioning?
- 12:26 17
- 12:26 18 A. For clarity's sake, Mr Commissioner, I would appreciate if
- 12:26 19 Mr Finanzio would repeat his question, please.
- 12:26 20
- 12:26 21 COMMISSIONER: Right.
- 12:26 22
- 12:26 23 MR FINANZIO: Okay. No action is taken by an RGA in
- 12:26 24 relation to a person playing for less than 12 hours of continuous
- 12:26 25 play. Do you agree?
- 12:26 26
- 12:26 27 A. I don't agree.
- 12:26 28
- 12:26 29 Q. When you say that you "don't agree", explain why?
- 12:26 30
- 12:26 31 A. In relation to your proposition of if someone is sitting at
- 12:27 32 a machine for 12 hours playing continuously, with some evidence
- 12:27 33 that I've given earlier in relation to staffing levels and not just that
- 12:27 34 are working on the casino gaming floor, but also who work, for
- 12:27 35 example, in surveillance, it would not be, in my experience,
- 12:27 36 would be unnoticed that someone is in one place for 12 hours
- 12:27 37 without moving, and as such there would be an expected
- 12:27 38 interaction with that person or if that was observed by another
- 12:27 39 staff member and they may have been unsure as to length of time
- 12:27 40 and those sorts of things, so that is my answer to that query.
- 12:27 41
- 12:27 42 Q. If a carded player was sitting at the same machine for 12
- 12:27 43 hours, the first alert given to an RGA is at 12 hours; correct?
- 12:28 44
- 12:28 45 A. That would if I think about the way the system works, that
- 12:28 46 is correct, yes.
- 12:28 47

- 12:28 1 Q. And so the answer you just gave a minute ago depends
- 12:28 2 upon food and beverage staff and other staff and customer service
- 12:28 3 staff, walking up and tapping that player on the shoulder and
- 12:28 4 saying "hello"; is that correct?
- 12:28 5
- 12:28 6 A. Yes. Yes.
- 12:28 7
- 12:28 8 Q. Nothing in the Play Periods Policy that we've described
- 12:28 9 invites those staff to do that; does it?
- 12:28 10
- 12:28 11 A. No, it does not.
- 12:28 12
- 12:28 13 Q. The first time that an RGA gets involved is at the 12-hour
- 12:28 14 mark, correct?
- 12:28 15
- 12:28 16 A. For that particular policy, yes.
- 12:28 17
- 12:28 18 Q. But that --- okay, good. At the 12-hour mark, under the
- 12:29 19 current policy, that player might be just observed from
- 12:29 20 a distance?
- 12:29 21
- 12:29 22 A. That's a possibility, yes.
- 12:29 23
- 12:29 24 O. With no conversation at all?
- 12:29 25
- 12:29 26 A. That could be the case, yes.
- 12:29 27
- 12:29 28 Q. If there are no other observable signs at the 12-hour mark,
- 12:29 29 the person will be left alone?
- 12:29 30
- 12:29 31 A. That could be the case, yes.
- 12:29 32
- 12:29 33 Q. The Commission heard evidence from an experienced RGA
- 12:29 34 that she wouldn't approach a patron at the 12-hour mark unless
- 12:29 35 there was another observable sign. You've got no reason to think
- 12:29 36 that's not how the job is done on the ground; have you?
- 12:30 37
- 12:30 38 A. I would rely on the judgment of the RGA, yes.
- 12:30 39
- 12:30 40 Q. She doesn't say it is a matter of judgment in each case, she
- 12:30 41 says she would not, as a matter of practice, approach unless there
- 12:30 42 was another observable sign.
- 12:30 43
- 12:30 44 MR BORSKY: I do object, Commissioner. Now having been
- 12:30 45 graced with the transcript, I have reviewed it, and with respect to
- 12:30 46 my learned friend, that is an unfair statement of the evidence.
- 12:30 47 The evidence from the RGA in question, as the Commissioner

```
12:30 1
           will recall, was caveated or qualified much more than my friend's
12:30 2
           paraphrase suggests. She referred to ordinary practice and
12:30 3
           a number of qualifications of that kind. So my submission is that
12:30 4
           the witness should be shown the relevant part of the transcript,
12:30 5
           but at the very least it should be precisely stated.
12:30 6
12:30 7
           MR FINANZIO: Just bear with me for one moment. I would
12:31 8
           refer my learned friend to pages 1057 to 1058 and 1062 to 1063
12:31 9
           of the transcript.
12:31 10
12:31 11
            MR FINANZIO: Bear with me for a moment.
12:31 12
12:31 13
            MR BORSKY: At the first reference the RGA said, "You usually
12:31 14
            don't approach customers, you are usually observing customers",
12:31 15
            she said "we do observe and approach customers". And then it
12:31 16
            was put, "But usually what you are doing is observing them" and
12:32 17
            she agreed.
12:32 18
12:32 19
            And at 1062, in response to a question about what in the ordinary
            course is done at the 12-hour mark, she said "In the ordinary
12:32 20
12:32 21
            course, yes".
12:32 22
12:32 23
            MR FINANZIO: Yes. So I have this, Mr Borsky:
12:32 24
12:32 25
                  Ordinarily if I receive an alert that a carded player has
12:32 26
                 been playing for 12 hours, and on observing that
12:32 27
                 customer find that they are not displaying any other
12:32 28
                 observable signs, I will not approach and speak to them.
12:32 29
12:32 30
            Are you happy with that? That is the transcript reference,
12:32 31
            one-zero ---
12:32 32
12:32 33
            MR BORSKY: Yes, I am happy with that, and I would submit
12:32 34
            the transcript ought to be put directly either by reading or ---
12:32 35
12:32 36
            MR FINANZIO: I will put that.
12:32 37
12:32 38
            COMMISSIONER: It's good we sorted that out.
12:33 39
12:33 40
            MR FINANZIO: If Ms Bauer could speak again, her face will
12:33 41
            come up on my screen.
12:33 42
12:33 43
            A. I can speak. Can you see me?
12:33 44
12:33 45
            MR FINANZIO: So the evidence was:
12:33 46
12:33 47
                 Ordinarily, if I receive an alert that a carded player has
```

12:33 1	been playing for 12 hours, and on observing that
12:33 2	customer, find that they are not displaying any other
12:33 3	observable signs, I will not approach and speak to them.
12:33 4	
12:33 5	A. I accept that is the evidence, yes.
12:33 6	
12:33 7	Q. Yes.
12:33 8	
12:33 9	COMMISSIONER: Do you understand that to have been, before
12:33 10	the COVID shutdown, the normal practice of the RGAs?
12:33 11	
12:34 12	A. I would say, and I'm thinking, yes, that could be the case,
12:34 13	yes.
12:34 14	
12:34 15	Q. What I want to suggest to you is that both Crown's systems
12:34 16	and the way that they are deployed are set up, or at least were set
12:34 17	up to leave that person to themselves for at least 12 hours.
12:34 18	Maybe longer.
12:34 19	,
12:34 20	A. In relation to the passage we just spoke about, an RGA
12:34 21	would be in possession of how long a customer was playing as
12:34 22	opposed to how long they may have been on site, so they would
12:34 23	have that information to make those calls as well. So I just want
12:34 24	to be clear that at 12 hours, that doesn't mean someone has been
12:34 25	playing for 12 hours, it just means they've been carded in at 12
12:34 26	hours and then sorry, at zero hour, and then at 12 hours that
12:35 27	would have been an alert.
12:35 28	
12:35 29	COMMISSIONER: You should assume, though, Ms Bauer, that
12:35 30	the RGA who was giving the evidence didn't draw that
12:35 31	distinction. She did not say that 12 hours might not be 12 hours
12:35 31	of continuous play. The questions that were put to her, and the
12:35 32	basis upon which she gave her answers was on the assumption
12:35 34	that 12 hours, or whatever the requisite period was, was 12 hours
12:35 35	of play.
12:35 36	or play.
12:35 37	A. I see.
12:35 37	71. 1 sec.
12:35 39	COMMISSIONER: But let me ask you this question in any
12:35 40	event. In the Code of Conduct, the existing one, on page 15, in
12:35 40	the second last paragraph on the right-hand side, starting with the
12:36 42	second sentence it says:
12:36 42	second semence it says.
12:36 44	A customer displaying observable signs
12:36 44	A customer displaying observable signs
	And we know from the list that includes systemded also included
12:36 46	And we know from the list that includes extended playing:
12:36 47	

12:36 1 12:36 2	will be approached by a staff member who will offer assistance
12:36 3 12:36 4	Am I right to assume that the evidence you've just been read or
12:36 5	referred to from the RGA who gives evidence about what seems
12:36 6	to be common practice at the time is in breach of this particular
12:36 7	aspect of the Code? That is, "will be approached", who "will
12:36 8	offer assistance". I suggest that sheer observation is not covered
12:36 9	by "will be approached" and "will be offered assistance". This
12:36 10	looks like positive action is required rather than inaction, and I
12:37 11 12:37 12	include "inaction" as including observation.
12:37 12	A. Mr Commissioner, it does absolutely say that anyone
12:37 14	displaying those observable signs will be approached, and if there
12:37 15	has been a failure then I would agree with you, yes.
12:37 16	
12:37 17	COMMISSIONER: Thank you.
12:37 18	MD FINANGIO I A A A A A A A A A A A A A A A A A A
12:37 19	MR FINANZIO: I want to come back to the current Code again.
12:37 20 12:37 21	You've said already that you are not an academic but you are responsible for the preparation of codes and policies; correct?
12:37 21	responsible for the preparation of codes and policies, correct:
12:37 23	A. Yes, I take part and in some cases write them, yes.
12:37 24	, 1
12:38 25	Q. So when you look at what the content of the policies and
12:38 26	the code should be, you do inform yourself, don't you, about the
12:38 27	code and pardon me, you do inform yourself about the
12:38 28 12:38 29	literature?
12:38 30	A. As best as possible, yes. There is some literature, yes.
12:38 31	11. 120 0000 40 p 0002010, y 00. 111020 10 001110 1110241410, y 00.
12:38 32	Q. You take advice about it, don't you?
12:38 33	
12:38 34	A. By "take advice", I'm sorry, what do you mean?
12:38 35 12:38 36	O I with draw that Van inform variable by understanding
12:38 30	Q. I withdraw that. You inform yourself by understanding what the literature means for the purposes of preparing the code?
12:38 38	what the incrature means for the purposes of preparing the code:
12:38 39	A. As much as I can scan the literature appropriate to that, yes.
12:38 40	
12:38 41	Q. Do you take any advice in relation to the literature in
12:38 42	preparing the Code?
12:38 43	A. I have not taken external advice on the Code of Conduct
12:38 44 12:38 45	A. I have not taken external advice on the Code of Conduct writing, no. Aside from the references to the literature in relation
12:39 46	to the observable signs.
12:39 47	

- 12:39 1 Q. So is this the way it happens: you've read the literature and
- 12:39 2 you have then drafted the Code?
- 12:39 3
- 12:39 4 A. So, if I may, the Code is predicated and has not changed
- 12:39 5 terribly much from the initial Code from 2009 in terms of the
- 12:39 6 setup of the Code, which for many years was a code that, and still
- 12:39 7 is, reliant on Ministerial Direction and for many years was
- 12:39 8 approved by the VCGLR. So in updating the Code in the last one
- 12:39 9 or two updates since the VCGLR approval ceased, there have
- 12:39 10 been updates in relation to things of product, gambling product
- 12:39 11 might change or YourPlay might have been introduced which
- 12:39 12 might have been in advance of that. So it is an amalgam of
- 12:40 13 information that goes into the Code.
- 12:40 14
- 12:40 15 Q. Let's work through that. You said the Responsible Service of Gaming Code of Conduct is reviewed by Crown every year?
- 12:40 17
- 12:40 18 A. Yes, it is.
- 12:40 19
- 12:40 20 Q. When you said that, that review doesn't include a revision
- 12:40 21 in respect of the literature that underpins the Code?
- 12:40 22
- 12:40 23 A. Insofar as it pertains to observable signs, there has been no
- 12:40 24 more recent literature since the validation study in 2014, no.
- 12:40 25
- 12:40 26 Q. So you, in reviewing the Code, proceed on the basis that the
- 12:40 27 Code represents the literature that is --- I withdraw that and I will
- 12:40 28 deal with it in a different way.
- 12:40 29
- 12:41 30 Here the Code, on the way it is written, is informed by the
- 12:41 31 literature, isn't it? That's what the Code actually says. I take you
- 12:41 32 to the bottom of page 15. Can you see there, observable signs are
- 12:41 33 included in Crown's Responsible Service of Gaming training, and
- 12:41 34 may include but are not limited to the list of 13 that are there? So
- 12:41 35 there are 13 that are there, but there are other observable signs of
- 12:41 36 potential gambling harm; aren't there?
- 12:41 37
- 12:41 38 A. Yes, they are, and we've included additional signs that we
- 12:41 39 feel are important in that listing as well.
- 12:41 40
- 12:41 41 Q. But you just agreed with me before that gambling
- 12:41 42 continuously for 12 hours straight might be an observable sign in
- 12:42 43 its own right.
- 12:42 44
- 12:42 45 A. Yes, it could be, yes, I agree.
- 12:42 46
- 12:42 47 Q. And I won't find that in the list of 13, will I?

```
12:42 1
12:42 2
            A. No, you will not.
12:42 3
12:42 4
            Q. The closest I get to periods is dot point five which says:
12:42 5
12:42 6
                 Often gambles for long periods without a break.
12:42 7
12:42 8
            A. From my recollection, yes, that is the sign. Yes, it is.
12:42 9
12:42 10
            Q. And when I go to the next column, it says:
12:42 11
12:42 12
                  These signs are adopted from the 'Validation study on
12:42 13
                  in-venue problem gambler indicators' .....
12:42 14
12:42 15
            By Thomas, Delfabrro and others, and there are a couple of other
12:42 16
            studies that predate that study?
12:42 17
12:42 18
            A. That's right.
12:42 19
12:42 20
            Q. That 2014 study is an important piece of work; isn't it?
12:42 21
12:42 22
            A. Yes, it is.
12:43 23
12:43 24
            Q. It says, doesn't it, that an indicator of problem gambling
            could be gambling for as little as three hours of continuous play
12:43 25
12:43 26
            without a proper break?
12:43 27
12:43 28
            A. Yes, it does.
12:43 29
12:43 30
            Q. I won't find that in the list of observable signs there,
            though, will I?
12:43 31
12:43 32
12:43 33
            A. No, you will not.
12:43 34
12:43 35
            Q. And I will not find it reflected in the Play Periods Policy
12:43 36
            that you have approved; will I?
12:43 37
12:43 38
            A. That's correct.
12:43 39
12:43 40
            Q. And I will not find it reflected in the conduct of your staff
            as they administer Responsible Service of Gaming either; will I?
12:43 41
12:43 42
12:43 43
            A. No.
12:43 44
12:44 45
            Q. I want to take you to another document. Crown has been
            for a considerable period of time ---
12:44 46
12:44 47
```

```
12:44 1
           COMMISSIONER: Before you do that, Mr Finanzio, I think we
12:44 2
           should tender the reports ---
12:44 3
12:44 4
           MR FINANZIO: I will.
12:44 5
12:44 6
           COMMISSIONER: --- that have been referred to. Is there a
12:44 7
           technical or proper name for the report? The pages that I have
           got are extracts from the report. Does the report have
12:44 8
12:44 9
           a description or perhaps Ms Bauer can help us?
12:44 10
12:44 11
           MR FINANZIO: No, no. I can help. The reports that I referred
           to are recited at page 17 of the code of practice. I intend to tender
12:44 12
12:45 13
           all of them.
12:45 14
12:45 15
           COMMISSIONER: No, no, sorry, I wasn't talking about the
12:45 16
           expert reports. The documents that are partially redacted which
           haven't found ---
12:45 17
12:45 18
12:45 19
           MR FINANZIO: Sorry.
12:45 20
           COMMISSIONER: --- they haven't found their way into the
12:45 21
12:45 22
           evidence yet.
12:45 23
           MR FINANZIO: They should be described as extracts from the
12:45 24
           register for April/May 2019 and April/May 2021.
12:45 25
12:45 26
12:45 27
           COMMISSIONER: That will be Exhibit 218 with that
12:45 28
           description.
12:45 29
      30
      31
           EXHIBIT #RC0218 - EXTRACTS FROM THE REGISTER
      32
           FOR APRIL/MAY 2019 AND APRIL/MAY 2021
      33
      34
12:45 35
           MR FINANZIO: I do note the time, Commissioner. It is 12.45.
12:45 36
12:45 37
           COMMISSIONER: Okay, I'm happy to have a break now.
12:45 38
12:46 39
           Does 1.30 suit. Ms Bauer and Mr Finanzio?
12:46 40
12:46 41
           MR FINANZIO: Yes, Commissioner.
12:46 42
12:46 43
           Mr Borsky, okay for 1.30?
12:46 44
12:46 45
           MR BORSKY: Yes, thank you, Commissioner.
12:46 46
12:46 47
           A. Thank you, Mr Commissioner.
```

```
12:46 1
12:46 2
           COMMISSIONER: I will adjourn until then.
12:46 3
12:46 4
12:46 5
           ADJOURNED
                                                                    [12:46P.M.]
12:46 6
12:46 7
13:31 8
           RESUMED
                                                                     [1:31P.M.]
13:31 9
13:31 10
            COMMISSIONER: Okay, Mr Finanzio.
13:31 11
13:31 12
13:31 13
            MR FINANZIO: Thank you, Commissioner. I want to start by
13:31 14
            just looking at going to --- sorry, I've lost you, Ms Bauer. Are
13:31 15
            you there?
13:31 16
13:32 17
            A. Sorry, can you hear me?
13:32 18
13:32 19
            MR FINANZIO: Yes, I can. I can see you too.
13:32 20
13:32 21
            A. Right.
13:32 22
13:32 23
            Q. Crown has, over the last few years, been attempting to
13:32 24
            develop an analytical tool which would help it to predict problem
            gambling; hasn't it?
13:32 25
13:32 26
13:32 27
            A. Yes. That's right.
13:32 28
13:32 29
            Q. And, if I'm not wrong, the process started as a result of
            a recommendation made in the Fifth Review?
13:32 30
13:32 31
13:32 32
            A. Yes.
13:32 33
13:32 34
            O. And it was Recommendation 5?
13:32 35
13:32 36
            A. That's right.
13:32 37
13:32 38
            Q. That model is still a work in progress?
13:33 39
13:33 40
            A. It is. It has been implemented, however my understanding
13:33 41
            of the nature of this type of model that time and data is in the best
13:33 42
            interests of the development of the model, yes.
13:33 43
13:33 44
            Q. When you say that it has been "implemented", it was
13:33 45
            implemented as around the time of the Sixth Review as a trial?
13:33 46
13:33 47
            A. That's right.
```

```
13:33 1
13:33 2
            Q. And the trial was to validate the model?
13:33 3
13:33 4
            A. Yes, the trial was to run the model and validate as best as
13:33 5
            possible. Yes.
13:33 6
13:33 7
            Q. So we are working towards refining the model at the
            moment?
13:33 8
13:33 9
13:33 10
            A. Continuing to, yes.
13:33 11
13:33 12
            Q. So is it right that Crown regards the model as not yet fully
            completed?
13:33 13
13:33 14
13:33 15
            A. My understanding of these types of model is that the
13:33 16
            continuous element of time and addition of data adds to the, I
13:34 17
            suppose, more certainty of the model that it is. I believe it's not
            unique in that kind of assessment.
13:34 18
13:34 19
13:34 20
            O. Okay. Can you just say something else there, I've lost you
            again, Ms Bauer?
13:34 21
13:34 22
13:34 23
            A. Sorry, can you hear me now, Mr Finanzio.
13:34 24
13:34 25
            Q. I can.
13:34 26
13:34 27
            A. Yes.
13:34 28
13:34 29
            Q. I would like to take you to a document at tender bundle
13:34 30
            126, Commissioner. For the benefit of the operator, it is
13:34 31
            VCG.0001.002.7024. So that is a report from the VCGLR which
13:35 32
            I don't particularly need to take you to directly.
13:35 33
13:35 34
            A. Yes.
13:35 35
13:35 36
            Q. It sets the context, if you go to page two of three, in relation
13:35 37
            to Recommendation 5 commencing at paragraph 11. It sets the
            context for the evolution of the model from about --- I'm trying to
13:35 38
13:35 39
            work out the date of that document. I think it is some time in
13:35 40
            2016. 2015. But the real document I want to take you to is the
13:36 41
            attachment, which commences at 0005. That's a letter from
            Crown to the VCGLR in relation to Recommendation 5
13:36 42
13:36 43
            specifically, and it is Crown's submission to the VCGLR in
13:36 44
            relation to that recommendation --- I'm not going to read it out. If
13:36 45
            you read your eye over Recommendation 5 just to make sure it
            accords with your recollection of what the recommendation was
13:36 46
13:36 47
            about?
```

- 13:36 1 13:36 2 A. Yes. Thank you. 13:36 3 13:36 4 Q. It discusses on the next page the Crown trial. Perhaps it is the next page after that, 0007. I think it was the early version of 13:37 5 this, this is the Crown Signature Club --- using data from Crown 13:37 6 13:37 7 Signature Club as a basis for commencing the trial; you see that? 13:37 8 13:37 9 A. Yes, so this wasn't the Crown model per se, this was more 13:37 10 a parameter-based model. 13:37 11 13:37 12 Q. Yes. It was a model attempting to look at ways to use the 13:37 13 data that Crown had stored, that Crown has available to it, to try 13:37 14 and analyse whether it might be possible to predict or identify potential problem gamblers; wasn't it? 13:37 15 13:37 16 13:37 17 A. Yes, at this point, from memory, it was to identify. Yes. 13:37 18 13:37 19 Q. Yes, to identify them. If you go over the page to three, it sets out the methodology. A bit like --- I don't know if you are 13:37 20 anything like me, or even the Commissioner, Ms Bauer, but I'm 13:38 21 13:38 22 no mathematician. These predictive models are models that are generated by --- created in the context of a computer where 13:38 23 13:38 24 parameters are identified for the purposes of inputting data and creating reports, aren't they? That's what this model is about? 13:38 25 13:38 26 A. For the sake of clarity, this was not a predictive model. It is 13:38 27 13:38 28 a parameter-based model. Yes. 13:38 29 13:38 30 Q. Parameter-based model. Okay. And the model, the 13:38 31 parameters are set out there, aren't they, in paragraphs --- on the 13:38 32 bottom of that page it starts at pages 1 to 3, and then 4, 5, 6, 7; do 13:38 33 you see that? 13:38 34 13:38 35 A. Yes, I can see that going over the page, yes. 13:38 36 13:39 37 Q. One of the parameters used to identify players for interaction and review, that is for the purposes of identifying 13:39 38 potential problem gamblers, was someone who gambles for 5 13:39 39 13:39 40 hours or more without a break of 15 minutes or longer duration, 13:39 41 one month.
- of time, with a frequency of one month. 13:39 46 13:39 47

13:39 42 13:39 43

13:39 44 13:39 45 A. Yes. I beg your pardon.

Q. And then, 5, gambles every day of the week over a period

```
13:39 1
           A. Yes.
13:39 2
13:39 3
           Q. The first thing to observe is that is considerably less than 12
13:39 4
           hours; isn't it?
13:39 5
13:39 6
           A. That's right.
13:39 7
13:39 8
           Q. And if you just go back to the page before, do you see the
13:39 9
           footnote at the bottom there?
13:39 10
13:39 11
           A. Yes, I do.
13:39 12
13:39 13
           Q. It says that parameters 4 and 5 are research-based?
13:40 14
13:40 15
           A. Yes.
13:40 16
13:40 17
           Q. I now just want to ask you some questions about one of the
           studies that appears in the Code.
13:40 18
13:40 19
13:40 20
           COMMISSIONER: Before you move away from the
13:40 21
           document ---
13:40 22
13:40 23
           MR FINANZIO: Can I tender that?
13:40 24
           COMMISSIONER: Yes. I will describe it ---
13:40 25
13:40 26
13:40 27
           MR FINANZIO: You can describe it, Commissioner, as letter to
           the VCGLR 20 November 2015.
13:40 28
13:40 29
13:40 30
           COMMISSIONER: That's tendering just the attachment?
13:40 31
13:40 32
           MR FINANZIO: Yes, that's right.
13:40 33
13:40 34
           COMMISSIONER: Okay. You made reference to the document
13:40 35
           to which this is the attachment but I understand the key reference
           is to the attachment itself. I think we are up to 119? Exhibit 120.
13:41 36
           It will be as described, letter from Crown to VCGLR on 20
13:41 37
           November 2015.
13:41 38
13:41 39
13:41 40
13:41 41
           EXHIBIT #RC0120 - LETTER FROM CROWN TO
13:41 42
           VCGLR DATED 20 NOVEMBER 2015
13:41 43
13:41 44
13:41 45
           COMMISSIONER: Sorry to interrupt. We are going to another
13:41 46
           document?
13:41 47
```

- 13:41 1 MR FINANZIO: Yes, we are. We're going to the validation
- 13:41 2 study of problem gambler indicators which is referred to in the
- 13:41 3 RSG Code of Conduct. It is tender bundle 17,
- 13:42 4 COM.0013.0001.0403.
- 13:42 5
- 13:42 6 Do you have that there, Ms Bauer?
- 13:42 7
- 13:42 8 A. Yes, it has. Thank you.
- 13:42 9
- 13:42 10 Q. This study is referred to in the Code; correct?
- 13:42 11
- 13:42 12 A. Yes, that's right.
- 13:42 13
- 13:42 14 Q. It is the most recent of the studies referred to in the Code?
- 13:42 15
- 13:42 16 A. That's right.
- 13:42 17
- 13:42 18 Q. It is regarded as an authoritative piece of work?
- 13:42 19
- 13:42 20 A. Yes, it is.
- 13:42 21
- 13:42 22 Q. The purpose of the study was to examine the utility and
- 13:42 23 appropriateness of different indicators to identify people with
- 13:43 24 problem gambling in venues; correct?
- 13:43 25
- 13:43 26 A. That's right.
- 13:43 27
- 13:43 28 Q. It looked at earlier studies, the 2007 study by some of the
- 13:43 29 same authors, and a 2002 study; didn't it?
- 13:43 30
- 13:43 31 A. 2007 --- and the 2002, I'm not sure if that is a different
- 13:43 32 study, I don't think it is a consequential study to this but I could
- 13:43 33 be very wrong.
- 13:43 34
- 13:43 35 Q. No, no, but what the 2014 study did was to survey all of the
- 13:43 36 work in this area, as well as do some of their own work to
- 13:43 37 validate the utility of these indicators?
- 13:43 38
- 13:43 39 A. That's right. Yes.
- 13:43 40
- 13:43 41 Q. I just want to draw your attention to the conclusion of the
- 13:43 42 study at 167. It is right, isn't it, that --- I will take you to the
- 13:44 43 passage and then I will ask you some questions.
- 13:44 44
- 13:44 45 The passage says at the bottom of that page, the last paragraph:
- 13:44 46
- 13:44 47 In sum, we believe the evaluation has provided a valuable

13:44 1	evidence base to support the translation of problem
13:44 2	gambling theory into staff practice under typical working
13:44 3	conditions in EGM venues. Early identification of key
13:44 4	problem gambling behaviours using the checklist can
13:44 5	facilitate confident, proactive interaction with customers
13:44 6	before they ask for help. Early intervention can reduce
13:44 7	the severity of problem gambling behaviour and outcomes
13:44 8	in both the short and long term. In some jurisdictions,
13:44 9	this tool will assist the industry to comply with legislative
13:45 10	requirements relating to identification of problem
13:45 11	gamblers.
13:45 12	
13:45 13	I'm right, aren't I, that that statement underpins the very rationale
13:45 14	for the existence of the list of observable signs in the Responsible
13:45 15	Service of Gaming Code of Conduct that Crown has; isn't it that
13:45 16	right?
13:45 17	
13:45 18	A. I think Crown identifies that it sources its signs from three
13:45 19	different studies and is also observant that there may be some
13:45 20	signs that are more identifiable in a casino environment as
13:45 21	opposed to in an EGM venue.
13:45 22	
13:45 23	Q. Yes, but to the extent that the casino environment has
13:45 24	2,600-odd EGMs, it's not an EGM environment; is it?
13:46 25	
13:46 26	A. Sorry, was that a double negative. So it contains an EGM
13:46 27	environment as well as containing other product.
13:46 28	
13:46 29	Q. A very significant EGM environment; correct?
13:46 30	
13:46 31	A. Yes, it does.
13:46 32	
13:46 33	Q. So to the extent that this study was largely concerned with
13:46 34	EGM environments, the findings of the study, at least as they
13:46 35	relate to EGM environments, are pretty compelling; aren't they?
13:46 36	Pretty important for Crown, relevant to Crown?
13:46 37	
13:46 38	A. Yes, they are. And, I suppose, I don't wish to be anything
13:46 39	other than clear, that this study affords a lot of information for
13:46 40	EGM venues over perhaps a casino, and I think the studies
13:46 41	identifies that some of the signs may be adapted for other types of
13:46 42	environment. That is one of the elements of the study as well.
13:46 43	
13:47 44	Q. If we apply the study this way, insofar as Crown has a very
13:47 45	extensive EGM environment, this study is highly relevant?
13:47 46	
13:47 47	A. Insofar as it does have EGMs, it is relevant, yes.

```
13:47 1
13:47 2
            Q. Highly relevant?
13:47 3
13:47 4
            A. I would just like to clarify that Crown is a distinct venue in
            relation to what is the experience in Victoria of pubs and clubs.
13:47 5
13:47 6
            So it obviously has different types of product and is a more
13:47 7
            destination venue, and has a number of ancillary services you
            would not find in a pub and club. So there distinctions.
13:47 8
13:47 9
13:47 10
            Q. Sure, but insofar as there are 2,600 EGMs at Crown that
13:47 11
            can be played by EGM players, and it's not --- the --- I withdraw
            that. The fact that there are restaurants elsewhere in the complex
13:48 12
13:48 13
            doesn't change the nature of problem gambling behaviour; does
13:48 14
            it?
13:48 15
13:48 16
            A. Oh, for people who are experiencing that, no.
13:48 17
13:48 18
            Q. So, if this study --- go back to page 167:
13:48 19
13:48 20
                  Early identification of key problem gambling behaviours
13:48 21
                  using the checklist can facilitate confident proactive
13:48 22
                  interaction with customers before they ask for help.
13:48 23
13:48 24
            That is true of an EGM player in a pub or a club as well as at
            Crown, isn't it?
13:48 25
13:48 26
13:48 27
            A. It certainly can be true for an EGM player, yes.
13:48 28
13:48 29
            Q. At Crown or at a pub or club; same, correct?
13:48 30
13:48 31
            A. Well, the environment is a little bit different to your point.
13:48 32
            Crown has a lot more gaming machines and it has to my point
13:48 33
            other product and other services that are not the same as a pub or
13:48 34
            a club.
13:48 35
13:48 36
            Q. But early intervention with a gambler sitting at a gaming
13:49 37
            machine is just as desirable, according to this study, at the casino
            as it would be at a pub or a club; isn't it?
13:49 38
13:49 39
13:49 40
            A. Yes, I agree.
13:49 41
13:49 42
            Q.
13:49 43
13:49 44
                  Early intervention can reduce the severity of problem
13:49 45
                  gambling behaviour and outcomes in both the short and
13:49 46
                  long term.
13:49 47
```

```
13:49 1
            That is equally true of a gambler at the casino as at a pub or
13:49 2
            a club?
13:49 3
13:49 4
            A. Yes, that's right.
13:49 5
13:49 6
            Q. All right.
13:49 7
13:49 8
            Can we go to page 203 of the document. This is where the
            experts who prepared this produced the --- actually, go to the
13:49 9
13:49 10
            page before. This tells you the colour code of the table:
13:49 11
13:50 12
                  RED = gambling problems probable. These behaviours
13:50 13
                 are more commonly observed than purple flagged
                 behaviours. They are much more likely to be shown by
13:50 14
                 people experiencing gambling problems and are good
13:50 15
13:50 16
                 predictors of problem gambling.
13:50 17
13:50 18
                  People displaying any red flag behaviours should be
13:50 19
                 observed over a period of time at a minimum. If you have
13:50 20
                  observed several red indicators or a mix of red and
                 orange indicators over a period of time, this person is
13:50 21
13:50 22
                  likely to be experiencing gambling problems and
13:50 23
                 an approach should be considered.
13:50 24
13:50 25
            A. Yes, I see that.
13:50 26
13:50 27
            Q. What you have in the table is:
13:50 28
13:51 29
                  13. Often gambles for long periods (3+ hours) without
13:51 30
                 a proper break.
13:51 31
13:51 32
            You see that?
13:51 33
13:51 34
            A. Yes, I see that.
13:51 35
13:51 36
            Q. And then 17:
13:51 37
13:51 38
                  Gambles intensely without reacting to what's going on
13:51 39
                 around him/her.
13:51 40
13:51 41
            A. I see that, yes.
13:51 42
13:51 43
            Q. In Crown's observable signs, it doesn't have --- it has
            "Often gambles for long period of time", doesn't it?
13:51 44
13:51 45
13:51 46
            A. That's right.
13:51 47
```

```
13:51 1
            Q. But it doesn't have "3+ hours", does it?
13:51 2
13:51 3
            A. No, it does not.
13:51 4
13:51 5
            Q. Neither does the observable signs have:
13:51 6
13:51 7
                 Gambles intensely without reacting to what's going on
                 around him/her.
13:51 8
13:51 9
13:51 10
            A. Mr Finanzio, that is not contained in the observable signs,
13:51 11
            however, that is one of the elements of the Responsible Service of
            Gaming training and there is actually a video that provides the
13:52 12
13:52 13
             participants of an example of what that might look like.
13:52 14
13:52 15
            Q. Yes. And the point is that systemically, allowing
13:52 16
            a customer to play for at least 12 hours without any break or
            interaction is not consistent with the literature that is referred to in
13:52 17
            the Code: is it?
13:52 18
13:52 19
13:52 20
            A. When one takes that in isolation, it's not.
13:52 21
13:52 22
            Q. In fact, there is nothing in the Code that expressly says that
            you have to wait 12 hours before it becomes an observable sign;
13:52 23
13:52 24
            is there?
13:52 25
13:52 26
            A. No, there's not.
13:52 27
13:52 28
            Q. The purpose of the Code is to minimise gambling harm;
13:52 29
            isn't it?
13:52 30
13:52 31
            A. That's part of the purpose, yes.
13:52 32
13:52 33
            Q. If the literature referred to in the Code suggests that
13:53 34
             gambling harm might be present as early as the three-hour mark,
            then the responsible approach to minimising that harm would be
13:53 35
            to ensure some interaction or break after the three-hour mark?
13:53 36
13:53 37
13:53 38
            A. And I absolutely note that this is a sign ---
13:53 39
13:53 40
            Q. Hang on, answer my question, please.
13:53 41
13:53 42
            A. Certainly. Could you repeat it, please.
13:53 43
13:53 44
            Q. A responsible approach to minimising that harm would be
            to ensure some interaction or break at the three-hour mark?
13:53 45
13:53 46
```

A. According to these signs, yes.

13:53 47

13:53 1 13:53 2 Q. And the current policy for play periods, given the way 13:53 3 we've explored how it operates, is that might not happen for four 13:53 4 times as long as that; isn't that so? 13:53 5 13:53 6 A. It's a possibility, yes. 13:53 7 13:53 8 Q. If that academic literature actually referred to in the Code 13:54 9 identifies a range, I've taken you a minute ago to your 13:54 10 submission --- to Crown's submission to the VCGLR in 2015, so 13:54 11 that was a year after this validation study was done; right? 13:54 12 13:54 13 A. Yes. 13:54 14 13:54 15 Q. And that made the observation that gamblers who gamble 13:54 16 for 5 or more hours without a break of 15 minutes or longer might be showing signs of problem gambling; correct? If the 13:54 17 academic literature referred to, taken as a whole, suggests 13:54 18 13:54 19 a range, say three to five hours, the way the policy works at the moment it is still more than double: isn't it? 13:54 20 13:54 21 13:54 22 A. Yes, that's right. 13:54 23 13:55 24 Q. There is, in fact, no research which supports waiting for 12 13:55 25 hours to pass before encouraging a break in play; there is? 13:55 26 13:55 27 A. Not that I'm aware of, no. 13:55 28 13:55 29 Q. Continuous play for 12 hours raises, at the very least, a risk that the person gambling after three hours is in the grip of some 13:55 30 kind of gamble harm; doesn't it? 13:55 31 13:55 32 13:55 33 A. It's a possibility. 13:55 34 13:55 35 Q. And that is true even if there are no other observable signs? 13:55 36 13:55 37 A. As I understand it, looking at the red flags as in compared to purple or orange, yes. 13:55 38 13:55 39 13:55 40 Q. There is no research to support a 24-hour play period before 13:55 41 a significant break in plays, is there? 13:55 42 13:56 43 A. No, there is not. 13:56 44 13:56 45 Q. The Play Period Policy implemented by Crown now for years have been inconsistent with the best research; haven't they? 13:56 46 13:56 47

13:56	1	A. Yes.
13:56	2	
13:56	3	Q. They are, I put to you, a show of the most irresponsible
13:56	4	approach to gambling.
13:56	5	
13:56	6	A. I wouldn't accept that it is irresponsible when there are
13:56	7	measures in place to measure the time of play.
13:56	8	
13:56	9	Q. Okay. I want to ask you a question now about the letter
13:56	10	that was received from Crown's solicitors on 26 May. Have you
13:57		been provided with a copy of that letter?
13:57	12	
13:57	13	A. I'm not sure which letter that is, Mr Finanzio, I'm sorry.
13:57	14	
13:57		COMMISSIONER: Before you move on, I will mark the studies
13:57		and the exhibit. It is a validation study of in-venue problem
13:57		gambling indicators by Thomas et al, February 2014. I will mark
13:57		it 121.
13:57		
	20	
	21	EXHIBIT #RC0121 - VALIDATION STUDY OF IN-VENUE
	22	PROBLEM GAMBLING INDICATORS BY THOMAS ET
	23	AL DATED FEBRUARY 2014
	24	
13:57	25	MP FINANZIO: Ms Rouar could you speak? Every time you
13.57		MR FINANZIO: Ms Bauer, could you speak? Every time you speak your face comes up on the screen.
13.57		speak your race comes up on the screen.
13:57		A. Okay, I will speak and I can murmur along the way if you
13:57		like if that helps.
13:57		inc it that helps.
13:57		Q. When the Commissioner speaks my screen goes blank, and
13:57		then
13:57		
13:58	35	A. I'll keep interjecting then. To assist.
13:58	36	
13:58	37	Q. Have you read the letter that has been provided to the
13:58	38	Commission in relation to Crown's Responsible Gaming
13:58	39	proposals?
13:58	40	
13:58		A. I think I know which letter you are referring to,
13:58		Mr Finanzio, but if it's not confidential, if I could be afforded
13:58		visibility, that would be terrific. I can get a hard copy if that's
13:58		
13:58		Q. What I will do is read to you the bits that are relevance. In
13:58		relation to time limits on play, Crown now proposes that it will
13:58	47	introduce the following time limits on playing at gaming

- 13:58 1 machines, table games and electronic table games. It says that
- 13:59 2 domestic players --- do you know what domestic players means?
- 13:59 3
- 13:59 4 A. Yes, I do. Those who are resident in Australia.
- 13:59 5
- 13:59 6 Q. So not just in Victoria, those who are resident in Australia?
- 13:59 7
- 13:59 8 A. That is my understanding, yes.
- 13:59 9
- 13:59 10 Q. Domestic players, 12 hours in any 24-hour period. So do I
- 13:59 11 understand that to mean that Crown now proposes to introduce
- 13:59 12 a cap on the number of hours that a player can play within any
- 13:59 13 24-hour period?
- 13:59 14
- 13:59 15 A. Yes, to 12 hours as opposed to 18 hours, yes.
- 13:59 16
- 13:59 17 Q. When you say in any 24-hour period, does that mean --- I'm
- 13:59 18 trying to understand what that might mean. If I play for four
- 14:00 19 hours before midnight, does that mean I get another 12 hours
- 14:00 20 after midnight or does my 24 hours start the moment I start
- 14:00 21 playing?
- 14:00 22
- 14:00 23 A. The 24 hours would start when you start playing, and there
- 14:00 24 is a difference between what is in casino land, I suppose, there is
- 14:00 25 a gaming day, which is not a calendar day, if you will.
- 14:00 26
- 14:00 27 Q. That's why I'm asking. So it's 12 hours in any 24 hours
- 14:00 28 commencing from the moment that the person starts to play?
- 14:00 29
- 14:00 30 A. That's my understanding, yes.
- 14:00 31
- 14:00 32 Q. With observation/intervention at 8 and 10 hours?
- 14:00 33
- 14:00 34 A. I don't see it in front of me, but I assume it will be scrolled
- 14:00 35 to. I don't recall ---
- 14:00 36
- 14:00 37 Q. That's the one. It is right there. All right. I just want to
- 14:01 38 draw out some distinctions. Now, the domestic players in 12
- 14:01 39 hours and 24 hours, the 12 hours there is the cap on the amount of
- 14:01 40 play possible as opposed to the current system, which is 12 hours
- 14:01 41 being the first time that someone will observe you?
- 14:01 42
- 14:01 43 A. That's right.
- 14:01 44
- 14:01 45 Q. That's a very significant difference; isn't it?
- 14:01 46
- 14:01 47 A. Yes, yes, it is a difference.

```
14:01 1
14:01 2
            Q. How long has Crown known that that significant change
            was necessary?
14:01 3
14:01 4
14:01 5
            A. So in terms of changing from the 24-hour period that we
            have discussed earlier to 18 hours, which took effect last year,
14:01 6
            and then in terms of the 12 hours, certainly I've had some
14:01 7
            discussions with my line manager and I think I may have
14:01 8
            provided that in my evidence yesterday that there have been
14:02 9
14:02 10
            discussions about what play periods might look like going
14:02 11
            forward.
14:02 12
14:02 13
            Q. Let's try and answer my question. How long has Crown
14:02 14
            known that this kind of significant change was necessary?
14:02 15
14:02 16
            A. I'm just reflecting, Mr Finanzio, as to what is necessary ---
14:02 17
14:02 18
            Q. I'm assuming ---
14:02 19
14:02 20
            A. I can't tell you --- I can only tell you that it has been
            discussed ---
14:02 21
14:02 22
14:02 23
            Q. I'm assuming ---
14:02 24
14:02 25
            A. --- with my line manager. As a matter of course Crown
            reviews a number of elements and --- I can't pinpoint the necessity
14:02 26
14:02 27
            of that, I'm sorry, Mr Finanzio.
14:02 28
14:02 29
            Q. Ms Bauer, let me ask you this: who is your line manager?
14:02 30
14:02 31
            A. Mr Blackburn.
14:02 32
14:03 33
            O. When did he start work at Crown?
14:03 34
14:03 35
            A. I believe a couple of months ago from memory.
14:03 36
14:03 37
            Q. So not before then?
14:03 38
14:03 39
            A. I don't recall specific conversations but, yeah, I don't recall.
14:03 40
14:03 41
            Q. Let's go now to observation and intervention at 8 hours and
            10 hours. How will I find those hours, 8 and 10, in the research?
14:03 42
14:03 43
14:03 44
            A. You would not.
14:03 45
14:03 46
            Q. They are still roughly double, if not more than double, what
            the research talks about; aren't they?
14:03 47
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```
14:03 1
14:03 2
           A. Yes, they are.
14:03 3
14:04 4
           O. Bear with me for a moment.
14:04 5
14:04 6
           COMMISSIONER: Are you leaving the letter?
14:04 7
14:04 8
           MR FINANZIO: I will tender the letter. If the letter isn't
14:04 9
           tender --- I think it is tender, Commissioner?
14:04 10
14:04 11
            COMMISSIONER: No, it hasn't been yet as far as I know.
14:04 12
14:04 13
            MR FINANZIO: We may as well do it.
14:04 14
14:04 15
            COMMISSIONER: It will be letter dated 26 May 2021 from
14:04 16
            Allens to Solicitors for the Commission, Exhibit 122.
14:04 17
      18
      19
            EXHIBIT #RC0122 - LETTER DATED 26 MAY 2021
      20
            FROM ALLENS TO SOLICITORS FOR THE
            COMMISSION
      21
      22
      23
14:04 24
            MR FINANZIO: I'm just going down my list of questions to
            make sure I don't ask something I've already asked. Bear with me
14:04 25
14:05 26
            for a moment.
14:05 27
14:05 28
            If Crown did in fact set up its Splunk system to observe players
            before 12 hours --- so the Splunk alerts were not sent at 12, but at
14:05 29
            5, just for example --- it would throw up a lot more alerts;
14:06 30
            wouldn't it?
14:06 31
14:06 32
14:06 33
            A. Yes, it would.
14:06 34
14:06 35
            Q. Probably thousands?
14:06 36
14:06 37
            A. Depending on the time of day, yes.
14:06 38
14:06 39
            Q. That would take more staff to deliver that service; wouldn't
            it? To be able to answer the Splunk?
14:06 40
14:06 41
            A. Yes, more staff would need to be observing or approaching
14:06 42
14:06 43
            as required, yes.
14:06 44
14:06 45
            Q. That would be an increased cost to Crown; wouldn't it?
14:06 46
14:06 47
            A. There could be an increased cost, and I also refer to the
```

- 14:06 1 current model where both Responsible Gaming and Gaming is
- 14:06 2 involved in the observable signs and the following up on our
- 14:06 3 alerts.
- 14:06 4
- 14:06 5 Q. Yes, we've talked about that. The point I'm making to you
- 14:06 6 is, you would need more RGAs on the ground to be answer all the
- 14:06 7 Splunks that would be coming if the timing of the alert was
- 14:07 8 shorter than 12 hours?
- 14:07 9
- 14:07 10 A. Yes. Yes, we would.
- 14:07 11
- 14:07 12 Q. Are the cost considerations factors that have influenced
- 14:07 13 Crown in setting its Play Period Policy?
- 14:07 14
- 14:07 15 A. In setting some of the Play Period Policy Crown was
- 14:07 16 cognisant that it is something that Crown staff all work together
- 14:07 17 on and obviously responsible gaming taking the key role, but it is
- 14:07 18 part of the culture of Crown. So from that perspective, that is my
- 14:07 19 answer.
- 14:07 20
- 14:07 21 Q. All right. Well, thank you for that answer. Do you have
- 14:07 22 the tables that were given to you before?
- 14:07 23
- 14:07 24 A. The register, Mr Finanzio?
- 14:08 25
- 14:08 26 Q. That's right. I'm just looking for my copy of them. This
- 14:08 27 will be the last little bit on the Code. Of course play periods are
- 14:08 28 not, or gambling often without a break, is not the only observable
- 14:08 29 sign. But there is a table in your materials heading "Extract (table
- 14:08 30 A)". It has the number 0026 in the last four digits.
- 14:08 31
- 14:09 32 A. Bear with me, Mr Finanzio. Yes, I do. I have it in front of
- 14:09 33 me, yes.
- 14:09 34
- 14:09 35 Q. All right. Can I just ask you this: ATMs, that is automatic
- 14:09 36 teller machines, are not meant to be within a certain distance of
- 14:09 37 the gaming floor; that's correct?
- 14:09 38
- 14:09 39 A. Yes, that's right.
- 14:09 40
- 14:09 41 Q. Part of that is if someone wants to use an ATM to get more
- 14:09 42 money out for gambling they have to take a break and get out of
- 14:09 43 the casino, and that's right, isn't it?
- 14:09 44
- 14:09 45 A. Yes, that's right.
- 14:09 46
- 14:09 47 Q. The utility of that break might be that the person takes

```
14:09 1
            a moment to reflect on whether or not they want to go through the
14:10 2
            rigmarole of getting more money out and gambling some more?
14:10 3
14:10 4
            A. Yes, that's right.
14:10 5
14:10 6
            Q. It is a preventative measure; isn't it?
14:10 7
14:10 8
            A. Yes, for some people it can be, yes.
14:10 9
14:10 10
            Q. I want to take you to this extract over the page on
            page 0027.
14:10 11
14:10 12
14:10 13
            A. Yes.
14:10 14
14:10 15
            Q. It is item 17 in the register.
14:10 16
14:10 17
            A. Right.
14:10 18
14:10 19
            Q.
14:10 20
14:10 21
                 Someone from Comms advised that Velvet Bar manager
14:10 22
                  called regarding a male who present at velvet bar where
                 he has been withdraw cash several times where he has
14:10 23
14:11 24
                  reached max withdrawal for the day. He then got
                  agitated and stated that he has lost a lot of money. RGA
14:11 25
                  attended where patron was found playing at D3500.
14:11 26
14:11 27
14:11 28
            I'm assuming that's a machine or some such thing. Is it possible
            to withdraw cash over the bar inside a casino?
14:11 29
14:11 30
14:11 31
            A. My understanding is up to $200 inclusive of the purchase.
14:11 32
14:11 33
            Q. I see.
14:11 34
14:11 35
            A. And then adds to your bank limit.
14:11 36
14:11 37
            Q. Yes, so if I have a higher bank limit, it could be higher?
14:11 38
14:11 39
            A. Yes. I'm not au fait with the limits, so could be.
14:11 40
14:11 41
            COMMISSIONER: I'm a little bit confused, Ms Bauer. Is the
14:12 42
            $200 limit the house limit, or if I have a credit card that allows
            me to take out $500 then the limit for me cashing out is my $500
14:12 43
14:12 44
            limit?
14:12 45
14:12 46
            A. Mr Commissioner, the limit would be $200 per transaction
            inclusive of any purchase, and my understanding is it does not
14:12 47
```

- 14:12 1 allow you to do credit purchase. It is EFTPOS only.
- 14:12 2
- 14:12 3 MR FINANZIO: Yes, but I think to the Commissioner's point, if
- 14:12 4 I have a daily transaction limit on my checking account for my
- 14:12 5 card, I could --- let's say I had a limit of \$1,000, if I bought five
- 14:12 6 beers, I could withdraw effectively \$1,000 cash over the counter
- 14:12 7 at Velvet Bar inside the casino; couldn't I?
- 14:12 8
- 14:13 9 COMMISSIONER: To be accurate, minus the cost of five beers.
- 14:13 10
- 14:13 11 MR FINANZIO: Pardon me. Minus the cost of five beers.
- 14:13 12
- 14:13 13 A. Yes, that's my understanding, and I hasten to add that I
- 14:13 14 haven't had more recent reconnaissance on this, but I do know
- 14:13 15 that there is a limit per purchase of an EFTPOS withdrawal of
- 14:13 16 \$200 per time, and my understanding is that it is the bank limit,
- 14:13 17 which could be to your point, \$1,000.
- 14:13 18
- 14:13 19 Q. Yes, and when you say "recent reconnaissance", just look at
- 14:13 20 the date of that entry.
- 14:13 21
- 14:13 22 A. Yes.
- 14:13 23
- 14:13 24 Q. 26 April this year. I'm assuming it is not illegal under the
- 14:13 25 relevant gambling codes and acts to have cash withdrawals over
- 14:13 26 the bar in the casino.
- 14:13 27
- 14:13 28 A. That's right.
- 14:13 29
- 14:13 30 Q. Do you agree with me that it is completely inconsistent with
- 14:13 31 the Responsible Service of Gaming to permit that to occur on the
- 14:13 32 casino floor when the ATMs aren't allowed to be within
- 14:14 33 50 metres of the edge of the casino?
- 14:14 34
- 14:14 35 A. I would suggest that there is a probability that a customer
- 14:14 36 might be using the cash for gaming, and equally it might be just
- 14:14 37 an easy way for someone to get cash. I don't have any other
- 14:14 38 opinion on that, other than that.
- 14:14 39
- 14:14 40 Q. How about we explore that. Do you think that the
- 14:14 41 customers with a gambling problem are most likely to use that
- 14:14 42 facility for the purpose of funding their gambling?
- 14:14 43
- 14:14 44 A. It is a possibility, but I also note that when we look at this
- 14:14 45 entry, that the observation made and the observations were passed
- 14:14 46 on as per the process, that there is something that is occurring
- 14:14 47 here that may be an issue for a person. So it was recommended to

- 14:15 1 be explored by the RGA.
- 14:15 2
- 14:15 3 Q. Yes, but it was recommended to be explored by the RGA in
- 14:15 4 circumstances where the person concerned had reached their
- 14:15 5 maximum withdrawal, where the person had become agitated and
- 14:15 6 where they complained that they had lost a lot of money.
- 14:15 7
- 14:15 8 A. At that point, yes. And I don't know the sequence of
- 14:15 9 events, on reading it, that that became apparent and then the
- 14:15 10 escalation was to the RGA.
- 14:15 11
- 14:15 12 Q. What if I quietly went along and withdrew my \$1,000 and
- 14:15 13 didn't say anything to anybody and didn't cause a stir, I might still
- 14:15 14 have a gambling problem, might I?
- 14:15 15
- 14:15 16 A. You could.
- 14:15 17
- 14:15 18 Q. And permitting cash withdrawals across the bar at the
- 14:15 19 casino is making it easier to get my hands on the cash when I buy
- 14:15 20 a beer than walking out of the casino down to the ATM 50 metres
- 14:15 21 away, isn't it?
- 14:15 22
- 14:15 23 A. It could be, yes.
- 14:15 24
- 14:15 25 Q. When you say "it could be", it really is; isn't it?
- 14:15 26
- 14:16 27 A. When I say "it could be", it depends on the customer's
- 14:16 28 propensity, whether they prefer to go to a bar or ATM.
- 14:16 29
- 14:16 30 Q. It is easier, isn't it?
- 14:16 31
- 14:16 32 A. It can be, however, it's also the fact that you must interact
- 14:16 33 with a person which my understanding is also, it is a preventative
- 14:16 34 measure for a number of people, which is why some of the
- 14:16 35 changes were made in the legislation so that if there were to be
- 14:16 36 any of this type of behaviour, you needed to interact with
- 14:16 37 a human who could make the necessary potential observable
- 14:16 38 signs.
- 14:16 39
- 14:16 40 Q. Isn't it better to say that in this respect, Crown is not
- 14:16 41 technically breaching the law, because there is no law against it?
- 14:16 42
- 14:16 43 A. That's true, yes.
- 14:16 44
- 14:16 45 Q. But it is not desirable, is it?
- 14:16 46
- 14:17 47 A. I contend that in terms of visibility, and in this instance, this

- 14:17 1 has been proven, that an observation was made and it was passed
- 14:17 2 on. So the fact that a person needs to interact with another person
- 14:17 3 has been drawn out in research that that can often be a factor in
- 14:17 4 thinking about the withdrawal when it involves a person.
- 14:17 5
- 14:17 6 Q. So you think it is a good thing?
- 14:17 7
- 14:17 8 A. I don't think it is a good thing, I just think it is a service that
- 14:17 9 can be provided.
- 14:17 10
- 14:17 11 Q. Is it a bad thing?
- 14:17 12
- 14:17 13 A. I have no opinion other than it is available and it has the
- 14:17 14 added protection of an interaction with a person that clearly in
- 14:17 15 this case observed that there may have been difficulties for the
- 14:17 16 customers.
- 14:17 17
- 14:17 18 Q. Let's move on. Are you familiar with the Bingo offering at
- 14:18 19 Crown?
- 14:18 20
- 14:18 21 A. I am familiar that we have previously offered Bingo prior to
- 14:18 22 lockdown, yes. But I don't have all the absolute detail on it but
- 14:18 23 I'm aware it has been offered to our loyalty program members,
- 14:18 24 yes.
- 14:18 25
- 14:18 26 Q. Okay, it's come to this. Who was responsible for putting
- 14:18 27 the program on? Not your line manager?
- 14:18 28
- 14:18 29 A. Sorry, not my?
- 14:18 30
- 14:18 31 Q. Line manager?
- 14:18 32
- 14:18 33 A. No, no. So the Bingo program, in terms of a member offer,
- 14:18 34 I believe, has been operating for many years. I don't recollect
- 14:18 35 exactly how many years but for some time.
- 14:18 36
- 14:18 37 Q. Who would the person putting the Bingo on report to?
- 14:19 38
- 14:19 39 A. So the Bingo program would be both a loyalty program and
- 14:19 40 a gaming initiative. Again I'm trying to recall, yes.
- 14:19 41
- 14:19 42 Q. Who is in charge --- who was in charge, or who is in charge
- 14:19 43 now of the loyalty and gaming programs?
- 14:19 44
- 14:19 45 A. So the loyalty program falls under the marketing program,
- 14:19 46 which is Mr Nicolas Emery, and the gaming programs fall under
- 14:19 47 --- at a more --- not at a C-suite level but to two executive general

- 14:19 1 managers, Mr Mark Carr(?) for gaming machines and Mr Tim
- 14:19 2 Barnett for table games.
- 14:19 3
- 14:19 4 Q. Back in 2019 Bingo was going on; wasn't it?
- 14:19 5
- 14:19 6 A. From my understanding it was, yes.
- 14:19 7
- 14:20 8 Q. All right. Was there any consultation with you or the RSG
- 14:20 9 staff before the program commenced?
- 14:20 10
- 14:20 11 A. I don't recall any, but then I don't recall whether it has been
- 14:20 12 in operation prior to my time in Responsible Gaming or not.
- 14:20 13
- 14:20 14 Q. Has it ever been reviewed by you in your capacity as the
- 14:20 15 Head of Responsible Service of Gaming?
- 14:20 16
- 14:20 17 A. No, it has not.
- 14:20 18
- 14:20 19 Q. To play, it is a thing that is offered to the loyalty program
- 14:20 20 members, isn't it?
- 14:20 21
- 14:20 22 A. That's right.
- 14:20 23
- 14:20 24 Q. To play, you have to be a member of the casino?
- 14:20 25
- 14:20 26 A. You have to be a member or a guest of a member.
- 14:20 27
- 14:20 28 Q. But a member of the general public can turn up on Bingo
- 14:20 29 day and get signed up on the spot; can't they?
- 14:20 30
- 14:20 31 A. If they would like to, yes.
- 14:20 32
- 14:21 33 Q. That's how Crown overcomes the prohibition in the
- 14:21 34 Gaming Regulation Act which prevents games like this being
- 14:21 35 open to the general public; you have to make them a member.
- 14:21 36
- 14:21 37 A. I'm not --- sorry, Mr Finanzio, I'm not familiar with the
- 14:21 38 legislation that applies to that.
- 14:21 39
- 14:21 40 Q. All right. Once you've joined up as a member of the casino
- 14:21 41 for the purposes of playing your Bingo game, you get all of the
- 14:21 42 casino promotional material; don't you?
- 14:21 43
- 14:21 44 A. If you've elected to receive that material, yes.
- 14:21 45
- 14:21 46 Q. You also receive when you arrive, having signed up, a \$5
- 14:21 47 token for the EGMs and a \$5 voucher for the gaming tables?

14:21 1 14:21 2 A. My understanding is there is an offer. I don't know the exact, but I take your point that it could be a token or a voucher, 14:21 3 14:22 4 as we might more commonly refer to it. 14:22 5 14:22 6 Q. How much does it cost people to play Bingo? 14:22 7 14:22 8 A. My understanding is that it is free. 14:22 9 14:22 10 Q. The sessions that run, as I understand it, there are three 14:22 11 sessions in a day; is that what you understand? 14:22 12 14:22 13 A. I would have to be very vague on that, Mr Finanzio. It's 14:22 14 been quite some time since it was run and it's not something that 14:22 15 I can recall. I have to take your word for it. 14:22 16 14:22 17 Q. Do you know the length of the sessions? 14:22 18 14:22 19 A. No. 14:22 20 14:22 21 Q. If I said to you that the session lengths for Bingo at Crown 14:22 22 were less in period, less hours, less time, and a greater gap between sessions, you'd have no way of saying that's not so? 14:22 23 14:23 24 14:23 25 A. I wouldn't, no. 14:23 26 14:23 27 Q. If that were so, that would provide plenty of time between 14:23 28 bingo sessions for the Bingo patrons to go around the casino and spend their \$5 token or \$5 voucher; wouldn't it? 14:23 29 14:23 30 14:23 31 A. That's a summary that can be made, but I don't know what 14:23 32 the session lengths are, nor do I know what the breaks are. I do 14:23 33 know that the conduct of Bingo is an area where it would take 14:23 34 quite some time to be anywhere near the gaming casino floor. 14:23 35 14:23 36 Q. The Bingo is played in Palladium Room; isn't it? 14:23 37 14:23 38 A. Yes, to my understanding it has been played in the Palladium Room, and from recollection it has been in other areas, 14:23 39 14:23 40 but I think lately in the Palladium, is that correct? 14:24 41 14:24 42 Q. I'm asking you. It seems you don't have ---14:24 43 14:24 44 A. I don't know. Sorry, just you were putting those questions 14:24 45 and I thought you had that information. I'm sorry, Mr Finanzio. 14:24 46

14:24 47

Q. No, what I'm really trying to do is test your understanding

- 14:24 1 of it. We can cut through this. 14:24 2 14:24 3 Is it right to say that you really don't know that much about how Bingo is delivered at the casino? 14:24 4 14:24 5 14:24 6 A. That's correct. 14:24 7 14:24 8 Q. It's right, isn't it, that loyalty card members receive all sorts 14:24 9 of enticements or invitations from the casino? 14:24 10 14:24 11 A. It would depend on if you have elected to receive information, any mail or anything like that from Crown. 14:24 12 14:24 13 O. For example, if I was getting that mail, there would be 14:25 14 things like "Come and gamble at the casino, you get free 14:25 15 14:25 16 parking." "Come and gamble at the casino, clock up points, you get to have dinner", and things like that? 14:25 17 14:25 18 14:25 19 A. I don't have the more recent promotions, if you will, which 14:25 20 would be part of that, in front of me. They may contain information about what's happening at the casino, and they may 14:25 21 14:25 22 contain information about what item is available or what is 14:25 23 happening, so, yes. 14:25 24 14:25 25 Q. Can I ask you this: it might be the same as Bingo, but your knowledge of the loyalty card or the loyalty program is pretty 14:25 26 14:25 27 limited? 14:25 28 14:25 29 A. No, my knowledge is, having worked within the casino for some time I have a reasonable knowledge of the loyalty program 14:25 30 14:26 31 and I have a knowledge of, for example, what promotions might 14:26 32 be offered because the promotions that might be offered have 14:26 33 a structured way of being approved, which is through the Legal department and through the Responsible Gaming department. 14:26 34 14:26 35 14:26 36 Q. Okay, so you do have a look at the promotions from an RSG point of view, do you? 14:26 37
- 14:26 38 14:26 39 A. Yes, we do.
- 14:26 41 Q. Do you think loyalty programs are consistent with
- 14:26 42 Responsible Service of Gaming?
- 14:26 43

14:26 40

- 14:26 44 A. In some ways the loyalty program, according to the fairly
- 14:26 45 limited research into loyalty programs and gambling, and in that
- 14:26 46 research it talks about it can have an effect which --- there still
- 14:26 47 needs to be established a causal relationship between a potential

- 14:27 1 issue with gambling and loyalty programs, but equally they can
- 14:27 2 also be utilised to assist in harm minimisation. So, for example,
- 14:27 3 using the data from the loyalty program to inform the workings of
- 14:27 4 the Crown model, for example, or the play periods, is very useful
- 14:27 5 in harm minimisation.
- 14:27 6
- 14:27 7 Q. Until recently, Crown has never undertaken any causal link
- 14:27 8 between loyalty programs and problem gambling, has it?
- 14:27 9
- 14:27 10 A. No, we have not.
- 14:27 11
- 14:27 12 Q. It's had the data to do it?
- 14:27 13
- 14:27 14 A. Yes.
- 14:27 15
- 14:27 16 Q. So why didn't it do it? Why did Crown just sit by, knowing
- 14:27 17 that there was an absence of evidence the causal link with the
- 14:27 18 data to conduct research and, not do any?
- 14:27 19
- 14:28 20 A. I don't know, it's not been something that I can answer.
- 14:28 21
- 14:28 22 Q. Do you know what loan sharking is?
- 14:28 23
- 14:28 24 A. Yes, I have an understanding of loan sharking.
- 14:28 25
- 14:28 26 Q. Let's make sure we are all on the same page. People
- 14:28 27 lending money to customers at high rates of interest to facilitate
- 14:28 28 their gambling?
- 14:28 29
- 14:28 30 A. And the instance of facilitating gambling, yes.
- 14:28 31
- 14:28 32 Q. And people who borrow the money in that kind of context
- 14:28 33 are clearly people in harm's way, aren't they?
- 14:28 34
- 14:28 35 A. Yes.
- 14:28 36
- 14:28 37 Q. They are clearly people with a gambling problem.
- 14:28 38
- 14:28 39 A. Mm-mm.
- 14:28 40
- 14:28 41 Q. And it is an identified observable sign, isn't it, asking
- 14:28 42 someone for money?
- 14:28 43
- 14:28 44 A. Yes, it is.
- 14:28 45
- 14:28 46 Q. You don't have to ask a loan shark, you can ask a friend and
- 14:29 47 it would still be an observable sign?

14:29 1 14:29 2 A. It can be, yes, it's noted. 14:29 3 14:29 4 Q. But asking a loan shark is a pretty strong sign; isn't it? 14:29 5 14:29 6 A. Yes. 14:29 7 14:29 8 Q. The presence of loan sharking in the casino means there is 14:29 9 --- or would be there is a market for them to ply their trade? 14:29 10 14:29 11 A. Yes, if it is a proven presence, yes. 14:29 12 14:29 13 Q. It means that there are people with gambling problems sufficient to put themselves at the risk of borrowing from that 14:29 14 type of lender; correct? 14:29 15 14:29 16 14:29 17 A. It could be, yes. 14:29 18 14:29 19 O. The Commission has heard evidence of how this 14:29 20 arrangement would work. 14:29 21 14:29 22 A. Right. 14:29 23 14:29 24 Q. This has been a problem --- loan sharking has been a problem at Crown in the past? 14:30 25 14:30 26 14:30 27 A. My understanding is that there has been some evidence of 14:30 28 loan sharking. 14:30 29 14:30 30 Q. There have been articles and studies undertaken in relation to it; are you familiar with that work? 14:30 31 14:30 32 14:30 33 A. I'm familiar with a study from a few years ago by the 14:30 34 Vietnamese Women's Association. 14:30 35 14:30 36 Q. I want to take you to a part of the Fifth Casino Review. That is in the tender bundle at tab 40. CRW.510.025.5690. The 14:30 37 passage I want to go to is at page 120 of that document. I think 14:31 38 that is the native page. I think that is what it's called. So the Fifth 14:31 39 Casino Review was completed in June 2013; wasn't it? 14:31 40 14:31 41 14:31 42 A. My understanding is yes. 14:31 43 14:31 44 Q. I'm not trying to trick you. 14:31 45

14:31 46

14:31 47

A. Yeah, no, no, I'm trying to refer from the title.

14:32 1	Q. I'm reading it from the front page of the document. I can
14:32 2	flick here, you can't.
14:32 3	
14:32 4	A. Thank you.
14:32 5	
14:32 6	Q. It is right, isn't it, that the casino review process starts
14:32 7	many months before the report is finally published?
14:32 8 14:32 9	A Voc that's two
14:32 9	A. Yes, that's true.
14:32 10	Q. So the Fifth Casino Review was well under way at the tail
14:32 11	end of 2012 and all through the first part of 2013.
14:32 13	ond of 2012 and an amough the first part of 2018.
14:32 14	A. If it is published in 2015, it would have commenced later
14:32 15	than that.
14:32 16	
14:32 17	Q. No, no, it's published in 2013.
14:32 18	
14:32 19	A. I beg your pardon, yes, it would have commenced around
14:32 20	about that time I imagine, yes.
14:32 21 14:32 22	Q. I just want to read to you what they said in the Fifth Casino
14.32 22	Review.
14:32 24	Review.
14:32 25	In discussions with law enforcement agencies, community
14:32 26	groups and Crown Melbourne Limited staff, loan
14:32 27	sharking was identified as a concern at the Melbourne
14:32 28	Casino.
14:32 29	
14:32 30	I want to skip over the next paragraph because that is just
14:33 31	a definition. I want to take you to the next paragraph after that
14:33 32	which reads:
14:33 33 14:33 34	Loan sharks can be predatory as they may target problem
14:33 35	Loan sharks can be predatory as they may target problem gamblers who borrow money to gamble. The targeting of
14:33 36	problem gamblers is a concern raised by community
14:33 37	groups who identified issues about loan sharking and the
14:33 38	fear of victims to report the matter to law enforcement
14:33 39	agencies due to threats. Law enforcement agencies
14:33 40	indicated to the VCGLR that indebtedness to loan sharks
14:33 41	can be a pathway to involvement in organised crime. For
14:33 42	example, people may be recruited to become involved in
14:33 43	drug smuggling or prostitution to pay off their debts to
14:33 44	loan sharks.
14:33 45 14:33 46	I'm going to skin over the part counts of narrowship not for any
14:33 46 14:33 47	I'm going to skip over the next couple of paragraphs not for any sneaky purpose, if you want to read them you can. I want to read
14.33 47	sheaky purpose, if you want to read them you can. I want to read

14:33 1	the last paragraph before we get to "Money laundering and
14:33 2	proceeds of crime":
14:33 3	
14:33 4	The VCGLR considers loan sharking, and in particular its
14:34 5	impact on individuals, to be a risk to responsible
	•
14:34 6	gambling and the integrity of gaming at the Melbourne
14:34 7	Casino. The VCGLR is encouraging that Crown
14:34 8	Melbourne has taken action in recent years against
14:34 9	suspected loan sharks. The VCGLR expects Crown
14:34 10	Melbourne Limited to monitor this type of activity closely
14:34 11	and take action as appropriate.
14:34 12	ana take action as appropriate.
	X 7
14:34 13	You see that?
14:34 14	
14:34 15	A. Yes, I do.
14:34 16	
14:34 17	Q. It's an issue that has been on the radar probably for longer
14:34 18	than this, but since at least 2013, as an issue that the casino needs
14:34 19	to take particular care in relation to?
	to take particular care in relation to:
14:34 20	
14:34 21	A. Yes.
14:34 22	
14:34 23	Q. I want to take you to another document.
14:34 24	
14:34 25	COMMISSIONER: Before you do that, I will mark sorry, it is
14:34 26	already an exhibit.
14:35 27	aneady an exhibit.
	AD FINANCIO I de la distancia de la CELLACI
14:35 28	MR FINANZIO: I want to show you this document. Tab 47.
14:35 29	
14:35 30	COMMISSIONER: You have to give us the document number.
14:35 31	
14:35 32	MR FINANZIO: Sorry, VCG.0001.0001.1856.
14:35 33	•
14:36 34	This is a file note prepared in the context of the VCGLR's review,
14:36 35	being the Sixth Review, where members of the Vietnamese
14:36 36	community conducted an interview, or were part of an interview
14:36 37	with Mr Ferris, a policy officer on 19 September 2017. I will
14:37 38	draw your attention first of all to paragraph 7:
14:37 39	
14:37 40	The AVWA was established in 1983.
14:37 41	
14:37 42	To give some background to the Vietnamese women in prison
14:37 43	
	there, I will just ask you to read that. Then it says after the
14:37 44	temporary casino opened in 1994 that person suggested that the
14:37 45	rate of incarceration for men was two or three times the State rate,
14:37 46	and that women on average and that these women represented
14:37 47	approximately 15 per cent of all prisoners. The major reason the

14:37 1 women were there were because of casino gambling debts and 14:38 2 gambling debts. That is something you've been made in the 14:38 3 course of your work as the Responsible Service of Gaming GM, 14:38 4 haven't you? 14:38 5 14:38 6 A. Yes, I've been made aware of it in relation to the Sixth 14:38 7 Review from memory, also via meetings I've had with the CEO, Cam Nguyen, and the ongoing interactions we have with the 14:38 8 14:38 9 Australian Vietnamese association. 14:38 10 14:38 11 Q. You have ongoing relations with those entities? 14:38 12 14:38 13 A. We do. 14:38 14 14:38 15 Q. Is it right that this loan sharking activity which has occurred 14:38 16 at the casino in the past is still ongoing? 14:38 17 14:38 18 A. I don't have visibility that the loan sharking --- the activity 14:38 19 is something that is referred to our Security Services department in terms of the severity of the matter. I know we view it, of 14:39 20 course, in the context that it ought be viewed, which is 14:39 21 14:39 22 unacceptable and illegal and, therefore, we make every effort to obtain information so that that can be provided to law 14:39 23 14:39 24 enforcement agencies as appropriate. So, absolutely, in my 14:39 25 experience, it is not tolerated. 14:39 26 14:39 27 Q. But you are unable to speak in more detail about that from 14:39 28 your perspective as the Responsible Service of Gaming person; is 14:39 29 that right? 14:39 30 14:39 31 A. The visibility I have is, for example, if it is something that 14:39 32 is raised in the context of an interaction that a Responsible 14:39 33 Gaming staff member might have, and there may be a narrative, 14:39 34 and as you've noted in the register, there is a narrative proportion 14:39 35 in which case I observe --- and I can't tell you the last time I observed it, however, every attempt has been made to assist the 14:40 36 person with the information that is presented and then to pass it 14:40 37 on either to our security department or to the law enforcement 14:40 38 14:40 39 agencies as appropriate. 14:40 40 14:40 41 COMMISSIONER: That's not the only source of your information, is it, though, Ms Bauer? You said you consult with 14:40 42 these community organisations, including the Vietnamese 14:40 43 14:40 44 community; correct?

Mr Commissioner.

A. Yes. So I will personally have a --- sorry,

14:40 45 14:40 46

14:40 47

14:40 1	
14:40 2	COMMISSIONER: You are involved with those discussions
14:40 3	with the community groups?
14:40 4	
14:40 5	A. So I have been involved in discussions some years ago and
14:40 6	we also have an ongoing dialogue with one of our Responsible
14:40 7	Gaming Advisors and our responsible gaming psychologists with
14:40 8	the Vietnamese Women's Association. I'm not aware, and I don't
14:40 9	have any minutes of meetings that were held and whether loan
14:41 10	sharking was raised in those meetings, but I do know we have
14:41 11	an ongoing dialogue.
14:41 12	
14:41 13	COMMISSIONER: And if loan sharking was raised during the
14:41 14	course of the meetings between the Vietnamese Women's
14:41 15	Association and Crown representatives, isn't that something that
14:41 16	ordinarily should be passed on to you?
14:41 17	
14:41 18	A. I would expect it to be in the first instance to be passed on
14:41 19	to the Security department, yes. And it might be raised with me.
14:41 20	Yes, it should be raised with me and it has been.
14:41 21	
14:41 22	COMMISSIONER: Can I take it that in the past, in the
14:41 23	not-so-distant past, you have been told of the concerns of the
14:41 24	Vietnamese Women's Association, that they are worried about
14:41 25	members of their community being victims of loan sharking?
14:41 26	
14:41 27	A. Yes, I have.
14:41 28	
14:41 29	COMMISSIONER: Especially the women members of
14:41 30	Vietnamese community?
14:41 31	
14:41 32	A. Yes, I have.
14:41 33	
14:41 34	COMMISSIONER: I'm not 100 per cent sure about this, but
14:42 35	I think I've read that quite a large proportion of the people who
14:42 36	come and gamble at the casino are members of the Vietnamese
14:42 37	community?
14:42 38	
14:42 39	A. Mr Commissioner, I don't have the statistics. I can only go
14:42 40	by what has been my experience, and my experience is that there
14:42 41	is certainly a good representation of the Vietnamese community
14:42 42	playing at the casino, yes. I don't have the details, so.
14:42 43	COMMISSIONED N. 1414 by 1.5 cm 2 d 2 d 2 d 2 d 2 d 2 d 2 d 2 d 2 d 2
14:42 44	COMMISSIONER: No, I didn't ask for statistical information.
14:42 45	I was trying to work out these two positions: one, a large number
14:42 46	of the patrons are from the Vietnamese community, one, and,
14:42 47	secondly, umbrella organisations of the Vietnamese community

14:42 1	inform the casino representatives of their concern about loan
14:42 2	sharking which can have adverse affects on members of the
14:43 3	Vietnamese community.
14:43 4	
14:43 5	A. Yes, Mr Commissioner.
14:43 6	
14:43 7	COMMISSIONER: Okay, thanks. I was going to have a break
14:43 8	about now.
14:43 9	
14:43 10	MR FINANZIO: I'm about to move to another topic,
14:43 11	Commissioner.
14:43 12	
14:43 13	COMMISSIONER: All right, we will have a 10-minute break
14:43 14	now, if that's okay for everyone.
14:43 15	
14:43 16	MR FINANZIO: Thank you.
14:43 17	·
14:43 18	A. Thank you.
14:43 19	·
14:43 20	
14:43 21	ADJOURNED [2:43P.M.]
15:02 22	
15:02 23	
	DECUMED 12 ASD M.I.
15:02 24	RESUMED [3:02P.M.]
	RESUMED [3:02P.M.]
15:02 24 15:02 25 15:02 26	RESUMED [3:02P.M.]
15:02 25	
15:02 25 15:02 26	COMMISSIONER: Everybody back online can hear me?
15:02 25 15:02 26 15:02 27	COMMISSIONER: Everybody back online can hear me?
15:02 25 15:02 26 15:02 27 15:02 28 15:02 29	
15:02 25 15:02 26 15:02 27 15:02 28 15:02 29 15:02 30	COMMISSIONER: Everybody back online can hear me? A. Yes, Mr Commissioner.
15:02 25 15:02 26 15:02 27 15:02 28 15:02 29 15:02 30 15:02 31	COMMISSIONER: Everybody back online can hear me? A. Yes, Mr Commissioner. COMMISSIONER: I did have a look during the course of the
15:02 25 15:02 26 15:02 27 15:02 28 15:02 29 15:02 30 15:02 31 15:02 32	COMMISSIONER: Everybody back online can hear me? A. Yes, Mr Commissioner. COMMISSIONER: I did have a look during the course of the break at the Casino Control Act. Section 81AA might make
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15:02 25 15:02 26 15:02 27 15:02 28 15:02 29 15:02 30 15:02 31 15:02 32 15:02 33 15:02 34	COMMISSIONER: Everybody back online can hear me? A. Yes, Mr Commissioner. COMMISSIONER: I did have a look during the course of the break at the Casino Control Act. Section 81AA might make illegal cash to be taken out at the bar more than once if the same credit card is used. The way the statute works, badly drafted, as
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15:02 25 15:02 26 15:02 27 15:02 28 15:02 29 15:02 30 15:02 31 15:02 32 15:02 33 15:02 34 15:02 35 15:02 36 15:02 37	COMMISSIONER: Everybody back online can hear me? A. Yes, Mr Commissioner. COMMISSIONER: I did have a look during the course of the break at the Casino Control Act. Section 81AA might make illegal cash to be taken out at the bar more than once if the same credit card is used. The way the statute works, badly drafted, as is now apparent, it assumes you can only take out \$200. It doesn't deal with multiple taking out of \$200 unless you use the same credit card. If you use the same credit card it is illegal. If you use
15:02 25 15:02 26 15:02 27 15:02 28 15:02 29 15:02 30 15:02 31 15:02 32 15:02 33 15:02 34 15:02 35 15:02 36 15:02 37 15:02 38	COMMISSIONER: Everybody back online can hear me? A. Yes, Mr Commissioner. COMMISSIONER: I did have a look during the course of the break at the Casino Control Act. Section 81AA might make illegal cash to be taken out at the bar more than once if the same credit card is used. The way the statute works, badly drafted, as is now apparent, it assumes you can only take out \$200. It doesn't deal with multiple taking out of \$200 unless you use the same credit card. If you use the same credit card it is illegal. If you use different credit cards you can, with a bit of skill, avoid the
15:02 25 15:02 26 15:02 27 15:02 28 15:02 29 15:02 30 15:02 31 15:02 32 15:02 33 15:02 34 15:02 35 15:02 36 15:02 37 15:02 38 15:02 38	COMMISSIONER: Everybody back online can hear me? A. Yes, Mr Commissioner. COMMISSIONER: I did have a look during the course of the break at the Casino Control Act. Section 81AA might make illegal cash to be taken out at the bar more than once if the same credit card is used. The way the statute works, badly drafted, as is now apparent, it assumes you can only take out \$200. It doesn't deal with multiple taking out of \$200 unless you use the same credit card. If you use the same credit card it is illegal. If you use different credit cards you can, with a bit of skill, avoid the operation of the section. Anyhow, that is a point for later. But
15:02 25 15:02 26 15:02 27 15:02 28 15:02 29 15:02 30 15:02 31 15:02 32 15:02 33 15:02 34 15:02 35 15:02 36 15:02 37 15:02 38 15:03 39 15:03 40	COMMISSIONER: Everybody back online can hear me? A. Yes, Mr Commissioner. COMMISSIONER: I did have a look during the course of the break at the Casino Control Act. Section 81AA might make illegal cash to be taken out at the bar more than once if the same credit card is used. The way the statute works, badly drafted, as is now apparent, it assumes you can only take out \$200. It doesn't deal with multiple taking out of \$200 unless you use the same credit card. If you use the same credit card it is illegal. If you use different credit cards you can, with a bit of skill, avoid the
15:02 25 15:02 26 15:02 27 15:02 28 15:02 29 15:02 30 15:02 31 15:02 32 15:02 33 15:02 34 15:02 35 15:02 36 15:02 37 15:02 38 15:03 39 15:03 40 15:03 41	COMMISSIONER: Everybody back online can hear me? A. Yes, Mr Commissioner. COMMISSIONER: I did have a look during the course of the break at the Casino Control Act. Section 81AA might make illegal cash to be taken out at the bar more than once if the same credit card is used. The way the statute works, badly drafted, as is now apparent, it assumes you can only take out \$200. It doesn't deal with multiple taking out of \$200 unless you use the same credit card. If you use the same credit card it is illegal. If you use different credit cards you can, with a bit of skill, avoid the operation of the section. Anyhow, that is a point for later. But it's just worth noting that it is attempted to be covered by the Act.
15:02 25 15:02 26 15:02 27 15:02 28 15:02 29 15:02 30 15:02 31 15:02 32 15:02 33 15:02 34 15:02 35 15:02 36 15:02 37 15:02 38 15:03 39 15:03 40 15:03 41 15:03 42	COMMISSIONER: Everybody back online can hear me? A. Yes, Mr Commissioner. COMMISSIONER: I did have a look during the course of the break at the Casino Control Act. Section 81AA might make illegal cash to be taken out at the bar more than once if the same credit card is used. The way the statute works, badly drafted, as is now apparent, it assumes you can only take out \$200. It doesn't deal with multiple taking out of \$200 unless you use the same credit card. If you use the same credit card it is illegal. If you use different credit cards you can, with a bit of skill, avoid the operation of the section. Anyhow, that is a point for later. But
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15:02 25 15:02 26 15:02 27 15:02 28 15:02 29 15:02 30 15:02 31 15:02 32 15:02 33 15:02 34 15:02 35 15:02 36 15:02 37 15:02 38 15:02 37 15:03 40 15:03 41 15:03 42 15:03 43 15:03 44	COMMISSIONER: Everybody back online can hear me? A. Yes, Mr Commissioner. COMMISSIONER: I did have a look during the course of the break at the Casino Control Act. Section 81AA might make illegal cash to be taken out at the bar more than once if the same credit card is used. The way the statute works, badly drafted, as is now apparent, it assumes you can only take out \$200. It doesn't deal with multiple taking out of \$200 unless you use the same credit card. If you use the same credit card it is illegal. If you use different credit cards you can, with a bit of skill, avoid the operation of the section. Anyhow, that is a point for later. But it's just worth noting that it is attempted to be covered by the Act.
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15:02 25 15:02 26 15:02 27 15:02 28 15:02 29 15:02 30 15:02 31 15:02 32 15:02 33 15:02 34 15:02 35 15:02 36 15:02 37 15:02 38 15:02 37 15:03 40 15:03 41 15:03 42 15:03 43 15:03 44	COMMISSIONER: Everybody back online can hear me? A. Yes, Mr Commissioner. COMMISSIONER: I did have a look during the course of the break at the Casino Control Act. Section 81AA might make illegal cash to be taken out at the bar more than once if the same credit card is used. The way the statute works, badly drafted, as is now apparent, it assumes you can only take out \$200. It doesn't deal with multiple taking out of \$200 unless you use the same credit card. If you use the same credit card it is illegal. If you use different credit cards you can, with a bit of skill, avoid the operation of the section. Anyhow, that is a point for later. But it's just worth noting that it is attempted to be covered by the Act. MR FINANZIO: Thank you.

```
15:03 1
15:03 2
           MR FINANZIO: Okay.
15:03 3
15:03 4
           COMMISSIONER: If Ms Bauer says something.
15:03 5
15:03 6
           A. Yes, I can say something and yes, I can see you both.
15:03 7
15:03 8
           A. Thank you.
15:03 9
15:03 10
            COMMISSIONER: I just wanted to make sure I could hear.
15:03 11
15:03 12
            MR FINANZIO: Ms Bauer, are you there?
15:03 13
15:03 14
            A. Yes, I am.
15:03 15
15:03 16
            Q. I've asked you some questions during the course of the day
            about the question about Crown collecting data to assess the
15:03 17
            effectiveness of its RSG program. Let me put it to you this way:
15:04 18
15:04 19
            you don't presently collect data to monitor the effectiveness of
            your RSG program; do you?
15:04 20
15:04 21
15:04 22
            A. We collect data in a number of areas to assist us with this
            and those areas include the self-exclusion program and the
15:04 23
15:04 24
            time-out program and off the top of my head there are variations
            of those programs. So, for example, the self-exclusion revocation
15:04 25
            program we collect data on, to ascertain or evaluate as best as
15:04 26
15:04 27
            possible, yes.
15:04 28
15:04 29
            Q. But you don't collect data, for example, I think I asked you
15:04 30
            about the number of Splunks that might go unanswered?
15:05 31
15:05 32
            A. No, we don't.
15:05 33
15:05 34
            Q. You don't produce metrics which talk about or assess the
15:05 35
            timeliness of the delivery of the current Play Period Policy?
15:05 36
15:05 37
            A. Sorry, I missed the middle section of that, Mr Finanzio.
15:05 38
15:05 39
            Q. You don't assess the timeliness or critique the timeliness or
            collect data about the timeliness of the delivery of reminders
15:05 40
15:05 41
            under the Play Periods Policy?
15:05 42
15:05 43
            A. No, we don't.
15:05 44
15:05 45
            Q. You don't check to see whether your staff, six months on
            from having taken the induction and introduction training
15:05 46
            programs, actually remember what they've been taught in their
15:05 47
```

```
15:05 1
           1.5-hour sessions?
15:05 2
15:05 3
           A. No.
15:05 4
15:06 5
           Q. I can take you to the transcript of this if you wish. Perhaps
           I will do that. In the process of the Sixth Review, the VCGLR
15:06 6
           interviewed Mr John Horvath: do vou remember who he was?
15:06 7
15:06 8
15:06 9
           A. Yes, I do.
15:06 10
15:06 11
            Q. We have a transcript of his interview. I want to take you to
            a passage of it. It is in tab 53, Commissioner. For the operator,
15:06 12
            VCG.0001.0003.1632.
15:06 13
15:06 14
15:06 15
            COMMISSIONER: Before I go to that tab, I will mark as
15:06 16
            Exhibit 123 the file note of Garry Ferris, policy officer, 19
            September 2017. Subject: meeting with the Australian
15:07 17
            Vietnamese Women's Association.
15:07 18
      19
      20
            EXHIBIT #RC0123 - FILE NOTE OF MR GARRY FERRIS,
      21
      22
            POLICY OFFICER, DATED 19 SEPTEMBER 2017 -
            SUBJECT: MEETING WITH THE AUSTRALIAN
      23
            VIETNAMESE WOMEN'S ASSOCIATION
      24
      25
      26
            COMMISSIONER: Now I go to tab 53; is that right?
15:07 27
15:07 28
15:07 29
            MR FINANZIO: That's right, tab 53. In that, at pages 44 and 45
            there is a discussion there --- it should be --- the page number
15:07 30
15:07 31
            should be 0043 in the top right corner.
15:08 32
15:08 33
            A. I have a little blockage at the top of the page but I notice the
15:08 34
            second page ends in 44.
15:08 35
15:08 36
            Q. Yes, that's right, so the page on the left, bottom of the
            page is an excerpt from Mr Chappell who was the VCGLR's
15:08 37
15:08 38
            director of this process. He asked a question and I will read it to
            you. He says:
15:08 39
15:08 40
15:08 41
                 MR CHAPPELL: Okay, well, just getting back to things
                 that would demonstrate the value of the process. We've
15:08 42
                 spoken to Sonja and she's also indicated the availability
15:08 43
                 performance indicator which is important, but in a way
15:08 44
15:08 45
                 that's like saying we've got a fully staffed hospital here but
                 not talking about how many patients you have or whether
15:08 46
                 the hospital makes them better or worse. So has there
15:08 47
```

15:08	1	been consideration given to looking at some measures
15:08	2	that would be focused, not just on the offer that's made
15:08	3	but on outcomes that come from it? I know that these
15:09	4	things are certainly not capable of being precise but have
15:09	5	you thought of any measures or any
15:09	6	
15:09	7	Clearly the nature of the question is asking about the value of the
15:09	8	VCGLR measures that have been discussed. Then Professor
15:09	9	Horvath says:
15:09	-	Tion value says.
15:09	-	Lots of discussion but we don't have a I don't have
15:09		a robust answer for you because look it's a difficult area.
15:09		If you look at the literature and we spend a lot of time
15:09		seeing what's out there. So much of it is anecdotal, so
15:09		· · · · · · · · · · · · · · · · · · ·
		much of it is not terribly good literature. I don't have
15:09		a robust measure that you're looking for to say this
15:09		program is delivering what we believe. What we do, the
15:09		processes, let me come back another way. Currently,
15:10		healthcare evaluation, you're absolutely right, is process
15:10		reporting nationally; public and private.
15:10		
15:10		And then he goes on to talk about healthcare. Then at the bottom
15:10		he says:
15:10	24	
15:10	25	At the moment at Crown, we have process measures, not
15:10	26	outcome measures.
15:10	27	
15:10	28	That is right, isn't it? You are able to explain to us all the process
15:10	29	offerings that are available, but you haven't got in place any
15:10	30	metric or system for analysing what the outcomes of the
15:10	31	processes you offer are?
15:10	32	
15:10	33	A. Yes, we have only some outcome measures but the
15:10		predominance to your point is process measures, yes.
15:10		
15:10		Q. Yes. So that is like saying "We've got a great hospital, but
15:10		we don't know how many patients we are actually dealing with."
15:10		Right?
15:10		Mgm.
15:10		A. I don't know how to respond to the analogy, Mr Finanzio.
15:10		71. I don't know now to respond to the undogy, will I manzio.
15:10		Q. It is Mr Chappells' analogy so we've leave it to him. That
15:11		was an observation made by Professor Horvath on 10 April 2016.
15:11		was an observation made by Frotessor Horvath on 10 April 2010.
		A Dight
15:11		A. Right.
15:11		O. Le des Clark Designs des VOCLD. 1, 41, 1
15:11	4/	Q. In the Sixth Review, the VCGLR made this observation:

```
15:11 1
15:11 2
                 There is no objective data reporting by Crown on the
15:11 3
                 performance of the business in respect of Responsible
15:11 4
                 Service of Gaming.
15:11 5
15:11 6
            That is true as it was in June 2018 as it is today; isn't it?
15:11
15:11 8
            A. To some degree it is true, yes, it's true.
15:11 9
15:11 10
            Q. What degree isn't it true?
15:11 11
15:11 12
            A. So to the degree I mentioned earlier, where we have taken
            steps to evaluate, for example, the self-exclusion program, and
15:11 13
            I think I have mentioned in evidence before that we have taken
15:11 14
            that information to the National Association for Gaming Studies
15:12 15
15:12 16
            Conferences, and we have evaluation around the time-out
15:12 17
            program agreements, and we're currently in the process of
            completing a review of the self-exclusion revocation process.
15:12 18
15:12 19
15:12 20
            O. Yes. As a percentage of the activities conducted by RGAs
            and all other staff in the delivery of the RSG service, what
15:12 21
15:12 22
            percentage do you say you are presently evaluating or planning to
15:12 23
            evaluate?
15:12 24
15:12 25
            A. I would be hard-pressed to put a percentage, but when
            I think about some of the evaluation is conversations with
15:12 26
15:12 27
            customers, it might be 5 per cent. In relation to your query in
            terms of evaluation for the future, we understand we have a gap,
15:13 28
15:13 29
            and we are in the process of commencing recruitment for
15:13 30
            an evaluation manager.
15:13 31
15:13 32
            Q. That is very interesting to hear. You are in the process of
15:13 33
            engaging or recruiting that person?
15:13 34
15:13 35
            A. Mm-hmm.
15:13 36
15:13 37
            Q. That hasn't happened yet?
15:13 38
15:13 39
            A. No, that's right.
15:13 40
15:13 41
            Q. Has the recruitment process started?
15:13 42
15:13 43
            A. No, not yet.
15:13 44
15:13 45
            Q. Has the job description been written?
15:13 46
15:13 47
            A. Yes, it has.
```

15:13	1	
15:13	2	Q. Has the consultant been engaged to recruit the person?
15:13	3	
15:13	4	A. Not at this point, and the process is usually that it goes
15:13	5	through the recruitment within Crown.
15:13	6	
15:13	7	Q. Right. What is the timeline for that to occur? When do we
15:14		expect that to happen?
15:14	9	
15:14		A. In the next couple of months, dependent upon the
15:14		recruitment process.
15:14		
15:14		Q. I see. Before I ask you to the next question, I take you to
15:14		another document.
15:14		
15:14		,
15:14		transcript, if I haven't already done that?
15:14		
15:14		COMMISSIONER: You have not. That will be the transcript of
15:14		the evidence of Professor Horvath of his interview with the
15:14		regulator. That will be Exhibit 124.
15:14		
15:14		EXTENDED TO COMPANY TO A MICCORD OF INTERPRETATION
15:14		EXHIBIT #RCPH0124 - TRANSCRIPT OF INTERVIEW
15:14		WITH PROFESSOR JOHN STEPHEN HORVATH BY
15:14		THE REGULATOR
15:14		
15:14		MD FINANTIO. The ale
15:14		MR FINANZIO: Thank you.
15:14		COMMISSIONED. Which is the next tak asserbar?
15:15		COMMISSIONER: Which is the next tab number?
15:15		MR FINANZIO: The tab number is 67 in the bundle.
15:15		
15:15 15:15		CRW.510.029.6274. And if you go to the next page, 6275.
		COMMISSIONED, 6275 is not in my hundle
15:15 15:15		COMMISSIONER: 6275 is not in my bundle.
15:15		MR FINANZIO: At tab 67?
15:15		WIR FINANZIO. At tab 07?
15:15		COMMISSIONER: At tab 67 I have 6274, just a single page.
15:15		Don't worry, I will sort it out.
15:16		Don't wony, I win sort it out.
15:16		MR FINANZIO: It should be in there, a letter of 29 June is the
15:16		next page, 6275.
15:16		neat page, 0213.
15:16		COMMISSIONER: The letter of 29 June there is an email
15.10 15.16		

```
15:16 1
           just a single page.
15:16 2
15:16 3
           MR FINANZIO: No attachments?
15:16 4
           COMMISSIONER: No attachments.
15:16 5
15:16 6
15:16 7
           MR FINANZIO: Bear with me for one moment, Commissioner.
15:16 8
15:16 9
           COMMISSIONER: If you bring it up on the screen, I will work
15:16 10
           it out after the hearing.
15:16 11
15:16 12
            MR FINANZIO: If the operator can move to the next page,
            please, 6275. Operator?
15:16 13
15:17 14
15:17 15
            COMMISSIONER: He might not have it either.
15:17 16
15:17 17
            MR FINANZIO: Okay. What about 6278?
15:17 18
15:17 19
            COMMISSIONER: 6278 is the strategic plan.
15:17 20
15:17 21
            MR FINANZIO: Okay. I was going to that document in the
15:17 22
            sequence. That is the destination. I will narrate on the pathway.
15:17 23
15:17 24
            COMMISSIONER: Does that mean you don't want to mark as
            an exhibit, page 6274, which is the Fielding email?
15:17 25
15:17 26
15:17 27
            MR FINANZIO: I don't need to mark that as an exhibit. We will
15:17 28
            tender tomorrow 6275 which is (inaudible) letter attached to this
15:17 29
            document.
15:17 30
15:17 31
            COMMISSIONER: I will let that go.
15:17 32
15:17 33
            MR FINANZIO: I will talk Ms Bauer through the covering
15:17 34
            letter, or the substance of the covering letter. It's pretty
15:18 35
            straightforward.
15:18 36
15:18 37
            Ms Bauer, are you there?
15:18 38
15:18 39
            A. Yes, I am.
15:18 40
15:18 41
            Q. Great. One of the recommendations of the Sixth Review
            was Recommendation 14, and Recommendation 14 required or
15:18 42
            recommended that by 1 July 2014, Crown would develop and
15:18 43
15:18 44
            implement a Responsible Gaming strategy focusing on the
15:18 45
            gambling-related harm to persons attending the casino, and then it
            listed a number of things that should be included. You remember
15:18 46
            that, you would have been involved in the preparation of the
15:18 47
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15:18 1
           strategy?
15:18 2
15:18 3
           A. Yes, I was, yes.
15:18 4
15:18 5
           MR FINANZIO: For your benefit, Commissioner, the letter
15:18 6
           dated 29 June 2019 is merely the covering letter which attaches
15:18 7
           the strategic plan which I'm now proposing to go to. So if I can
           ask you to go paragraph 1.2 --- that's not correct.
15:19 8
15:19 9
15:19 10
            COMMISSIONER: I don't think that will help.
15:19 11
15:19 12
            MR FINANZIO: I think what has happened is it's not 1.2, it's
15:19 13
15:19 14
15:19 15
            COMMISSIONER: Very similar.
15:19 16
15:19 17
            MR FINANZIO: I halved it!
15:19 18
15:20 19
            2.4 is a SWOT analysis which was undertaken in the
15:20 20
            recommendation of the Sixth Review. Can you see that?
15:20 21
15:20 22
            A. Yes, I can see the SWOT.
15:20 23
15:20 24
            O. You are familiar with the document?
15:20 25
15:20 26
            A. Yes, I am.
15:20 27
15:20 28
            Q. You would have been involved in the preparation of it?
15:20 29
15:20 30
            A. Yes, I was.
15:20 31
15:20 32
            Q. Okay, the SWOT analysis, it says below:
15:20 33
15:20 34
                 .... was developed by consolidating a wide range of
15:20 35
                 inputs, including:
15:20 36
15:20 37
                 - The findings and recommendations of the s25 review;
15:20 38
15:20 39
                 - Internal workshops and executive review; and
15:20 40
15:20 41
                 - Consultation with external advisors.
15:20 42
15:20 43
            I want to focus on the weaknesses. This is as at 1 July 2019.
15:20 44
15:21 45
            A. Yes.
15:21 46
15:21 47
            O. Then:
```

15:21	
15:21	2 Weaknesses:
15:21	
15:21	
	shortfalls in areas including:
	· ·
15:21	
15:21	<i>y</i>
15:21	- Not enough responsible gaming program and service
15:21 1	0 evaluation
15:21 1	1
15:21 1	2 - Non-participation in research
15:21 1	
15:21 1	
15:21 1	3 2
15:21 1	
15:21 1	
15:21 1	<i>y</i> 1 0 0
15:21 1	
15:21 2	<i>y</i> 1 0 01 0
15:21 2	1 and services
15:21 2	2
15:21 2	3 That is identified as a weakness and I think I'm right in saying
15:21 2	
15:21 2	
15:21 2	
15:21 2	
	y i
15:21 2	
15:21 2	
15:21 3	
15:21 3	1
15:21 3	2 Perceived lack of recent proactivity in objectively
15:21 3	3 evaluating the responsible gaming framework there
15:22 3	4 are strong elements, but there is also a range of
15:22 3	
15:22 3	•
15:22 3	
15:22 3	1 6
15:22 3	
15:22 4	
15:22 4	
15:22 4	, , ,
15:22 4	ability to see whether the outcomes of your RSG program were
15:22 4	4 actually effectively?
15:22 4	5
15:22 4	6 A. I think we stated there was not enough Responsible Gaming
15:22 4	
10.22 7	,

```
15:22 1
15:22 2
            Q. That's it, isn't it?
15:22 3
15:22 4
            A. Yes.
15:22 5
15:22 6
            Q. And it is now May/June 2021 and we still haven't got the
15:22 7
            evaluation person employed; correct?
15:22 8
15:23 9
            A. That's right, taking into accord last year, yes.
15:23 10
15:23 11
            COMMISSIONER: I'm just dealing with that particular item and
            the observations you make, at least at this point in time, there is
15:23 12
15:23 13
            not enough evaluation on the program, and implicit in what you
15:23 14
            were saying is, I take it was, there was some evaluation of the
15:23 15
            program?
15:23 16
15:23 17
            A. Yes, that's right.
15:23 18
15:23 19
            COMMISSIONER: Could you just describe to me what those
            methods of evaluation were that were in existence before 1 July
15:23 20
            2019?
15:23 21
15:23 22
15:23 23
            A. Certainly. So, as an example, a point I mentioned earlier
15:23 24
            was the self-exclusion program and how it assists customers and
            how our customers are participating in that, and --
15:23 25
15:24 26
15:24 27
            COMMISSIONER: I think you said you interviewed some of the
15:24 28
            people?
15:24 29
15:24 30
            A. Yes, so the methodology was --- first and foremost it was in
15:24 31
            order to provide support to our customers and, secondly, was in
15:24 32
            the hope to derive some points to assist us in the evaluation. So
15:24 33
            there was a series of questions asked of the customer and it was
15:24 34
            recorded with their permission. So in terms of when a person
15:24 35
            self-excluded, we asked if we could contact them in three months'
15:24 36
            time and to see how they were going and whether there was any
            assistance they might require. So all the feedback was qualitative
15:24 37
15:24 38
            and from that we asked questions around whether they required
15:24 39
            any further assistance, whether they had been to counselling and
15:24 40
            those sorts of elements and whether they wanted any further
15:24 41
            follow-up call, and their experience in going through the process.
15:24 42
15:24 43
            COMMISSIONER: And was the conclusions of that evaluation
15:25 44
            recorded anywhere?
15:25 45
15:25 46
            A. Yes, it was. And it was both as a presentation at the
            National Association for Gambling Studies and in one of the
15:25 47
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15:25 1 years where we presented it, from memory we presented that for 15:25 2 three years, and we also presented that to the VCGLR as well as 15:25 3 the Board. 15:25 4 15:25 5 COMMISSIONER: Okay, so that is an evaluation of the 15:25 6 exclusion program. Was there any other aspect of the overall 15:25 7 program that was the subject of some evaluation? 15:25 8 15:25 9 A. Yes, so there was also an evaluation in relation to the 15:25 10 time-out agreement program, which is a service provided to 15:25 11 customers who come and request self-exclusion and who then, for reasons, including, as it seems, it is too long for what I would like 15:25 12 15:25 13 to do or it is quite complicated because it is a legally binding 15:26 14 document in terms of being an order and those sorts of things. So 15:26 15 Crown propose to try what we call a time-out program, which is 15:26 16 that a customer can have an agreement with Crown for a three or 15:26 17 a six-month period, subsequently inclusive of the six-month period, and that is also something that we provided to the 15:26 18 15:26 19 VCGLR in relation to some information for Recommendation 10 15:26 20 from memory. 15:26 21 15:26 22 COMMISSIONER: Okay. Are they the two or is there any 15:26 23 other? 15:26 24 15:26 25 A. They are the two and, Commissioner, I'm digging back. The other elements that we would review, and perhaps this goes 15:26 26 15:26 27 more to the process point of Mr Finanzio, however, we do provide what we call a harm minimisation overview and 15:26 28 15:26 29 exclusion-related events where we provide some statistics to the 15:26 30 Board and the VCGLR in relation to how many people are 15:27 31 engaging with services, how many we referred to, for example, 15:27 32 Gambler's Help. And we try and correlate --- with the Victorian 15:27 33 Responsible Gambling Foundation, we would try and find a way 15:27 34 of ascertaining whether those people that we provide the 15:27 35 Gambler's Help service number to or directly refer them to the 15:27 36 service, whether that is a point that is made so, that would assist both the Victorian Responsible Gambling Foundation and Crown, 15:27 37 so we are still working on that. That would be another example. 15:27 38 15:27 39 15:27 40 MR FINANZIO: Thank you. The two examples you gave the 15:27 41 Commissioner, the self-exclusion and the time-out one, were they 15:27 42 evaluation processes that were conducted before June 2018? 15:27 43 15:28 44 A. Yes. Sorry, if I may correct. Certainly the self-exclusion, 15:28 45 the time-out by way of a trial we would have collected information, I'm not sure whether it ended up being in 15:28 46

15:28 47

an evaluation proposal per se, but it contributes to us ascertaining

- 15:28 1 the efficacy of the program.
- 15:28 2
- 15:28 3 Q. Yes. So those two examples are examples that, well, the
- 15:28 4 first one, the self-exclusion one, that was evaluation work that
- 15:28 5 you were doing before the recommendations made in the Sixth
- 15:28 6 Review?
- 15:28 7
- 15:28 8 A. Yes, well before.
- 15:28 9
- 15:28 10 Q. So when the VCGLR said that you weren't doing enough to
- 15:28 11 self-assess, it was taking that one into account and still forming
- 15:28 12 the view that there was a lot of work for you to do?
- 15:28 13
- 15:28 14 A. I can't speak on behalf of the VCGLR.
- 15:28 15
- 15:28 16 Q. How about you speak on behalf of Crown? How about you
- 15:29 17 speak on behalf of Crown: the strategic study that you did, the
- 15:29 18 2018 to 2020, contemplated that there was a need to do more
- 15:29 19 self-evaluation work; didn't it?
- 15:29 20
- 15:29 21 A. Yes, it did, yes.
- 15:29 22
- 15:29 23 Q. When you formed that view, you were taking into account
- 15:29 24 the fact that you were already doing the evaluative study on the
- 15:29 25 self-exclusion policy?
- 15:29 26
- 15:29 27 A. Yes, that's right.
- 15:29 28
- 15:29 29 Q. So the only new one is the time-out policy?
- 15:29 30 15:29 31
- 15:29 31 A. Currently thinking, yes, it is.
- 15:29 32
- 15:29 33 Q. Okay.
- 15:29 34
- 15:29 35 A. I don't have, off the top of my head, others. I apologise.
- 15:29 36
- 15:29 37 Q. That's okay. It's the case, isn't it --- let me go back to the
- 15:29 38 paper that was prepared by the independent panel appointed by
- 15:29 39 Crown.
- 15:29 40
- 15:30 41 COMMISSIONER: Before you do that, I have to mark this
- 15:30 42 document as an exhibit. I think I'm up to 125.
- 15:30 43
- 15:30 44 MR FINANZIO: Yes.
- 15:30 45
- 15:30 46 COMMISSIONER: So the Crown Melbourne Responsible
- 15:30 47 Gaming Strategic Plan 2018-2020 will be Exhibit 125.

15:30 1 2	
3	EXHIBIT #RC0125 - CROWN MELBOURNE
4	RESPONSIBLE GAMING STRATEGIC PLAN 2018-2020
5	
6	
15:30 7	MR FINANZIO: Thank you.
15:30 8	
15:30 9	I think it is in tab 4 of your folder, Ms Bauer
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15:30 12	
15:30 13 15:30 14	
15:30 14	
15:30 15	
15:30 17	
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15:31 22	
15:31 23	
15:31 24	Q. I see. Perhaps we put this page up. There is not a lot to it.
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15:32 39	
15:32 40	
15:32 41	Q. We've got the recommendations of the Sixth Review in
15:32 42	
15:32 43	
15:32 44	
15:32 45	
15:32 46	
15:32 47	document that I've just taken you to?

15:32 1 15:32 2 A. Yes. 15:32 3 15:32 4 Q. You've got your own consultants in August last year effectively saying the same thing; correct? 15:32 5 15:32 6 15:32 7 A. Yes. Yes. 15:32 8 15:32 9 Q. You still haven't got a person employed to do this job? 15:32 10 15:32 11 A. Not at this point, no. 15:32 12 15:32 13 O. I would have thought that self-assessment of the outcomes 15:32 14 of this type of work is something that anyone focused on the Responsible Service of Gaming would be very interested in. 15:32 15 15:32 16 15:32 17 A. Yes, I agree. 15:32 18 15:32 19 Q. Do you agree with me it is a major failing of Crown not to 15:33 20 have progressed this faster? 15:33 21 15:33 22 A. It certainly could have been progressed faster, I agree. 15:33 23 15:33 24 Q. Indeed, it's not like Crown doesn't have the data captured in its own systems to be able to do this evaluative work? 15:33 25 15:33 26 15:33 27 A. Yes. 15:33 28 15:33 29 COMMISSIONER: Am I right to think, Ms Bauer, that various 15:33 30 academics and research groups have been trying to get from 15:33 31 Crown data that would enable them to evaluate the programs that 15:33 32 you've put in place? 15:33 33 15:33 34 A. Mr Commissioner, and I believe this is part of my statement 15:33 35 where I've listed the approaches that have been made to Crown in 15:34 36 relation to work and which by and large we've agreed to 15:34 37 participate. However, I have not been approached for particular 15:34 38 data programs that I recall. So nothing has been put in writing or any kind of evaluation from that perspective. So --- which is, you 15:34 39 know, we do talk about it in the weaknesses that we would like to 15:34 40 15:34 41 engage with some research. So that is something we have 15:34 42 recognised as well. 15:34 43 15:34 44 COMMISSIONER: My point was just slightly different. 15:34 45 I thought, and I have to refresh my own memory, but I thought people, researchers and academics, made complaint that they can't 15:34 46 get the data that is required from Crown in order to conduct 15:34 47

15:34 1 research, contrasting the position with the data they can get from clubs and pubs. In other words, they make the data available and 15:34 2 15:35 3 you don't; is that right or wrong? 15:35 4 15:35 5 A. I have not received approaches from researchers or 15:35 6 academics. I don't know if anybody else has, Mr Commissioner. 15:35 7 15:35 8 COMMISSIONER: You don't know whether they have made 15:35 9 approaches to others inside your organisation? 15:35 10 15:35 11 A. I do not know. 15:35 12 15:35 13 COMMISSIONER: Yet you do know --- go ahead. 15:35 14 15:35 15 A. No, no. I've personally not. There has sometimes been 15:35 16 conversations, as one might have, at times when we could still have conferences and the like. So where it might have been 15:35 17 useful, and one of those examples is the research we did with 15:35 18 15:35 19 Dr Simone Roder(?), for example, where it then translated into "Okay, here is a formal approach to Crown, we would like to see 15:35 20 if we can do some research and whether Crown participates with 15:35 21 15:35 22 access to customers", et cetera, but in terms of the data, in my experience and whether others have been approached in Crown, 15:36 23 15:36 24 but I've not had a formal approach around data. 15:36 25 15:36 26 COMMISSIONER: Okay. You know that Intralot collects data 15:36 27 on the operation of gaming equipment across the State --- it may be broader than that, but at least from all gaming venues in the 15:36 28 15:36 29 State? 15:36 30 15:36 31 A. Yes, I understand it is for the YourPlay system. I think it is 15:36 32 also the monitoring system for venues. 15:36 33 15:36 34 COMMISSIONER: Correct. I will have to dig it out, but I think 15:36 35 one of the issues that's come up is all the gaming venues, other than Crown, provide a great deal of data and Crown will not 15:36 36 15:36 37 provide the same data to Intralot, which can then be used for 15:37 38 research purposes, as does every other gaming venue in the State. 15:37 39 Do you know anything about that? 15:37 40 15:37 41 A. I do not. The only purview that Intralot has at Crown is in relation to the YourPlay data and I'm not aware that there has 15:37 42 been a request from Intralot in relation to gaming machine data. 15:37 43 Sorry I can't be more helpful. 15:37 44

Crown to provide data?

15:37 45 15:37 46

15:37 47

COMMISSIONER: And you are not aware of any refusal by

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15:37 1
15:37 2
           A. I'm not aware. That's all I can say, Mr Commissioner, I'm
15:37 3
           sorry. I'm not aware of that.
15:37 4
15:37 5
           COMMISSIONER: That's okay, I will ask somebody else.
15:37 6
15:37 7
           MR FINANZIO: Commissioner?
15:37 8
15:37 9
           COMMISSIONER: I'm finished.
15:37 10
15:37 11
            MR FINANZIO: I can't see you.
15:37 12
15:38 13
            A. I can see you, Mr Finanzio.
15:38 14
15:38 15
            Q. Okay.
15:38 16
15:38 17
            COMMISSIONER: Something is happening to fix it up.
15:38 18
15:38 19
            MR FINANZIO: Okay. I'm about to move to another topic,
15:38 20
            Commissioner, so ---
15:38 21
15:38 22
            COMMISSIONER: We're having some problems with the
            equipment so I think we might break off for tonight. 3.40. So if
15:38 23
            we break off a bit earlier, that might help. But before I go, and I
15:38 24
15:38 25
            know that it might be that Mr Borsky wants to say something, but
            I've got a hope to ask Ms Bauer to ask a question which will
15:38 26
15:39 27
            involve her doing homework, which I hope is not too onerous --
15:39 28
15:39 29
            A. Sure.
15:39 30
15:39 31
            COMMISSIONER: It might just be a telephone call, or you can
15:39 32
            get Mr Borsky to do it, I don't care who gives me the information,
15:39 33
            but I'm interested in one piece of information in relation to four
15:39 34
            areas.
15:39 35
15:39 36
            The information that I'm after is in relation to the bar in the
15:39 37
            Mahogany Room, the Velvet Bar, the Jackpot Bar and the Sports
15:39 38
            Bar. I would like to know, in respect to each of those bars, the
15:39 39
            distance from them to any entrance of the casino. In particular, I
            would like to know whether it is more than or less than 50 metres.
15:39 40
15:40 41
15:40 42
            MR BORSKY: I will do it. I will do the homework if the
            Commissioner pleases. I think Ms Bauer should have the
15:40 43
15:40 44
            evening off from the Royal Commission.
15:40 45
15:40 46
            COMMISSIONER: That's fair enough.
15:40 47
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15:40		MR BORSKY: I will do the homework.
15:40		
15:40		COMMISSIONER: All right. And then I have to take your word
15:40	4	for it, right?
15:40		
15:40		MR BORSKY: I won't be submitting myself to
15:40		cross-examination, if that is what you are suggesting! But I
15:40		shouldn't jest. I will answer the questions in the morning and if,
15:40		Commissioner, you would be assisted by evidence or a formal
15:40		response to a notice, we can attend to that in due course.
15:40		
15:40		COMMISSIONER: Fine. I don't need the information
15:40		tomorrow, but at some stage soon.
15:40		
15:40		MR BORSKY: I will answer the question first thing in the
15:40		morning.
15:40		
15:40		COMMISSIONER: Thank you.
15:40	_	
15:40		TO VICENTED VIC
15:40		HOUSEKEEPING
15:40		
15:40		MD DODGUY. And if I many instant to the Interlations will be
15:40		MR BORSKY: And, if I may, just on the Intralot issue which
15:40		you've raised as well
15:41 15:41		COMMISSIONER: Yes.
15:41		COMMISSIONER. Tes.
15:41		MR BORSKY: we may, if it is convenient and sparing
15:41		Ms Bauer since it is not directly in her territory or knowledge, but
15:41		we may come back to you, not first thing in the morning but if it
15:41	_	would assist with a note or a response. Those issues are not
15:41		without their complexity. As you would appreciate, there is
15:41		Ministerial Directions and agreements and confidentiality
15:41		controls involving the State and Intralot, so we probably need to
15:41		address those matters other than in public broadcast session. But
15:41		certainly I can advise the Commission in open session that Crown
15:41		does not have access to the YourPlay data which Intralot collects.
15:41		So Crown itself, and this is not by Crown's design, this is the
15:41		regulatory regime's design, Crown itself cannot access a specific
15:41		gambling data of players through YourPlay, that is when the
15:41		players hit their limit time or dollars.
15:42		r - y - y
15:42		COMMISSIONER: All right.
15:42		o
15:42		MR BORSKY: Not first thing in the morning, but we can at
15.42		a convenient time do our best to inform the Commission more

15:42 1 fulsomely on those matters. 15:42 2 15:42 3 COMMISSIONER: Okay. Mr Finanzio, I have both Mr Finanzio and Mr Rozen on the screen. 15:42 4 15:42 5 15:42 6 MR FINANZIO: I'm just going to take precedence for the minute just to outline the way we anticipate progressing the witnesses 15:42 7 tomorrow. It is our expectation that Ms Bauer will be completed 15:42 8 15:42 9 by lunchtime. 15:42 10 15:42 11 COMMISSIONER: Does that include questions from Mr Borsky 15:42 12 or just you? 15:42 13 15:42 14 MR FINANZIO: I think --- yeah, probably, Ms Bauer might go over lunch a little bit if Mr Borsky and Mr Rozen have questions 15:42 15 15:42 16 for her, but we'll definitely complete her evidence tomorrow. And I just wanted to indicate the sequence of witnesses to follow. 15:42 17 It will be Associate Professor MacLean, and then we will go to 15:43 18 15:43 19 the VRGF witnesses, which will run the tail end of tomorrow and 15:43 20 into the next day. 15:43 21 15:43 22 COMMISSIONER: All right. I assume everybody knows, but our lockdown has been extended for another seven days. So, 15:43 23 originally I thought we might finish this process close of business 15:43 24 tomorrow, that is not going to happen. I think we have at least 15:43 25 another week post-tomorrow so we'll just have to continue as best 15:43 26 15:43 27 we can using the video links. 15:43 28 15:43 29 MR BORSKY: That means, as we understand it, that one of 15:43 30 Mr Emery or perhaps Mr Mackay might be pushed into next 15:43 31 week. 15:43 32 15:44 33 MR FINANZIO: That's correct. 15:44 34 15:44 35 MR BORSKY: May we request, please, because of a medical appointment Mr Emery has next week, that Mr Emery be heard, 15:44 36 his evidence be called and concluded on Friday, please. 15:44 37 15:44 38 15:44 39 MR FINANZIO: That was our current plan, Mr Borsky. 15:44 40 15:44 41 MR BORSKY: Thank you. He won't be available on Monday. 15:44 42 Thanks. 15:44 43 15:44 44 COMMISSIONER: It looks like the way the witnesses are going 15:44 45 to pan out, that should fit in comfortably. If the worse comes to

just to make sure he finishes.

15:44 46

15:44 47

the worst we'll sit a bit longer, or have a shorter lunch on Friday,

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15:44 1
15:44 2
            MR BORSKY: Thank you.
15:44 3
15:44 4
            COMMISSIONER: Mr Rozen, you have been patient.
15:44 5
15:44 6
            MR ROZEN: Not at all. Thank you, Commissioner.
15:44 7
15:44 8
            Commissioner, can I raise a couple of brief matters, which are
15:44 9
            really in the nature of housekeeping but may be significant. The
15:44 10
            first is that, just so that everyone is aware, I probably have about
15:44 11
            20 minutes for Ms Bauer. I've indicated that to Mr Finanzio
            previously and I've given him an indication of what it is I want to
15:44 12
15:45 13
            ask her about. I'm happy to do that, to explain that to you,
            Commissioner, if need be, now or tomorrow, whatever is more
15:45 14
            convenient.
15:45 15
15:45 16
15:45 17
            COMMISSIONER: Can you just give me a clue now?
15:45 18
15:45 19
            MR ROZEN: Of course. It is essentially to do with
            inter-relationships between the Responsible Gambling section of
15:45 20
            Crown and the VCGLR in relation to the Sixth Review. I won't
15:45 21
15:45 22
            repeat anything that Mr Finanzio has said. I've also got a small
            number of questions about the contents of the report of August
15:45 23
15:45 24
            2020 produced for Crown by the three consultants. Once again, it
            won't repeat anything that Mr Finanzio has covered.
15:45 25
15:45 26
15:45 27
            COMMISSIONER: Okay. Is that the only issue, Mr Rozen?
15:45 28
15:45 29
            MR ROZEN: No, there is one other matter. It relates to Exhibit
15:45 30
            122, which is the letter from Allens dated 26 May 2021. I
            thought it would be helpful for you to know, Commissioner, that
15:46 31
15:46 32
            the VCGLR also received a letter on the same subject from
15:46 33
            Crown, addressed to the Chief Executive Officer Ms Myers, also
15:46 34
            on 26 May 2021. It is very similar, but not identical to Exhibit
15:46 35
            122. It contained a little bit more information about the plan that
15:46 36
            was submitted to the Board at its meeting on 24 May, and, in
            particular, that it was a plan prepared by Mr Steve Blackburn. It
15:46 37
15:46 38
            may be helpful for that letter to be tendered, perhaps as part of the
15:46 39
            same exhibit or as a separate exhibit, I'm in your hands about that.
15:46 40
15:46 41
            MR FINANZIO: I'm content for it to be tendered in that way.
            We should observe that I think last night the board pack that had
15:46 42
            been called for finally arrived. So we may well be looking to
15:47 43
15:47 44
            tender parts of that too.
15:47 45
15:47 46
            MR BORSKY: I'm sorry to interrupt, lest there be any
            misunderstanding. I'm instructed that the board pack and the
15:47 47
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15:47	1	others papers, which were produced yesterday, were produced in
15:47	2	response to a notice which called for production by yesterday. So
15:47	3	I don't want there to be any suggestion or misunderstanding that
15:47	4	the production is late. This is a public process and the words
15:47	5	Mr Finanzio chooses are pored over. I don't want there to be any
15:47	6	doubt that the production was on time because it was.
15:47	7	
15:47	8	MR FINANZIO: Yes, we will address you on that tomorrow.
15:47	9	Thank you.
15:47	10	
15:47	11	COMMISSIONER: All right. With all that done, I think we can
15:47	12	now adjourn to 10 o'clock tomorrow morning. Thank you,
15:48	13	everyone.
15:48	14	
	15	
	16	HEARING ADJOURNED AT 3.48 PM UNTIL THURSDAY,
	17	3 JUNE 2021 AT 10.00 AM
	18	
	19	

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